



## City Council Meeting Agenda

May 5, 2026  
7:00 PM – Regular Meeting  
Council Chambers  
400 N. Douty St.

Council Members will meet in-person in the Council Chambers. The meeting will also be lived streamed on the City's website: <http://livestream.hanford.city/>

### 4:00 PM CALL TO ORDER STUDY SESSION AND CLOSED SESSION:

#### ROLL CALL BY THE CITY CLERK:

#### PUBLIC COMMENT:

*Study Sessions are considered Special Meetings under the Brown Act. Accordingly, comments from the public are limited to items listed on the agenda (GC 54954.3a). Public Comment will be accepted during each agenda item. A maximum of **three minutes** is allowed for each speaker. Please begin your comments by stating your name and providing your city of residence.*

#### STUDY SESSION:

- A. Receive Update on Senate Bill 707 (Brown Act Amendments) and provide feedback on the Public Meeting Disruption Policy and related Handbook of Rules and Procedures amendments; authorize staff to incorporate the Disruption of Remote Participation Policy into the Handbook; and direct staff to return with a resolution for adoption.

#### CLOSED SESSION FOR DISCUSSION OF THE FOLLOWING:

- A. CONFERENCE WITH LEGAL COUNSEL-PROPERTY NEGOTIATIONS (GC 54956.8)  
APNs: 012045001, 012045010, 012045004, 012045005, 012046019, 012046005, 012046006, 012046007, 012045001, 012045009, 012045008, 012045007, 012045006, 012045007  
Negotiating Party: Solis Martin Vieyra & Araujo Fanny Castro, Miya Farms, PRE 4 LLC, MCMASTER, WILLIAM T & KATHLEEN S H/W, EBERT JEANNINE, ALANIS, RICHARD & LINDA TRUST,  
Agency Negotiators: Chris Tavarez, Jason Waters, and Nick Matoian
- B. CONFERENCE WITH LEGAL COUNSEL-ANTICIPATED LITIGATION (54956.9 (d)(4))  
1 Potential case.

#### CALL TO ORDER REGULAR SESSION:

**ROLL CALL:****INVOCATION:**

*Pastor Pat Newton*

**FLAG SALUTE:****CLOSED SESSION ACTION REPORT:****RECOGNITION:**

- A. Proclamation for "National Public Works Week", May 17-23, 2026

**PUBLIC COMMENT:**

*This is the time for citizens to comment on subject matters within the jurisdiction of the Hanford City Council. This is also the public's opportunity to request an item from the Consent Calendar be pulled for discussion purposes or to comment on any item on the agenda. State law does not allow the Council to discuss or take action on issues not on the agenda, except that members of the Council or staff may briefly respond to statements made or questions posed by persons exercising their public testimony rights (Gov. Code sec. 54954.2). A maximum of three minutes is allowed for each speaker. Please begin your comments by stating your name and providing your city of residence.*

**CONSENT CALENDAR:**

*Consent Calendar items are considered routine and will be enacted in one motion. There will be no separate discussion of these matters unless a request is made and then the item will be removed from the Consent Calendar to be discussed and voted upon by a separate motion.*

- A. Waive reading in full of resolutions and ordinances and approval and adoption of same by reading the title only.
- B. City Attorney: Approval of the Limited Phase II Environmental Site Assessment (ESA) Proposal by BSK Associates for Kings County Assessor's Parcel Numbers 012-046-006, 012-046-007, 012-045-010, 012-045-004, and 012-045-005 owned by Miya Farms, Inc.
- C. Community Development: Appointment of Regular and Alternate Members to the Planning Commission to Fill Vacancy.
- D. Community Development: Approval of the purchase of two (2) 2026 Ford E-Transit High Roof Vans from Keller Chevrolet of Hanford, CA in the amount of \$117,727 fully funded by Building Safety Enterprise fund.
- E. Public Works: Rejection of bids for the Hanford Municipal Airport Taxiway Reconstruction Project (RFB2026-21) and authorize staff to advertise RFB 2026-26.
- F. Public Works: Approve the purchase of one (1) LeeBoy 8500D Paver from Lay Rite Paving from Dixon, CA, for \$97,000 from the Measure H Fund.
- G. Public Works: Approve the purchase of one (1) front load refuse truck from Haaker Refuse Equipment of Tulare CA in the amount of \$512,782.67, approve the appropriation from the Fleet Reserves Fund in the same amount, and declare rear load refuse truck #153 surplus and authorize the sale.
- H. Public Works: Approval of a contract change order in the amount of \$20,925 to Advanced Roofing & Raingutters of Fresno, CA for additional roof repairs at Fire Station 1, resulting in a total contract amount of \$70,340.
- I. Utilities and Engineering: Authorization to execute a Work Order for the Conceptual Design of Garner Avenue and Goleta Way Realignment and Reconstruction Project to

Westwood Engineering in the amount of \$93,450.00.

- J. Utilities and Engineering: Authorize the execution of a Work Order with the City's on-call Architecture and Engineering Consultant, Blackwater Engineering of Fresno, CA in the amount of \$757,850 plus 10% contingency in the amount of \$75,785 for the engineering and design services of Municipal Water Wells 53 and 54, and approve an additional appropriation of \$125,235 from the Water Impact Fees fund to fully fund the project design.
- K. Utilities and Engineering: Authorization to execute a Work Order with the City's on-call Architecture and Engineering Consultant, Blackwater Engineering, of Fresno CA, in the amount of \$155,643 for the engineering and design services of Municipal Water Storage Tank 6B.
- L. Utilities and Engineering: Adoption of Resolution 26-22-R for the acceptance of Carbon Reduction Program Federal Funds in the amount of \$161,000 for the preparation of an Intelligent Transportation Systems (ITS) Strategic Plan for the City of Hanford. Amend the budget to recognize the grant funding amount, appropriate \$183,000 (including \$22,000 of local match) in the Transportation Fund, and authorize the City Manager to execute the grant agreement.

#### **COUNCIL REPORTS/GENERAL REPORTS:**

*Brief information-only reports from City Council and/or Staff, including committee reports and reports by City Council related to meetings attended at City expenses (AB1234).*

#### **ITEMS FOR FUTURE AGENDAS:**

*At this time, any Council Member may ask a question for clarification or may request a matter, which is not otherwise scheduled on a City Council agenda, to be placed on a future agenda. The Council Member referring the item shall provide sufficient information as to the nature of the item. The City Council, by concurrence of a majority, may direct the City Manager to put the item on a future agenda. (GOV. CODE SEC. 54954.2)*

##### **A. Council Future Agenda Items**

##### **B. Upcoming Events and Important Dates:**

May 8: Badges with Buckets, 8 am - 11 am at Starbucks, 240 N. 12th Ave.

May 12: Special City Council Meeting

May 19: Regular City Council Meeting

May 25: City office will be closed in observance of Memorial Day

#### **ADJOURNMENT:**

*Materials related to an item on this Agenda submitted to the City Council after distribution of the agenda packet are available to public inspection in the City Clerk's Office located at 319 N. Douty Street, Hanford, California 93230, during normal business hours. Such agendas are also available at the city's website, [www.cityofhanfordca.com](http://www.cityofhanfordca.com) subject to staff's ability to post the agenda before the meeting. If you need a disability-related modification or accommodation, including auxiliary aids or services, to participate in this meeting, please contact the City Clerk's office, 559-585-2515, 319 N. Douty Street, Hanford, California 93230, at least 2 days prior to the meeting {28 CFR 35.102.35.104 ADA Title II}*



## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** STUDY SESSION

### **SUBJECT:**

Receive Update on Senate Bill 707 (Brown Act Amendments) and provide feedback on the Public Meeting Disruption Policy and related Handbook of Rules and Procedures amendments; authorize staff to incorporate the Disruption of Remote Participation Policy into the Handbook; and direct staff to return with a resolution for adoption.

### **RECOMMENDATION:**

Recommendation: Receive an update on Senate Bill 707 (Brown Act Amendments); provide feedback on the proposed Disruption Policy and related Handbook of Rules and Procedures amendments; authorize staff to incorporate the Disruption of Remote Participation Policy into the Handbook; and direct staff to return with a resolution for adoption.

### **BACKGROUND:**

The Ralph M. Brown Act requires that, with limited exceptions, all meetings of a legislative body of a local agency be open and public and that all persons be permitted to attend and participate. In 2025, the Legislature adopted Senate Bill 707, which amends the Brown Act and establishes additional teleconference and public access requirements for city councils and county boards of supervisors, beginning July 1, 2026.

SB 707 becomes operative July 1, 2026, and remains in effect until January 2030. Beginning July 1, 2026, the Hanford City Council will be required to:

- Provide members of the public with the option to attend meetings through a two-way telephonic service or a two-way audiovisual platform.
- Continue to provide live webcasting of meetings; and
- Translate meeting agendas into any language spoken by at least 20 percent of the City's population. Based on demographic data, the language required to be translated for the City of Hanford under SB 707 is Spanish, as it is spoken by at least 20 percent of the City's population.

Additionally, SB 707 requires the City Council to adopt a formal policy, on or before July 1, 2026, addressing disruptions to remote participation. Staff recommends adding the attached draft disruption policy to the City Council Handbook of Rules and Procedures. Staff will bring back a resolution to formally adopt the policy, which will mirror the meeting disruption guidelines that are already outlined in SB 707, which requires the legislative body to take a recess and attempt to restore service for at least one hour. If service cannot be restored within one hour, the legislative body must conduct a roll-call vote confirming that good faith efforts were made and that the public interest in continuing the



meeting outweighs the need for remote access. (Cal. Gov. Code § 54953.4(b)(1)).

Note that the public will still be able to view the City Council meeting on the City's website and at the meeting location.

The City will utilize a program to provide public access to meetings through a two-way telephonic service. The platform will allow remote participants to listen to the meeting and to provide public comment when allowed by the City Clerk. In-person speakers will be called first, followed by remote participants for the public comment periods. Remote participants will be audio-only and will not have the ability to enable video. This feature will be integrated with Microsoft Teams to manage remote public comments.

#### Additional Handbook Amendments:

Staff recommends the following updates to the City Council Handbook:

- Establish a speaker sign-up policy for both remote public comment and in-person public comment. This is similar to what other agencies require and aligns with the software that the city will use to facilitate the comments.

This recommendation is intended to ensure fairness, maintain decorum, and support orderly administration of meetings.

Additionally, the City Council requested to discuss the Council Comments/General Reports section. Council Member Paden brought this item forward for consideration of moving it earlier on the agenda to allow Council Members to provide updates at the beginning of the meeting rather than at the end. Previously, the City Council had directed this item to be moved to where it currently is. Staff recommends maintaining the item where it is currently to provide time up front for agenda business to be conducted and concluded. In addition, comments are recorded, and the public can hear reports at their convenience.

Furthermore, regarding the agenda, clarifying additions will be made with the updates needed for compliance with Senate Bill 707, effective July 1, 2026.

#### **FISCAL IMPACT:**

Implementation of Senate Bill 707 will require updates to the City's meeting software systems to support two-way remote public comment. The total cost is estimated not to exceed \$11,000, which falls within the City Manager's approval authority and does not require separate City Council approval. Ongoing annual costs for maintenance and subscriptions will vary based on usage and will be incorporated into future budgets for City Council action.

#### **ATTACHMENTS:**

1. DRAFT POLICY

## **DRAFT POLICY**

### **DISRUPTION OF REMOTE PARTICIPATION DURING A MEETING**

**POLICY STATEMENT TO BE ADDED TO THE CITY COUNCIL HANDBOOK OF RULES AND PROCEDURES, CHAPTER 2, COUNCIL MEETINGS -**

**POLICY STATEMENT:**

If a disruption of internet service prevents members of the public from remotely attending or observing the meeting, the City Council shall recess the open session for at least one hour, during which time staff shall make good faith efforts to restore the service. During such recess, the City Council may meet in closed session. The City Council shall not reconvene the open session of the meeting until at least one hour following the disruption, or until internet service is restored, whichever is earlier.

Upon reconvening the open session, the City Council shall adopt, by roll-call vote, a formal finding affirming that good faith efforts were made to resolve the internet service and that the public interest in resuming the meeting outweighs the public interest in remote public access.



## AGENDA STAFF REPORT

|                               |                                    |
|-------------------------------|------------------------------------|
| <b>MEETING DATE:</b> 5/5/2026 | <b>AGENDA SECTION:</b> RECOGNITION |
|-------------------------------|------------------------------------|

### SUBJECT:

Proclamation for "National Public Works Week", May 17-23, 2026

### RECOMMENDATION:

That the Mayor and City Council proclaim May 17–23, 2026 as "Public Works Week" in the City of Hanford and urge all residents to observe this week by recognizing and extending appreciation to our dedicated and skilled Public Works, Engineering, and Utilities staff.

### BACKGROUND:

National Public Works Week was established in 1960 and is observed each year during the third full week of May. It recognizes the vital role public works plays in supporting an organized society and enhancing our daily lives. In 2026, Public Works Week will be celebrated from May 17–23. This week-long observance also highlights the essential contributions of public works employees who help keep our community running smoothly.

The Public Works Department includes staff from several divisions: Streets, Fleet Services, Refuse, Building Maintenance, the Hanford Municipal Airport, and the Parks Division.

While not formally part of Public Works, the Utilities and Engineering Department—comprising Storm, Wastewater, Water, and Engineering—works closely alongside Public Works and work on projects that are considered Public Works-type projects. Together, these departments share a common goal: providing a safe and reliable environment for the residents and visitors of Hanford.

### FISCAL IMPACT:

No fiscal impact at this time

### ATTACHMENTS:

- PW Week Proclamation

## CITY OF HANFORD PROCLAMATION

### “PUBLIC WORKS WEEK”

**MAY 17-23, 2026**

**WHEREAS**, the Public Works Department provides exceptional services to our community and are a vital and integral part of our citizens’ everyday lives; and

**WHEREAS**, the support of the community is vital to the efficient operation of the Public Works Department services such as water, sewer, street, fleet, refuse, building maintenance and engineering; and

**WHEREAS**, the health, safety and comfort of this community greatly depends on the facilities and services; and

**WHEREAS**, the quality and effectiveness of these facilities, as well as their design, construction and maintenance of facilities, is vitally dependent upon the efforts and skill of the Public Works staff; and

**WHEREAS**, the efficiency and effectiveness of the qualified and skilled Public Works staff contribute to the quality of life that the residents and visitors alike enjoy and rely upon from the City of Hanford;

**NOW, THEREFORE, I, Mark Karis**, Mayor of the City of Hanford, do hereby proclaim the week of May 17-23, 2026, as “PUBLIC WORKS WEEK” in the City of Hanford, and urge all citizens to recognize and extend appreciation to our dedicated and skilled Public Works staff.

**AND, BE IT FURTHER PROCLAIMED**, that the City Council requests that all citizens and civic organizations acquaint themselves with the issues involved in providing public works services to our community and to recognize the contributions which our public works employees make every day to our health, safety, comfort and quality of life.

Presented on the 5<sup>th</sup> day of May, 2026

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Mark Karis, Mayor

ATTEST

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Natalie Corral, City Clerk



## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** CONSENT CALENDAR

**SUBJECT:**

Approval of the Limited Phase II Environmental Site Assessment (ESA) Proposal by BSK Associates for Kings County Assessor's Parcel Numbers 012-046-006, 012-046-007, 012-045-010, 012-045-004, and 012-045-005 owned by Miya Farms, Inc.

**RECOMMENDATION:**

Recommendation: Approval of the Limited Phase II Environmental Site Assessment (ESA) Proposal by BSK Associates for Kings County Assessor's Parcel Numbers 012-046-006, 012-046-007, 012-045-010, 012-045-004, and 012-045-005 owned by Miya Farms, Inc.

Recommended Motion: I move to approve the Limited Phase II Environmental Site Assessment (ESA) Proposal by BSK Associates for Kings County Assessor's Parcel Numbers 012-046-006, 012-046-007, 012-045-010, 012-045-004, and 012-045-005 owned by Miya Farms, Inc. and authorize the City Manager or his designee to execute the Limited Phase II Environmental Site Assessment (ESA) Proposal and other necessary documents.

**BACKGROUND:**

**Current Status**

BSK Associates' Phase I Environmental Site Assessment (ESA) for Kings County Assessor's Parcel Numbers 012-046-006, 012-046-007, 012-045-010, 012-045-004, and 012-045-005 found several recognized environmental conditions including potential accumulation of petroleum products and/or hazardous materials and potential petroleum product release points, which lead to BSK Associates' recommendation that a Limited Phase II ESA be conducted. City staff desire to engage BSK Associates to conduct such limited Phase II ESA to evaluate the recognized environmental conditions and concerns on the aforementioned parcels.

**Proposal Details**

BSK Associates' Phase II ESA proposed to do the following on the five parcels:

1. **Pre-Field Activities:** BSK Associates will mark the site and contact Underground Services Alert North (USAN) to determine the location of major utility lines.
2. **Geophysical Survey.** BSK, through its subcontractor, will conduct a subsurface geophysical survey to evaluate the presence or former presence of underground storage tanks in the area of the former gas station, former auto sales dealership, and auto repair/maintenance operations.

3. Soil Sampling. BSK will collect soil samples using a drill rig, hand auger, shovel, or pre-cleaned plastic or stainless-steel scoop, or a combination thereof. Specifically, BSK will collect six exploratory soil borings identified in the Phase I report. The location of the soil samples are the former auto sales dealership, the former gas station, and the auto repair/maintenance shop.

4. Reporting. Upon completion of the physical site assessment and testing, BSK will prepare a report that will compile the field activity documentation, the chemical analysis results, data evaluation and the presentation of findings, and further action recommendations, if necessary.

**FISCAL IMPACT:**

The total price for BSK Associates Limited Phase II Environmental Site Assessment is \$71,680.

**ATTACHMENTS:**

1. Proposal Phase II Miya Parcels Hanford



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Fresno, CA 93727  
P 559.497.2880  
[www.bskassociates.com](http://www.bskassociates.com)

**Attorney-Client Privileged / Work Product Doctrine**

April 16, 2026

BSK Proposal #P26000382

City of Hanford  
c/o Mr. Nick Matoian, Esq.  
Griswold, LaSalle, Cobb, Dowd & Gin, L.L.P.  
111 E. 7<sup>th</sup> Street  
Hanford, California 93230

**SUBJECT:      Proposal  
                 Limited Phase II Environmental Site Assessment  
                 (Miya Parcels)  
                 Proposed Public Safety Facility  
                 Hanford, California 93230**

Dear Mr. Matoian:

BSK Associates (BSK) is pleased to provide this proposal for a limited Phase II Environmental Site Assessment (ESA) at the Subject Property listed as Kings County Assessor Parcel Numbers (APNs) 012-046-006, 012-046-007, 012-045-010, 012-045-004 and 012-045-005 in Hanford, California ("Subject Property"). The purpose of this Limited Phase II ESA is to address recognized environmental conditions (RECs) discussed in BSK's Phase I Environmental Site Assessment dated March 17, 2026.

More specifically, it is BSK's understanding that you, as our client, desire an evaluation of the following Recognized Environmental Conditions (REC) on the Subject Property:

1. Well in 1888 Sanborn map on APN 012-045-010 – Potential Accumulation of Petroleum Products and/or Hazardous Materials
2. Auto Repair/Gas and Oil Operation in 1950 Sanborn map on APN 012-045-006 – Potential Petroleum Product Release
3. Weisser Automotive & Radiator Repair / Lavine's Smog & Tune / Lavine's Auto Repairing / Hanford Muffler (154 N. Brown St. – Area 2) – Potential Petroleum Product Release
4. Robert's Chevrolet / Koan Jas Chevrolet (203 E. 7<sup>th</sup> St. – Area 2) – Potential Petroleum Product Release

5. Green Motor Parts / A&D Auto Parts / Joe's Machine Shop (216 E. 7<sup>th</sup> St. – Area 2) – Potential Petroleum Product Release
6. Foster Bob Auto Sales / Skaggs Twice as Much / Hanford Imports (221-223 E. 7<sup>th</sup> St. – Area 2) – Potential Petroleum Product Release
7. Hanford Muffler Service (233 E. 7<sup>th</sup> St. – Area 2) – Potential Petroleum Product Release
8. Improper Storage of Hazardous Material Outside of Cinderblock Structure on APN 012-045-004 – Potential Hazardous Materials Release
9. Stained Pavement in Auto Shop on APN 012-045-005 – Petroleum Product Release
10. Potential Fueling Island on APN 012-045-005 – Potential Petroleum Product Release

Additionally, following completion of BSK's Phase I ESA, BSK was provided a Phase I ESA for APNs 012-045-001, 012-045-010, 012-045-004, and 012-045-005 dated July 12, 2001 on March 27, 2026. The Phase I ESA was prepared by The Twining Laboratories, Inc. Please note, BSK was not provided this Phase I ESA prior to completing the March 17, 2026 Phase I ESA. Please also note, the 2001 Phase I ESA includes an additional APN (012-045-001) and does not include APNs 012-046-006 and 012-046-007. Based on BSK's cursory review of the 2001 Phase I ESA, BSK identified the following additional concerns from the 2001 Phase I ESA on the Subject Property:

1. A 300-gallon waste oil UST was removed in the alleyway between Harris and Brown streets in 1987. A soil sample collected underlying the UST upon its removal was analyzed for petroleum product constituents and no benzene, toluene, or xylenes were detected.
2. A 1,000-gallon gasoline UST was removed from the area adjoining the detail shop in 1992. A soil sample was collected and analyzed and petroleum product constituents were not detected.
3. Records were not able to be obtained from Kings County Environmental Health Division, Hanford Fire Department, and Hanford Building Department for the USTs associated with the former gas station on APN 012-045-005. However, according to the previous owners, two (2) USTs were removed within the 7<sup>th</sup> Street right-of-way. The previous owners indicated that the USTs associated with the former gas station were removed however, no information pertaining to assessment of underlying soil conditions surrounding and underlying these USTs were found.
4. A sump was observed inside the automotive detail shop on APN 012-045-010 and according to Mr. Hill, the detail shop did not use grease products and only soap, water, and dirt entered the drain and sump system.

Based on BSK's cursory review of the 2001 Phase I, concern #1, 2, and 3 will also be evaluated in this proposed limited Phase II ESA. Due to the location of the sump observed inside the automotive detail shop that is now a gym on APN 012-045-010, BSK does not propose investigation activities at this time,





however, during site development activities, BSK recommends additional investigation once the former sump area is accessible. Additionally, based on BSK's cursory review of the 2001 Phase I ESA, the wash rack identified as an **on-Subject Property REC** in the 2026 Phase I ESA prepared by BSK appears to be located off the Subject Property and therefore, BSK does not propose investigation activities for this off-Subject Property REC.

BSK will perform the following tasks to evaluate the RECs and concerns on the Subject Property that are identified above. Please note that the intent of a Limited Phase II ESA is to follow up on concerns identified in a Phase I ESA. It is not the intent of a Limited Phase II ESA to identify the extent of contamination or ascertain cleanup costs for the contaminants (if present). Said services may be provided following the proposed services (if contamination exists), following subsequent investigations and at an additional cost. Also, please note that the recommendations not part of the scope of this proposal are either general recommendations or statements for the Subject Property, related to offsite properties, or were not requested to be addressed by the client in this proposal. Please inform the signatories of this proposal if you want other RECs or potential environmental concerns addressed.

## **SCOPE OF SERVICES**

### **Task 1 – Pre-Field Activities**

Prior to field activities, BSK will coordinate with the City of Hanford (City) for Site access and with BSK Analytical Laboratories to acquire the proper sampling containers for the required water/soil analyses, gather the appropriate field forms and equipment, and calibrate field measuring meters.

Prior to any subsurface exploration or sampling on site, BSK will mark the site and contact Underground Services Alert North (USAN) who provides a partial location service free of charge for major utility lines. It is important that the City understand that subsurface structures (such as septic systems, private irrigation/telecommunication/utility lines, service laterals and leach fields) buried under private property will not be marked by the public utility companies contacted by USAN. Those utilities should be marked by the City prior to our field work. BSK cannot be responsible for damage to said unmarked utilities.

It is BSK's understanding that Kings County will not require permitting for the proposed scope of services. If permitting is required, additional time and materials will be required.

### **Task 2 – Geophysical Survey**

BSK will subcontract a subsurface geophysical survey company to conduct a survey to evaluate the presence or former presence of the underground storage tanks on the Subject Property in the area of the former gas station, former auto sales dealership, and auto repair/maintenance operations. The proposed geophysical survey area is approximately 0.86-acres on APNs 012-045-010, 012-045-004, and 012-045-005. The geophysical survey will utilize equipment and methods such as ground penetrating radar (GPR),



an EM61 (electromagnetometer), and an RD-8000 pipe and cable locating system (magnetometer) to determine the location or former location of the underground storage tanks and related utilities in the 0.86-acre area only. The geophysical work will be completed on a lump sum basis. Once completed, a copy of the field survey and report, including maps showing findings and geophysical survey line locations will be provided. A BSK staff member will be present during the geophysical survey to record any findings and observe the survey to ensure Subject Property coverage.

BSK and their subcontractor are not responsible for features, including USTs identified outside of the proposed survey area. Following the completion of the geophysical survey additional soil sampling locations may be recommended. Additional sampling locations will require additional time and materials charges.

### **Task 3 – Soil Sampling**

BSK proposes the following soil sampling on the Site to evaluate the RECs on the Subject Property that you desire to be evaluated. Please note, the proposed soil sampling below is dependent on the geophysical survey (Task 2) and is subject to change. BSK will not modify the number of samples and/or analyses without prior approval from the City or their counsel.

BSK assumes all sampling locations will be readily accessible and will not be covered by vehicles, equipment or debris. Soil samples will be collected using a drill rig, hand auger, shovel, or pre-cleaned plastic or stainless-steel scoop, or a combination thereof. The selection of sampling device is dependent on-site conditions and will be documented in the field.

The soil samples would be collected and placed in laboratory prepared containers, labeled, and placed on ice in a cooler which will be secured. The samples and completed chain-of-custody forms would be transported to the selected analytical laboratory. Please note, the laboratory will be responsible for compositing the soil samples.

All hand auguring and sampling equipment would be cleaned using a high-pressure washer prior to beginning the project and using a laboratory-grade (Alconox®, Liquinox® or equivalent) detergent wash and potable water rinse prior to, and between collection of each sample. Rinseate will not be contained and will be discharged to the bare ground but will be contained if obvious signs of contamination are noted. If the rinseate is not contained, it will not be allowed to run off site.

During the excavations, soil will be field screened using a Photo Ionization Detector (PID) which measures ionizable compounds in air in parts per million by volume (ppmv).

Following completion of sampling activities, all borings would be closed in place using the auger returns supplemented with native soil and/or bentonite. Excess hand auger returns would not be contained. Asphalt will be replaced with concrete with lamp black added at the surface.



All analyses would be conducted on a standard analytical turnaround time (TAT) requiring approximately 10-15 working days for laboratory services unless a special rush turnaround is requested at an additional charge.

### **TASK 3A – LIMITED SOIL SAMPLING – AUTO REPAIR/GAS AND OIL OPERATION**

Six (6) exploratory soil borings will be advanced using a drill rig with hollow stem auger in selected areas of concern on the Subject Properties. These locations were identified from the March 17, 2026 I Environmental Site Assessment. Soil samples will be collected at 15' below ground surface (bgs), 20' bgs, and 25' bgs for a total of 18 soil samples.

Each soil sample collected would be chemically analyzed for the following:

- Total Petroleum Hydrocarbons (TPH) as referenced to gasoline (TPH-Gasoline) by EPA Method 8260B;
- TPH-Diesel/Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B;
- BTEX by EPA Method 8260B;
- Oxygenates by EPA Method 8260B;
- CAM-17 Metals with STLC/TCLP Decision by EPA Methods

If analytes subject to the Toxicity Characteristic Leaching Procedure (TCLP) per 40CFR§261.24, exceed 20-times the Maximum Concentration of Contaminants for the Toxicity Characteristic, those analytes will be subject to additional TCLP testing. Additionally, analytes will be subject to Soluble Threshold Limit Concentration (STLC) per 22CCR§66261.24 (Characteristic of Toxicity). If Concentrations of applicable analytes exceed the TTLC concentration presented in 22CCR§66261.24 (Table II; List of Inorganic Persistent and Bioaccumulative Toxic Substances and their Soluble Threshold Limit Concentration), then that soil would be considered a non-Resource Conservation and Recovery Act (non-RCRA) California hazardous waste, and if removed would need to be disposed of in a Class I Landfill. If total concentrations exceed 10-times the STLC concentration presented in 22CCR§66261.24 (Table II; List of Inorganic Persistent and Bioaccumulative Toxic Substances and their Soluble Threshold Limit Concentration) then that soil if removed would be subjected to additional testing (i.e., Waste Extraction Test (WET); or Deionized-WET (DI-WET)) to determine its leaching characteristics and whether or not the soil is a non-RCRA California Hazardous Waste based on its soluble concentrations. The fee for TCLP/STLC testing (if required) is included in this proposal but may not be required pending results of the chemical analysis. If TCLP/STLC testing is required, additional time and materials charges will be required.

**TASK 3B – FORMER ROBERT’S CHEVROLET / KOAN JAS CHEVROLET / FOSTER BOB AUTO SALES / SKAGGS TWICE AS MUCH / HANFORD IMPORTS OPERATIONS**

BSK proposes up to two (2) boring locations around the perimeter of the existing buildings on APN 012-045-010. A jackhammer will be used to break through the sample prior to hand augering to obtain the soil samples. All soil samples would be obtained from a depth of 0 – 6 inches bgs and 2-3’ bgs. Up to four (4) discrete soil samples will be collected from the two (2) boring locations.

Each soil sample collected would be chemically analyzed for the following:

- TPH-Gasoline by EPA Method 8260B;
- TPH-Diesel/Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B;
- CAM-17 Metals by EPA Methods with STLC/TCLP Decision

Additional TCLP and STLC testing may be required as described above, under Task 3A above.

**TASK 3C – IMPROPER STORAGE OF HAZARDOUS MATERIALS ON APN 012-045-004**

BSK proposes up to one (1) boring location beneath the storage of hazardous materials outside of the cinderblock structure on APN 012-045-004. Please note, the hazardous materials should be properly disposed of by the City prior to BSK’s sampling. BSK will collect soil samples at 0-6” bgs and 30-36” bgs. Up to two (2) discrete soil samples will be collected from the one (1) boring locations.

Each soil sample collected would be chemically analyzed for the following:

- Volatile Organic Compounds by EPA Method 8260D;
- Ethylene Glycol by EPA method 8015D;
- TPH-Gasoline by EPA Method 8260B;
- TPH-Diesel/Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B;
- CAM-17 Metals by EPA Methods with STLC/TCLP Decision

Additional TCLP and STLC testing may be required as described above, under Task 3A above.

**TASK 3D – STAINED PAVEMENT IN AUTO SHOP ON APN 012-045-005**

BSK proposes up to four (4) boring locations around the perimeter of the existing building on APNs 012-045-005. All soil samples would be obtained from a depth of 0 – 6 inches. Up to four (4) discrete soil samples will be collected from the four (4) boring locations.

Each soil sample collected would be chemically analyzed for the following:

- TPH-Gasoline by EPA Method 8260B;
- Volatile Organic Compounds by EPA Method 8260D;
- TPH-Diesel/Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B;
- CAM-17 Metals by EPA Methods with STLC/TCLP Decision

Additional TCLP and STLC testing may be required as described above, under Task 3A above.

#### **TASK 3E – FORMER FUELING ISLAND ON APN 012-045-005**

Four (4) exploratory soil borings will be advanced using a drill rig with hollow stem auger in the area of the former fuel island on APN 012-045-005. BSK will collect soil samples at 20' bgs, 25' bgs, and 30' bgs. Up to twelve (12) discrete soil samples will be collected from the four (4) boring locations.

Each soil sample collected would be chemically analyzed for the following:

- TPH-Gasoline by EPA Method 8260B;
- TPH-Diesel/Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B;
- BTEX by EPA Method 8260B;
- Volatile Organic Compounds with EDB by EPA Method 8260D;
- Oxygenates by EPA Method 8260D;
- CAM-17 Metals with STLC/TCLP Decision by EPA Methods

Additional TCLP and STLC testing may be required as described above, under Task 3A above.

#### **Task 4 – Reporting**

Upon completion of Subject Property activities, a report will be prepared that will include the following:

- 1) Documentation of field activities
- 2) The results of chemical analysis
- 3) Site plan showing pertinent Site features
- 4) Data evaluation and presentation of findings
- 5) Recommendations concerning further action, if necessary.

All soil sampling results will be compared to the following:

- The State of California San Francisco Bay Area Regional Water Quality Control Board (RWQCB), Commercial/Industrial ESLs (2026, Rev. 4), and Construction Worker ESLs (2026, Rev. 4). These ESLs are risk-based guidelines for evaluating contaminants in soils for the different property uses.



- The Total Threshold Limit Concentration (TTLC) values, and the Soluble Threshold Limit Concentration (STLC) values in California Code of Regulations (CCR), Title 22, §66261.24 “Characteristic of Toxicity” for classification of a California Hazardous Waste. The TTLC values are used to compare to the total concentrations of analytes to evaluate whether or not a waste is a California Hazardous Waste. If the total concentration of an analyte exceeds 10-times the STLC regulated value, then analyses using the California Waste Extraction Test (WET) can be conducted to compare with the STLC regulated value to evaluate if the leachable concentration of the analyte would classify the waste as a California Hazardous Waste.
- The Resource Conservation and Recovery Act (RCRA) Toxicity Characteristic Leaching Potential (TCLP) values in Title 40 of the Code of Federal Regulations (CFR) 40CFR§ 261.24 for classification of a RCRA Hazardous Waste. If the total concentration of an analyte exceeds 20-times the TCLP regulated value, then analyses using a TCLP test can be conducted to compare with the TCLP regulated value to evaluate if the leachable concentration of the analyte would classify the waste as a RCRA Hazardous Waste.

### SCHEDULE

BSK will complete the above scope of services within approximately 18 weeks following authorization and no delays with accessing the Subject Property, USAN notification, and receiving analytical results. In the event of significant variation from this schedule, the City will be advised of said variation as soon as it becomes obvious to BSK.

## PROPOSED FEES

BSK proposes to perform the proposed scope of services for the following proposed fees.

### **Task 1 – Pre-Field Activities**

| <b>Task 1 – Pre-Field Activities</b>               |                                                                                                         |                                |                  |
|----------------------------------------------------|---------------------------------------------------------------------------------------------------------|--------------------------------|------------------|
| <b>Units</b>                                       | <b>Description</b>                                                                                      | <b>Rate</b>                    | <b>Cost</b>      |
| 3 hrs.                                             | Senior Professional (HASP and project management)                                                       | \$276/hr.                      | \$828.           |
| 5 hrs.                                             | Staff Professional I (HASP and mark site for USAN)                                                      | \$155/hr.                      | \$775.           |
| 66 miles                                           | Mileage                                                                                                 | \$1/mile                       | \$66.            |
|                                                    | <b>SUBTOTAL</b>                                                                                         |                                | <b>\$1,669.</b>  |
| <b>Task 2 – Geophysical Survey</b>                 |                                                                                                         |                                |                  |
| 3 hrs.                                             | Senior Professional (PM/QA)                                                                             | \$276/hr.                      | \$828.           |
| 1 ea.                                              | Geophysical Survey Subcontractor                                                                        | \$3,650/ea.<br>+15%<br>markup  | \$4,198.         |
| 16 hrs.                                            | Staff Professional I (HASP and mark site for USAN)                                                      | \$155/hr.                      | \$2,480.         |
|                                                    | <b>SUBTOTAL</b>                                                                                         |                                | <b>\$7,506.</b>  |
| <b>Task 3 – Soil Sampling</b>                      |                                                                                                         |                                |                  |
| 6 hrs.                                             | Senior Professional (PM/QA)                                                                             | \$276/hr.                      | \$1,656.         |
| 46 hrs.                                            | Staff Professional I (Prevailing Wage)                                                                  | \$215/hr.                      | \$9,890.         |
| 5 days                                             | Environmental Hand Auger/Sampler                                                                        | \$175/day                      | \$875.           |
| 5 days                                             | PID                                                                                                     | \$166/day                      | \$830.           |
| 44 ea.                                             | Stainless Steel Sleeves w/ Caps                                                                         | \$15/ea.                       | \$660.           |
| 1 ea.                                              | Drilling Subcontractor                                                                                  | \$14,235/ea.<br>+15%<br>markup | \$16,370.        |
| 330 mi                                             | Mileage                                                                                                 | \$1/mi                         | \$330.           |
| 44 ea.                                             | Sample Disposal                                                                                         | \$15/ea.                       | \$660.           |
|                                                    | <b>SUBTOTAL</b>                                                                                         |                                | <b>\$31,271.</b> |
| <b>Task 3A - Auto Repair/Gas and Oil Operation</b> |                                                                                                         |                                |                  |
| 18 ea.                                             | TPH-Gasoline, BTEX, Oxygenates by EPA Method 8260B                                                      | \$158/ea.                      | \$2,844.         |
| 18 ea.                                             | Total Petroleum Hydrocarbon as Diesel and Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B | \$137/ea.                      | \$2,466.         |
| 18 ea.                                             | CAM-17 Metals by EPA Methods                                                                            | \$165/ea.                      | \$2,970.         |
| --                                                 | TCLP Testing (if required)                                                                              | \$154/ea.                      | Not Included.    |
| --                                                 | STLC Testing (if required)                                                                              | \$154/ea.                      | Not Included.    |
|                                                    | <b>SUBTOTAL</b>                                                                                         |                                | <b>\$8,280.</b>  |

| <b>Task 3B – Former Robert’s Chevrolet / Koan Jas Chevrolet / Foster Bob Auto Sales / Skaggs Twice as Much / Hanford Imports Operations</b> |                                                                                                         |             |                  |
|---------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|-------------|------------------|
| <b>Units</b>                                                                                                                                | <b>Description</b>                                                                                      | <b>Rate</b> | <b>Cost</b>      |
| 4 ea.                                                                                                                                       | TPH-Gasoline by EPA Method 8260B                                                                        | \$111/ea.   | \$444.           |
| 4 ea.                                                                                                                                       | Total Petroleum Hydrocarbon as Diesel and Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B | \$137/ea.   | \$548.           |
| 4 ea.                                                                                                                                       | CAM-17 Metals by EPA Methods                                                                            | \$165/ea.   | \$660.           |
|                                                                                                                                             | <b>SUBTOTAL</b>                                                                                         |             | <b>\$1,652.</b>  |
| <b>Task 3C – Improper Storage of Hazardous Materials on APN 012-045-004</b>                                                                 |                                                                                                         |             |                  |
| 2 ea.                                                                                                                                       | Volatile Organic Compounds by EPA Method 8260D                                                          | \$193/ea.   | \$386.           |
| 2 ea.                                                                                                                                       | Ethylene Glycol by EPA Method 8015D                                                                     | \$225/ea.   | \$450.           |
| 2 ea.                                                                                                                                       | TPH-Gasoline by EPA Method 8260B                                                                        | \$111/ea.   | \$222.           |
| 2 ea.                                                                                                                                       | Total Petroleum Hydrocarbon as Diesel and Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B | \$137/ea.   | \$222.           |
| 2 ea.                                                                                                                                       | CAM-17 Metals by EPA Methods                                                                            | \$165/ea.   | \$330.           |
|                                                                                                                                             | <b>SUBTOTAL</b>                                                                                         |             | <b>\$1,610.</b>  |
| <b>Task 3D – Stained Pavement in Auto Shop on APN 012-045-005</b>                                                                           |                                                                                                         |             |                  |
| 4 ea.                                                                                                                                       | Volatile Organic Compounds by EPA Method 8260D                                                          | \$193/ea.   | \$772.           |
| 4 ea.                                                                                                                                       | TPH-Gasoline by EPA Method 8260B                                                                        | \$111/ea.   | \$444.           |
| 4 ea.                                                                                                                                       | Total Petroleum Hydrocarbon as Diesel and Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B | \$137/ea.   | \$548.           |
| 4 ea.                                                                                                                                       | CAM-17 Metals by EPA Methods                                                                            | \$165/ea.   | \$660.           |
|                                                                                                                                             | <b>SUBTOTAL</b>                                                                                         |             | <b>\$2,424.</b>  |
| <b>Task 3E – Former Fueling Island on APN 012-045-005</b>                                                                                   |                                                                                                         |             |                  |
| 12 ea.                                                                                                                                      | TPH-Gasoline, BTEX, Oxygenates by EPA Method 8260B                                                      | \$111/ea.   | \$1,332.         |
| 12 ea.                                                                                                                                      | Total Petroleum Hydrocarbon as Diesel and Motor Oil with Silica Gel Treatment (SGT) by EPA Method 8015B | \$137/ea.   | \$1,644.         |
| 12 ea.                                                                                                                                      | Volatile Organic Compounds inc. EDB by EPA Method 8260D                                                 | \$193/ea.   | \$2,316.         |
| 12 ea.                                                                                                                                      | CAM-17 Metals by EPA Methods                                                                            | \$165/ea.   | \$1,980.         |
|                                                                                                                                             | <b>SUBTOTAL</b>                                                                                         |             | <b>\$7,272.</b>  |
| <b>Task 4 – Reporting</b>                                                                                                                   |                                                                                                         |             |                  |
| 16 hr.                                                                                                                                      | Senior Professional                                                                                     | \$276/hr.   | \$4,416.         |
| 36 hrs.                                                                                                                                     | Staff Professional I                                                                                    | \$155/hr.   | \$5,580.         |
|                                                                                                                                             | <b>SUBTOTAL</b>                                                                                         |             | <b>\$9,996.</b>  |
|                                                                                                                                             | <b>TOTAL</b>                                                                                            |             | <b>\$71,680.</b> |



### PROPOSAL ASSUMPTIONS

- 1) The Client would provide BSK Associates with the legal right of entry to the Subject Property to conduct the Scope of Services.
- 2) The Client will notify BSK Associates prior to mobilization, of any restrictions, special site access restrictions requirements, or known potentially hazardous conditions at the site (e.g., hazardous materials or processes, specialized protective equipment requirements, unsound structural conditions, etc.).
- 3) The project is anticipated to be California Prevailing wage under a recent California Department of Industrial Relations (DIR) ruling. **The client will need to provide a DIR Project # for online payroll reporting prior to any fieldwork.**
- 4) The site is readily accessible by truck.
- 5) Pricing is based on non-hazardous work conditions and field activities will be performed in Level “D” PPE.
- 6) All site visits/work can be performed during normal business hours (Monday through Friday, 7:00 a.m. to 3 p.m.
- 7) Due to sample hold times, sampling cannot be reasonably performed on a Friday or the day before any holiday.
- 8) It is BSK’s understanding that permits are not required for BSK’s services under this project. If permits are required, additional time and materials will be required.
- 9) The City of Hanford will be the “Generator” of all wastes. BSK Associates, its owners, employees, agents, etc. assume no responsibilities as the “Generator” of the wastes.
- 10) Reports and project meetings/conference calls are not included in our estimate except as specifically noted but can be provided on request on a “time and materials” basis.
- 11) Our quote applies to work commenced within 90 days of this proposal. After that time, we should review our proposal.

The fees presented in this proposal are based on prompt payment for services presented in our standard invoicing format. Additional charges will be applied for specializing invoicing if backup documentation is needed. These special services will be charged on a time and expenses basis. Late fees will be charged if payment is not received in accordance with the terms contained in our contract.

All added costs incurred as a result of suspected hazardous substances would be charged on a time and expense basis over and above the estimated fees for the site investigation in accordance with our current fee schedule.

### ADDITIONAL REQUIREMENTS

Prior to any subsurface exploration or sampling on the Subject Property, BSK will mark the Subject



Property and contact Underground Services Alert North (USAN), who provides a partial location service free of charge for major utility lines. It is important that the City (Client) understand that subsurface structures (such as septic systems, private irrigation/telecommunication/utility lines, service laterals and leach fields) buried under private property will not be marked by the public utility companies contacted by USAN. Those utilities should be marked by the Client or property owner prior to our field work. BSK cannot be responsible for damage to said unmarked utilities. BSK's fee is not adequate to compensate for both the performance of the services described herein and the assumption of risk of damage to utilities, structures, landscaping, and paving. Depending on weather and surface conditions, some damage to surface improvements may occur during our investigation. Heavy rutting could occur during wet conditions. We will exercise care to reduce this damage, but some is likely to occur. We have not included time or fees to repair this possible damage except for backfilling the bore holes with soil cuttings.

Our scope and fee assume that access to the Subject Property will be available at no cost or delay to us. In addition, any known information regarding the presence of hazardous materials at the Subject Property should be made available to our office prior to the start of our field investigations.

#### **WORK SAFETY**

The safety of our employees and the District's staff is of paramount concern to BSK. You will be notified if the location of our field work on your project represents a potential safety concern. Unsafe conditions for fieldwork will require a modification of our estimated scope of services and associated fees. We will advise you of the additional costs necessary to mitigate these unanticipated conditions, if applicable.

#### **GENERAL CONDITIONS AND LIMITATIONS**

BSK's services will be performed in a manner consistent with the level of care and skill ordinarily exercised by other professionals practicing in the same locale and under similar circumstances at the time the work is performed. No warranty, either express or implied, is included.

#### **AUTHORIZATION**

If our scope of services, fee, and anticipated schedule are acceptable, please sign the attached Task Order Addendum to Agreement for Environmental Consulting Services.

**CLOSING**

Thank you for the opportunity to submit this scope of services and estimate for your consideration. We look forward to working with you on this project. Please call Kevin Grove at (408) 761-6703 if you have questions or require additional information or services.

Respectfully submitted,  
**BSK Associates**

  
for Kevin Grove  
Managing Principal – Environmental Services

  
Robert "Tony" Martin, PG  
Principal Geologist

Enclosures: Task Order Addendum to Agreement for Environmental Consulting Services

**TASK ORDER ADDENDUM TO AGREEMENT FOR CONSULTING SERVICES**

**THIS ADDENDUM**, effective as of this 16<sup>th</sup> day of April 20 26, is by and between City of Hanford ("Client") and, BSK Associates, Inc. ("Consultant").

**THE PROJECT** is generally described as:

Environmental Consulting Services

Limited Phase II Environmental Site Assessment

**THIS AGREEMENT** consists of the following documents which are incorporated herein by reference:

- THE TERMS AND CONDITIONS OF THE "AGREEMENT FOR ENVIRONMENTAL CONSULTING SERVICES" (EFFECTIVE DATE: 1/23/2026; and

Additional Scope of Services (All work would be done for on a time and materials basis):

- The scope of services outlined in BSK's Proposal (P26000382), dated April 16, 2026.

Company agrees to perform the Services set forth in this Agreement and in accordance with its terms, including all attachments incorporated herein by reference. This Agreement may not be modified or altered, except in writing as specifically described in this Agreement.

**CLIENT:**

**CONSULTANT:**

**Signature:** \_\_\_\_\_

**Print Name:** \_\_\_\_\_ Kevin Grove

**Title:** \_\_\_\_\_ Managing Principal – Env. Services

**Agency:** \_\_\_\_\_ BSK Associates

**Date:** \_\_\_\_\_



## AGENDA STAFF REPORT

|                               |                                         |
|-------------------------------|-----------------------------------------|
| <b>MEETING DATE:</b> 5/5/2026 | <b>AGENDA SECTION:</b> CONSENT CALENDAR |
|-------------------------------|-----------------------------------------|

**SUBJECT:**

Appointment of Regular and Alternate Members to the Planning Commission to Fill Vacancy.

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**RECOMMENDATION:**

Recommendation: Appoint Lisa McIlwaine to fill a vacant regular Planning Commission seat and appoint Jonathan Juarez to fill the alternate Planning Commission seat

Recommended Motion: I move to appoint Lisa McIlwaine to the vacant regular Planning Commission seat and Jonathan Juarez to the alternate Planning Commission seat

**BACKGROUND:**

On February 3, the City Council appointed individuals to three Planning Commission positions, including two regular seats and one alternate seat. Since that time, the City has been notified that Commissioner Gunther Norris will be relocating out of the area, creating a vacancy on the Planning Commission.

Consistent with the Council's direction at the February 3 meeting, staff recommends filling Commissioner Norris's vacant regular seat by appointing Lisa McIlwaine, who currently serves as an alternate member, to a regular position. Staff further recommends appointing Jonathan Juarez, who was a finalist during the February interview process, to fill the resulting alternate seat vacancy.

**FISCAL IMPACT:**

No Fiscal Impact

**ATTACHMENTS:**

None



## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** CONSENT CALENDAR

**SUBJECT:**

Approval of the purchase of two (2) 2026 Ford E-Transit High Roof Vans from Keller Chevrolet of Hanford, CA in the amount of \$117,727 fully funded by Building Safety Enterprise fund.

**RECOMMENDATION:**

Recommendation:

That the City Council, by motion, approve the purchase of two (2) 2026 Ford E-Transit High Roof Vans from Keller Chevrolet of Hanford, CA in the amount of \$117,727 fully funded by Building Safety Enterprise fund.

Recommended Motion:

I move to approve the purchase of two (2) 2026 Ford E-Transit High Roof Vans from Keller Chevrolet of Hanford, CA in the amount of \$117,727 fully funded by Building Safety Enterprise fund.

**BACKGROUND:**

The Building Safety Department is proactively planning for anticipated staffing needs and intends to purchase two vehicles to support additional inspectors, which will be presented to the City Council as part of the mid-cycle budget review. Due to extended vehicle procurement lead times, and to ensure operational efficiency once new employees are onboarded, staff is requesting authorization to proceed with the purchase at this time.

The acquisition of two vehicles for the Building Safety Department is included in the City's adopted Capital Improvement Program for Fiscal Year 2025–2026. Fleet staff obtained quotes from Keller Ford, Future Ford of Clovis, and National Auto Fleet Group, with Keller Ford of Hanford, CA identified as the best price. Procurement of two vehicles will be contingent on final approval of two fire inspector position(s) to be considered at the mid-cycle budget amendment to be brought to City Council in June 2026.

**FISCAL IMPACT:**

The adopted Capital Improvement Program includes an allocation of \$62,200 per vehicle, which is sufficient to fully fund this purchase.

**ATTACHMENTS:**

1. Quotes Summary
2. Keller Ford (Selected)

3. Future Ford of Clovis
4. National Auto Fleet Group

# BUILDING INSPECTORS EV FORD TRANSIT VAN

KELLER FORD \$58,863.39 EA.

FUTURE FORD OF CLOVIS \$60,634.07 EA.

NATIONAL AUTO FLEET GROUP \$62,883.91 EA.





1073 W. Cadillac Lane • Hanford, CA 93230

(559) 584-5531 • www.kellerdeal.com

4-1-26

SELLING PRICE..... \$54,335.00 EA.  
SALES TAX..... 4,482.64  
TIRE FEE..... 8.75  
DMV FEES ..... 37.00

**TOTAL..... \$58,863.39 EACH UNIT \*\***

\*\* THIS WILL BE ORDERED UNIT'S AND WILL TAKE 90 – 140 DAYS FOR  
DELIVERY FROM FORD. \*\*

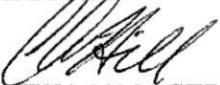
\*\*\* BUYER \*\*\*

CITY OF HANFORD  
315 N. DOUTY ST  
HANFORD, CA.93230  
(559) 585-2554

\*\*\* PURCHASE \*\*\*

STOCK# TBD  
VIN# TBD  
YEAR: 2026  
MAKE: FORD  
MODEL: E - TRANSIT HIGH ROOF VAN 9,500 GVWR  
COLOR: ~~WHITE~~ Red  
TRIM: DK PALAZZO GRAY VINYL  
ODOMETER: TBD

CHRIS HILL

  
FLEET MANAGER



Vehicle: [Fleet] 2026 Ford E-Transit Cargo Van (W1X) T-350 148" Hi Rf 9500 GVWR RWD (✔ Complete)

## Window Sticker

### SUMMARY

[Fleet] 2026 Ford E-Transit Cargo Van (W1X) T-350 148" Hi Rf 9500 GVWR RWD

MSRP:\$55,475.00

Interior:Dark Palazzo Gray, Vinyl Front Bucket Seats

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: Electric Motor w/Enhanced Range Battery

Transmission: Single-Speed

### OPTIONS

| CODE | MODEL                                                                      | MSRP               |
|------|----------------------------------------------------------------------------|--------------------|
| W1X  | [Fleet] 2026 Ford E-Transit Cargo Van (W1X) T-350 148" Hi Rf 9500 GVWR RWD | \$55,475.00        |
|      | <b>OPTIONS</b>                                                             |                    |
| 101A | Order Code 101A                                                            | \$0.00             |
| 153  | Front License Plate Bracket                                                | \$0.00             |
| 16E  | Front & Rear Vinyl Floor Covering                                          | \$230.00           |
| 21P  | Dark Palazzo Gray Vinyl Bucket Seats w/Armrests                            | \$45.00            |
| 44A  | Transmission: Single-Speed                                                 | \$0.00             |
| 64H  | Wheels: 16" Steel w/Full Silver Cover                                      | \$0.00             |
| 68H  | Passenger Running Boards                                                   | \$290.00           |
| 86F  | 2 Additional Keys (4 Total)                                                | \$75.00            |
| 86W  | Front All-Weather Floor Mats                                               | \$110.00           |
| 90E  | Pro Power OnBoard - 2.4kW                                                  | \$1,265.00         |
| 99M  | Engine: Electric Motor w/Enhanced Range Battery                            | \$0.00             |
| B4A  | Net Invoice Fleet Option                                                   | \$0.00             |
| VK   | Dark Palazzo Gray, Vinyl Front Bucket Seats                                | \$0.00             |
| YZ   | Oxford White                                                               | \$0.00             |
|      | Fleet Advertising Credit                                                   | \$0.00             |
|      | <b>SUBTOTAL</b>                                                            | <b>\$57,490.00</b> |
|      | Adjustments Total                                                          | \$0.00             |
|      | Destination Charge                                                         | \$2,395.00         |

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 28133. Data Updated: Apr 1, 2026 1:56:00 AM UTC.



Vehicle: [Fleet] 2026 Ford E-Transit Cargo Van (W1X) T-350 148" Hi Rf 9500 GVWR RWD ( Complete )

TOTAL PRICE

\$59,885.00

**FUEL ECONOMY**

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Data Version: 28133. Data Updated: Apr 1, 2026 1:58:00 AM UTC.

Prepared for: Glenn Weaver, City of Hanford

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2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)

Price Level: 645

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### **Client Proposal**

Prepared by:

Carlos Rodriguez

Office: 559-291-2581

Date: 04/02/2026



Future Ford of Clovis | 920 W. Shaw Ave., Clovis, California, 936123202

Office: 559-291-2581 | Fax: 559-291-2193

**Prepared for: Glenn Weaver**

City of Hanford

Prepared by: Carlos Rodriguez

04/02/2026

Future Ford of Clovis | 920 W. Shaw Ave. Clovis California | 936123202

**2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)**

Price Level: 645

## Selected Equip & Specs

### Dimensions

• Front brake diameter: 12.1" • Rear brake diameter: 12.1" • Vehicle body length: 235.5" • Vehicle body width: 81.3" • Vehicle body height: 110.1" • Side door opening height: 63.0" • Side door opening width: 51.2" • Rear door opening height: 74.3" • Rear door opening width: 61.7" • Wheelbase: 148.0" • Vehicle turning radius: 23.9' • Rear door opening angle: 253.0 • Front track: 68.2" • Rear track: 68.6" • Front bumper to front axle: 40.3" • Interior rear cargo volume: 450.7 cu.ft. • Headroom first-row: 56.6" • Leg room first-row: 41.3" • Shoulder room first-row: 67.9" • Hip room first-row: 60.7"

### Powertrain

• Horsepower: 266 HP • Radiator • Automatic • Rear-wheel drive • Recommended fuel: electric • All-speed ABS and driveline traction control • 11.2 kWh onboard charger • All electric range 159 miles • Traction battery charge time @ 240VAC 6 hours • SAE CCS DC fast charge connector • Peak DC fast charge rate: 176 kW • DC fast charge (peak rate): 15 minutes

### Fuel Economy and Emissions

• Fuel economy electric equivalent (city/highway/combined): • Electric secondary fuel type • ZEV emissions

### Suspension and Handling

• Standard ride suspension • Gas-pressurized front shock absorbers • Heavy-duty rear shock absorbers

### Driveability

• 4-wheel disc brakes • Front ventilated disc brakes • 4-wheel antilock (ABS) brakes • Four channel ABS brakes • Electronic parking brake • Regenerative brakes • Post Collision Braking automatic post-collision braking system • Driver selectable regen levels • Automatic brake hold • Brake assist system • Hill start assist • Independent front suspension • Strut front suspension • Front anti-roll bar • Front coil springs • Independent rear suspension • Rear anti-roll bar • Trailing arm rear suspension • Electric power-assist steering system • Rack-pinion steering • 2-wheel steering system

### Body Exterior

\* **Running boards** • 3 doors • Monotone paint • Black bodyside cladding • Black wheel well trim • Black side window trim • Black door handles • Black windshield trim • Black front bumper • Black rear bumper • Rear tow hook • Coloured grille with chrome surround • Convex spotter in driver and passenger side door mirrors • Standard style side mirrors • Black door mirrors • Power sliding right rear passenger door • Split swing-out rear cargo door • LT235/65RR16 AS BSW front and rear tires • 16 x 6.5-inch front and rear argent steel wheels • Front charge port door

### Convenience

• Voice Assistant - Ford Connectivity Package (1-year included) built-in virtual assistant • Power door locks with 2 stage unlocking • Keyfob activated door locks • All-in-one remote fob and ignition key • Auto-locking doors • Intelligent Access proximity key with hands-free access and push button start • Power tailgate/rear door lock • Cruise Control w/Adjustable Speed Limiting Device (ASLD) cruise control with steering wheel mounted controls • Power first-row windows • Partial floor console • Driver foot rest • Front beverage holders • Locking glove box • 1 beverage holder • Driver and passenger door bins • Instrument panel bin • Over the air updates • PRND in IP

### Comfort

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## Prepared for: Glenn Weaver

City of Hanford

Prepared by: Carlos Rodriguez

04/02/2026



Future Ford of Clovis | 920 W. Shaw Ave. Clovis California | 936123202

## 2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)

Price Level: 645

### Selected Equip & Specs (cont'd)

• Automatic climate control • SYNC 4 with Enhanced Voice Recognition voice-activated climate control • Vapor Injection Heat Pump heat pump • Cloth headliner material • Front headliner coverage • **Full vinyl floor covering** • **Full floor coverage** • Urethane steering wheel • Manual tilting steering wheel • Manual telescopic steering wheel

### Seats and Trim

• Seating capacity: 2 • Bucket front seats • Driver seat with 4-way directional controls • Front passenger seat with 4-way directional controls • Height adjustable front seat head restraints • Manual front seat head restraint control • Driver seat armrest • Front passenger seat armrest • Manual reclining driver seat • Manual driver seat fore/aft control • Manual reclining passenger seat • Manual passenger seat fore/aft control • Manual driver seat lumbar • Cloth front seat upholstery • Heated driver and front passenger seats

### Entertainment Features

• 1 total number of 1st row displays • 12 inch primary display • Primary touchscreen display • AM/FM stereo radio • AM/FM • In-vehicle audio • AM radio • FM radio • Seek scan • SYNC 4 external memory control • Standard grade speakers • Speakers number: 4 • Steering wheel mounted audio controls • SYNC 4 with Enhanced Voice Recognition voice activated audio controls • Bluetooth wireless audio streaming • Fixed audio antenna

### Lighting, Visibility and Instrumentation

• Metal-look instrument panel insert • Analog instrumentation display • Trip odometer • Digital clock • Telematics Essentials driver information center • Traction battery level gauge • Electric power/regeneration gauge • Gauge cluster display size (inches): 8.00 • Light tinted windows • Front windshield solar coating • Projector beam headlights • High-intensity discharge low and high beam headlights • Multiple enclosed headlights • Delay-off headlights • Auto High Beam auto high-beam headlights • Variable intermittent front windshield wipers • Illuminated entry • Front reading lights • Variable instrument panel light • High mounted center stop light • Fade interior courtesy lights

### Technology and Telematics

• Connected Navigation integrated navigation system with voice activation • Real-time traffic • Real-time weather • 911 Assist emergency SOS system via mobile device • Bluetooth handsfree wireless device connectivity • Apple CarPlay/Android Auto smart device wireless mirroring • FordPass App mobile app access • Ford Connect 5G mobile hotspot internet access • 2 USB ports

### Safety and Security

• Driver front impact airbag • Seat mounted side impact driver airbag • Safety Canopy System curtain first-row overhead airbags • Cancellable front passenger air bag • Seat mounted side impact front passenger airbag • Airbag occupancy sensor • 6 airbags • Front height adjustable seatbelts • Front seatbelt pretensioners • 2 seatbelt pre-tensioners • SecuriLock immobilizer • Remote panic alarm • Lane-Keeping System • PCA with AEB and Intersection Assist forward collision mitigation with left turn assist • Pre-Collision Assist with Pedestrian Detection • Driver Alert • External acoustic pedestrian alert • Rear mounted camera • Ford Co-Pilot360 w/Side Wind Stabilization electronic stability control system with anti-rollover • Front and rear parking sensors • Tire mobility kit

### Dimensions

#### *General Weights*

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**2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)**

Price Level: 645

**Selected Equip & Specs (cont'd)**

|             |            |      |            |
|-------------|------------|------|------------|
| Curb weight | 6,432 lbs. | GVWR | 9,500 lbs. |
| Payload     | 3,004 lbs. |      |            |

**Front Weights**

|            |            |
|------------|------------|
| GAWR front | 4,130 lbs. |
|------------|------------|

**Rear Weights**

|           |            |
|-----------|------------|
| GAWR rear | 6,000 lbs. |
|-----------|------------|

**Off Road**

|                      |        |
|----------------------|--------|
| Loading floor height | 28.7 " |
|----------------------|--------|

**Exterior Measurements**

|                            |        |                          |       |
|----------------------------|--------|--------------------------|-------|
| Vehicle body length        | 235.5" | Vehicle body width       | 81.3" |
| Vehicle body height        | 110.1" | Rear door opening height | 74.3" |
| Rear door opening width    | 61.7"  | Rear door opening angle  | 253.0 |
| Wheelbase                  | 148.0" | Front brake diameter     | 12.1" |
| Rear brake diameter        | 12.1"  | Side door opening height | 63.0" |
| Side door opening width    | 51.2"  | Front track              | 68.2" |
| Rear track                 | 68.6"  | Vehicle turning radius   | 23.9' |
| Front bumper to front axle | 40.3"  |                          |       |

**Interior Measurements**

|                               |              |                               |        |
|-------------------------------|--------------|-------------------------------|--------|
| Interior rear cargo volume    | 450.7 cu.ft. | Interior cargo area height    | 81.5 " |
| Interior cargo length         | 143.7 "      | Interior cargo area min width | 54.8 " |
| Interior cargo area max width | 70.2 "       |                               |        |

**Headroom**

|                    |       |
|--------------------|-------|
| Headroom first-row | 56.6" |
|--------------------|-------|

**Legroom**

|                    |       |
|--------------------|-------|
| Leg room first-row | 41.3" |
|--------------------|-------|

**Shoulder Room**

|                         |       |
|-------------------------|-------|
| Shoulder room first-row | 67.9" |
|-------------------------|-------|

**Hip Room**

|                    |       |
|--------------------|-------|
| Hip room first-row | 60.7" |
|--------------------|-------|

**Powertrain****Engine**

|                 |                     |                           |                           |
|-----------------|---------------------|---------------------------|---------------------------|
| Engine location | Rear mounted engine | Engine mounting direction | Transverse mounted engine |
|-----------------|---------------------|---------------------------|---------------------------|

**Engine Power**

|            |        |
|------------|--------|
| Horsepower | 266 HP |
|------------|--------|

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Price Level: 645

**Selected Equip & Specs (cont'd)****Battery**

Battery amps 70Ah  
Battery run down protection Battery run down protection

Battery type Lead acid battery

**Engine Extras**

Radiator Radiator

**Transmission**

Transmission Automatic

**Drive Type**

Drive type Rear-wheel drive

**Fuel**

Fuel type electric

**Drive Feature**

Traction control All-speed ABS and driveline traction control

**Electric Powertrain**

Number of electric motors 1

Electric powertrain BEV (battery electric vehicle)

**Electric Vehicle Battery Pack**

All electric range All electric range 159 miles  
Gross traction battery capacity 89.0 kWh gross traction battery capacity  
Traction battery usable/net (kWh) capacity 89.9kWh

Traction battery type lithium ion (Li-ion)  
Traction battery charge time @ 240VAC Traction battery charge time @ 240VAC 6 hours

**\* AC charging connector type NACS (J3400) charging connector**

**\* Portable charging cable Traction battery dual voltage (120VAC/240VAC) portable charging cable**

Onboard charger 11.2 kWh onboard charger

DC fast charge connector SAE CCS DC fast charge connector

Peak DC fast charge rate (kW) 176 kW

DC fast charge (peak rate) 15 minutes

**Fuel Economy and Emissions****Fuel Economy**

Secondary fuel type Electric secondary fuel type

Gasoline equivalent fuel economy measurement Gasoline equivalent fuel economy measurement

Fuel economy electric equivalent (city/highway/combined) Fuel economy electric equivalent (city/highway/combined):

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Price Level: 645

**Selected Equip & Specs (cont'd)***Emissions*

Emissions

ZEV emissions

Emissions tiers

Tier 3 Bin 0 emissions

**Suspension and Handling***Suspension*

Suspension

Standard ride suspension

Front shock absorbers

Gas-pressurized front shock absorbers

Rear shock absorbers

Heavy-duty rear shock absorbers

**Driveability***Brakes*

Brake type

4-wheel disc brakes

Ventilated brakes

Front ventilated disc brakes

ABS brakes

Four channel ABS brakes

Electronic parking brake

Electronic parking brake

Driver selectable regen levels

Driver selectable regen levels

ABS brakes

4-wheel antilock (ABS) brakes

Post collision braking system

Post Collision Braking automatic post-collision braking system

*Brake Assistance*

Hill start assist

Hill start assist

Brake assist system

Brake assist system

*Front Suspension*

Front anti-roll

Front anti-roll bar

Suspension ride type front

Independent front suspension

Suspension type front

Strut front suspension

*Front Spring*

Regular front springs

Regular front springs

Springs front

Front coil springs

*Rear Spring*

Springs rear

Rear coil springs

Rear springs

Regular grade rear springs

*Rear Suspension*

Rear anti-roll

Rear anti-roll bar

Suspension type rear

Trailing arm rear suspension

Suspension ride type rear suspension

Independent rear suspension

*Steering*

Steering Electric power-assist steering system

Steering type

Rack-pinion steering

Steering type number of wheels system

2-wheel steering system

**Exterior**

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**2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)**

Price Level: 645

**Selected Equip & Specs (cont'd)***Front Wheels*

|                       |     |                    |      |
|-----------------------|-----|--------------------|------|
| Front wheels diameter | 16" | Front wheels width | 6.5" |
|-----------------------|-----|--------------------|------|

*Rear Wheels*

|                      |     |                   |      |
|----------------------|-----|-------------------|------|
| Rear wheels diameter | 16" | Rear wheels width | 6.5" |
|----------------------|-----|-------------------|------|

*Front And Rear Wheels*

|            |        |          |       |
|------------|--------|----------|-------|
| Appearance | argent | Material | steel |
|------------|--------|----------|-------|

*Front Tires*

|           |       |                   |     |
|-----------|-------|-------------------|-----|
| Aspect    | 65    | Diameter          | 16" |
| Sidewalls | BSW   | Speed             | R   |
| Tread     | AS    | Type              | LT  |
| Width     | 235mm | Front wheel - RPM | 720 |

*Rear Tires*

|           |       |                  |     |
|-----------|-------|------------------|-----|
| Aspect    | 65    | Diameter         | 16" |
| Sidewalls | BSW   | Speed            | R   |
| Tread     | AS    | Type             | LT  |
| Width     | 235mm | Rear wheel - RPM | 720 |

**Body Exterior***Exterior Features*

|                             |                             |                  |                |
|-----------------------------|-----------------------------|------------------|----------------|
| Number of doors             | 3 doors                     | * Running boards | Running boards |
| License plate front bracket | Front license plate bracket |                  |                |

*Body*

Body panels Fully galvanized steel body panels with side impact beams

*Mirrors*

Convex spotter Convex spotter in driver and passenger side door mirrors

*Tires*

|                            |   |                           |   |
|----------------------------|---|---------------------------|---|
| Front tires LT load rating | C | Rear tires LT load rating | C |
|----------------------------|---|---------------------------|---|

*Wheels*

Wheel covers Full wheel covers

**Convenience***Technology*

Built-in virtual assistant Voice Assistant - Ford Connectivity Package (1-year included) built-in virtual assistant

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**2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)**

Price Level: 645

**Selected Equip & Specs (cont'd)****Door Locks**

Door locks Power door locks with 2 stage unlocking

Keyfob door locks

Keyfob activated door locks

Auto door locks

Auto-locking doors

Fob engine controls Intelligent Access proximity key with hands-free access and push button start

All-in-one key All-in-one remote fob and ignition key

Tailgate control Power tailgate/rear door lock

**Cruise Control**

Cruise control Cruise Control w/Adjustable Speed

Limiting Device (ASLD) cruise control with steering

wheel mounted controls

**Exterior Mirrors**

Door mirrors

Power door mirrors

Folding door mirrors Manual folding door mirrors

**Front Side Windows**

First-row windows

Power first-row windows

**Floor Console**

Floor console

Partial floor console

Floor console storage

Floor console storage

**Power Outlets**

12V power outlets

3 12V power outlets

**Cargo Features**

Cargo light

Cargo area light

**Cargo Trim**

\* Cargo floor type Vinyl/rubber cargo area floor

**Pedals**

Driver foot rest

Driver foot rest

**Storage**

Door bins front

Driver and passenger door bins

Number of beverage holders

1 beverage holder

Beverage holders

Front beverage holders

Glove box

Locking glove box

Instrument panel storage

Instrument panel bin

**Windows Feature**

One-touch down window window

Driver one-touch down

**Miscellaneous**

PRND in IP

PRND in IP

Over the air updates

Over the air updates

**Comfort****Climate Control**

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**2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)**

Price Level: 645

**Selected Equip & Specs (cont'd)**

Climate control

Automatic climate control

Voice activated climate control

SYNC 4 with

Enhanced Voice Recognition voice-activated climate control

**Headliner**

Headliner material

Cloth headliner material

Headliner coverage

Front headliner coverage

**Floor Trim****\* Floor covering****Full vinyl floor covering****\* Floor coverage****Full floor coverage****Steering Wheel**

Steering wheel material

Urethane steering wheel

Steering wheel telescopic Manual telescopic steering wheel

Steering wheel tilt

Manual tilting steering wheel

**Seats and Trim****Seat Capacity**

Seating capacity

2

**Front Seats**

Driver seat direction Driver seat with 4-way directional controls

Driver seat fore/aft control Manual driver seat fore/aft control

Passenger seat direction Front passenger seat with 4-way directional controls

Split front seats Bucket front seats

Reclining passenger seat Manual reclining passenger seat

Passenger seat fore/aft control Manual passenger seat fore/aft control

Front head restraints Height adjustable front seat head restraints

Front head restraint control Manual front seat head restraint control

Armrests front driver Driver seat armrest

Armrests front passenger Front passenger seat armrest

Reclining driver seat Manual reclining driver seat

**Lumbar Seats**

Driver lumbar

Manual driver seat lumbar

**Front Seat Trim**

Front seat upholstery

Cloth front seat upholstery

Front seatback upholstery upholstery

Cloth front seatback

**Heated Front Seats**

Heated front seats Heated driver and front passenger seats

**Gearshifter Material**

Gearshifter material Piano black and metal-look gear shifter material

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Price Level: 645

## Selected Equip & Specs (cont'd)

### Entertainment Features

#### Displays

|                             |                             |                              |                                    |
|-----------------------------|-----------------------------|------------------------------|------------------------------------|
| Primary touchscreen display | Primary touchscreen display | Number of first-row displays | 1 total number of 1st row displays |
| Primary display size        | 12 inch primary display     |                              |                                    |

#### Radio Features

|                 |                                |           |           |
|-----------------|--------------------------------|-----------|-----------|
| External memory | SYNC 4 external memory control | Seek scan | Seek scan |
|-----------------|--------------------------------|-----------|-----------|

#### Speakers

|          |                         |                 |   |
|----------|-------------------------|-----------------|---|
| Speakers | Standard grade speakers | Speakers number | 4 |
|----------|-------------------------|-----------------|---|

#### Audio Features

|                                |                                       |                       |                                                                       |
|--------------------------------|---------------------------------------|-----------------------|-----------------------------------------------------------------------|
| Steering mounted audio control | Steering wheel mounted audio controls | Voice activated audio | SYNC 4 with Enhanced Voice Recognition voice activated audio controls |
| Wireless streaming             | Bluetooth wireless audio streaming    |                       |                                                                       |

### Lighting, Visibility and Instrumentation

#### Instrument Panel Trim

|              |                                    |
|--------------|------------------------------------|
| Panel insert | Metal-look instrument panel insert |
|--------------|------------------------------------|

#### Instrumentation

|               |               |                         |                                |
|---------------|---------------|-------------------------|--------------------------------|
| Trip odometer | Trip odometer | Instrumentation display | Analog instrumentation display |
|---------------|---------------|-------------------------|--------------------------------|

#### Instrumentation Displays

|                           |                                                 |       |               |
|---------------------------|-------------------------------------------------|-------|---------------|
| Driver information center | Telematics Essentials driver information center | Clock | Digital clock |
|---------------------------|-------------------------------------------------|-------|---------------|

#### Instrumentation Gauges

|                                     |                              |                                   |                                   |
|-------------------------------------|------------------------------|-----------------------------------|-----------------------------------|
| Traction battery level gauge        | Traction battery level gauge | Electric power regeneration gauge | Electric power/regeneration gauge |
| Gauge cluster display size (inches) | 8.00                         |                                   |                                   |

#### Instrumentation Warnings

|                          |                            |                           |                           |
|--------------------------|----------------------------|---------------------------|---------------------------|
| Low fuel warning         | Low fuel warning           | Low brake fluid warning   | Low brake fluid warning   |
| Headlights on reminder   | Headlights on reminder     | Key in vehicle warning    | Key in vehicle warning    |
| Door ajar warning        | Door ajar warning          | Trunk warning             | Rear cargo ajar warning   |
| Service interval warning | Service interval indicator | Low tire pressure warning | Low tire pressure warning |

#### Glass

|                |                      |
|----------------|----------------------|
| Tinted windows | Light tinted windows |
|----------------|----------------------|

#### Headlights

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Price Level: 645

**Selected Equip & Specs (cont'd)**

Headlights High-intensity discharge low and high beam headlights  
Multiple headlights Multiple enclosed headlights  
Auto high-beam headlights Auto High Beam auto high-beam headlights

Headlight type Projector beam headlights

Delay off headlights Delay-off headlights

**Front Windshield**

Wipers Variable intermittent front windshield wipers

**Windshield Wipers**

Rain detecting wipers Rain detecting wipers

**Interior Lighting**

Illuminated entry Illuminated entry  
Front reading lights Front reading lights

Variable panel light Variable instrument panel light

**Lights**

Interior courtesy lights Fade interior courtesy lights

High mount stop light High mounted center stop light

**Technology and Telematics****Navigation**

Integrated navigation Connected Navigation  
integrated navigation system with voice activation

**Connectivity**

Handsfree Bluetooth handsfree wireless device connectivity  
Real time traffic Real-time traffic  
Emergency SOS 911 Assist emergency SOS system via mobile device

Smart device integration Apple CarPlay/Android Auto  
smart device wireless mirroring  
Real time weather Real-time weather

**Internet Access**

Internet access Ford Connect 5G mobile hotspot internet access

**USB Ports**

USB ports 2 USB ports

**Safety and Security****Airbags**

Front impact airbag driver Driver front impact airbag  
Front impact airbag passenger Cancellable front passenger air bag  
Front side impact airbag passenger Seat mounted side impact front passenger airbag

Number of airbags 6 airbags  
Front side impact airbag driver Seat mounted side impact driver airbag  
Occupancy sensor Airbag occupancy sensor

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Price Level: 645

## Selected Equip & Specs (cont'd)

Overhead airbags Safety Canopy System curtain first-row overhead airbags

### Seatbelts

Height adjustable seatbelts Front height adjustable seatbelts

Seatbelt pretensioners number 2 seatbelt pretensioners

Seatbelt pretensioners Front seatbelt pretensioners

### Security System

Immobilizer SecuriLock immobilizer

Remote panic alarm Remote panic alarm

### Active Driving Assistance

Lane departure Lane-Keeping System

Forward collision warning PCA with AEB and Intersection Assist forward collision mitigation with left turn assist

Pedestrian detection Pre-Collision Assist with Pedestrian Detection

External acoustic pedestrian alert External acoustic pedestrian alert

Driver attention monitor Driver Alert

### Cameras

Rear camera Rear mounted camera

### Traction Control

Electronic stability control Ford Co-Pilot360 w/Side Wind Stabilization electronic stability control system with anti-rollover

### Parking Sensors

Parking sensors Front and rear parking sensors



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Warranty

Standard Warranty

Basic Warranty

Basic warranty 36 months/36,000 miles

Powertrain Warranty

Powertrain warranty 60 months/60,000 miles

Corrosion Perforation

Corrosion perforation warranty 60 months/unlimited

Roadside Assistance Warranty

Roadside warranty 60 months/60,000 miles

Hybrid/Electric Components Warranty

Hybrid/electric components warranty 96 months/100,000 miles

Traction Battery Warranty

Traction battery warranty 96 months/100,000 miles

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Price Level: 645

**As Configured Vehicle**

| Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | MSRP        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| <b>Base Vehicle</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |             |
| Base Vehicle Price (W1X)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$55,475.00 |
| <b>Packages</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |             |
| Order Code 101A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | N/C         |
| <i>Includes:</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |             |
| - Engine: Electric Motor w/Enhanced Range Battery                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |             |
| Includes 89kWh high-voltage battery.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             |
| - Transmission: Single-Speed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |             |
| - Electric Axle                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |             |
| - GVWR: 9,500 lbs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |             |
| - Tires: 235/65R16C 121/119 R AS BSW                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             |
| - Wheels: 16" Steel w/Full Silver Cover                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |             |
| - Dark Palazzo Gray Cloth Heated Bucket Seats                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |             |
| Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat, 2-way adjustable headrest and driver and passenger armrest.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |             |
| - Cloth Front Bucket Seats                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |             |
| Includes driver and front-passenger manual reclining bucket seats with adjustable headrest and inboard armrest.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |             |
| - Radio: AM/FM Stereo                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |             |
| - SYNC 4                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |             |
| Includes 12" center display, Bluetooth, dual USB ports, enhanced voice recognition, electronic climate control and connectivity package which includes information on demand panel, wireless Apple CarPlay and Android Auto compatibility, cloud connected, 911 Assist, digital owner's manual and conversational voice command recognition.                                                                                                                                                                                                                                                                                                                                                                                      |             |
| - Ford Connectivity Package (1-Year Included)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |             |
| Includes unlimited Wi-Fi hotspot, connected navigation, audio and video streaming, voice assistant and entertainment. Note: Ford Connectivity Package included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan. |             |
| <b>Powertrain</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |             |
| Engine: Electric Motor w/Enhanced Range Battery                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Included    |
| Includes 89kWh high-voltage battery.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             |
| Transmission: Single-Speed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Included    |
| Electric Axle                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Included    |
| GVWR: 9,500 lbs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Included    |
| <b>Wheels &amp; Tires</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |             |
| Tires: 235/65R16C 121/119 R AS BSW                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Included    |
| Wheels: 16" Steel w/Full Silver Cover                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Included    |
| Spare Tire & Wheel Delete                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | N/C         |
| <b>Seats &amp; Seat Trim</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |             |

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for: Glenn Weaver**

City of Hanford

Prepared by: Carlos Rodriguez

04/02/2026



Future Ford of Clovis | 920 W. Shaw Ave. Clovis California | 936123202

**2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)**

Price Level: 645

**As Configured Vehicle (cont'd)**

| Description | MSRP |
|-------------|------|
|-------------|------|

Cloth Front Bucket Seats

Included

*Includes driver and front-passenger manual reclining bucket seats with adjustable headrest and inboard armrest.*

Dark Palazzo Gray Cloth Heated Bucket Seats

Included

*Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat, 2-way adjustable headrest and driver and passenger armrest.***Other Options**

Monotone Paint Application

STD

148" Wheelbase

STD

Radio: AM/FM Stereo

Included

*Includes:**- SYNC 4**Includes 12" center display, Bluetooth, dual USB ports, enhanced voice recognition, electronic climate control and connectivity package which includes information on demand panel, wireless Apple CarPlay and Android Auto compatibility, cloud connected, 911 Assist, digital owner's manual and conversational voice command recognition.**- Ford Connectivity Package (1-Year Included)**Includes unlimited Wi-Fi hotspot, connected navigation, audio and video streaming, voice assistant and entertainment. Note: Ford Connectivity Package included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.*

Passenger Running Boards

\$290.00

*Covers the B-C pillar passenger-side.*

Front &amp; Rear Vinyl Floor Covering

\$230.00

*Includes wheel well liners.*

Mobile Power Cord (120V/240V)

N/A

*Switchable cord end to allow customer charge functionality with 120V (NEMA 5-15) up to 15 Amps or 240V (NEMA 14-50) up to 32 Amps. Adapter to access DC fast charging stations using the North American Charging Standard (NACS).**Includes fast charger adapter (NACS).***Emissions**

Zero Evaporated Emissions System

STD

**Exterior Color**

Race Red

N/C

SUBTOTAL

\$55,995.00

Destination Charge

\$2,395.00

TOTAL

\$58,390.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



**Prepared for: Glenn Weaver**

City of Hanford

Prepared by: Carlos Rodriguez

04/02/2026

Future Ford of Clovis | 920 W. Shaw Ave. Clovis California | 936123202

**2026 E-Transit-350 Cargo RWD High Roof Van 148" WB Base (W1X)**

Price Level: 645

**Pricing Summary - Single Vehicle****MSRP***Vehicle Pricing*

|                    |                    |
|--------------------|--------------------|
| Base Vehicle Price | \$55,475.00        |
| Options            | \$520.00           |
| Colors             | \$0.00             |
| Upfitting          | \$0.00             |
| Fleet Discount     | \$0.00             |
| Fuel Charge        | \$0.00             |
| Destination Charge | \$2,395.00         |
| <b>Subtotal</b>    | <b>\$58,390.00</b> |

*Pre-Tax Adjustments*

| <b>Code</b>     | <b>Description</b>         | <b>MSRP</b>        |
|-----------------|----------------------------|--------------------|
| DMVEF           | DMV Electronic Filling Fee | \$38.00            |
| DOC FEE         | DOC FEE                    | \$85.00            |
| Fleet discount  | Future Discount            | -\$2,500.00        |
| <b>Subtotal</b> |                            | <b>\$56,013.00</b> |

*Sales Taxes*

| <b>Code</b>     | <b>Description</b> | <b>MSRP</b>        |
|-----------------|--------------------|--------------------|
| Tax             | Kings county tax   | \$4,621.07         |
| <b>Subtotal</b> |                    | <b>\$60,634.07</b> |
| <b>Total</b>    |                    | <b>\$60,634.07</b> |

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



# National Auto Fleet Group

A Division of Chevrolet of Watsonville  
 490 Auto Center Drive, Watsonville, CA 95076  
 (855) 289-6572 • (831) 480-8497 Fax  
 Fleet@NationalAutoFleetGroup.com

4/8/2026

Government Quote ID: **34806**Order Cut Off Date: **TBA**

Mr Glen Weaver  
 City of Hanford  
 315 N. Douty  
 Hanford, CA 93230

Dear Glen,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration. **One (1) New/Unused 2026 Ford E-Transit Cargo Van (W1X) T-350 148" Hi Rf 9500 GVWR RWD**, delivered to your specified location, each for:

|                | One Unit<br>(MSRP) | One Unit           | Total %<br>Savings | Total Savings |
|----------------|--------------------|--------------------|--------------------|---------------|
| Contract Price | \$59,800.00        | \$57,552.11        | 3.759 %            | \$2,247.89    |
| Tax (8.2500 %) |                    | \$4,748.05         |                    |               |
| Tire fee       |                    | \$8.75             |                    |               |
| Transportation |                    | \$575.00           |                    |               |
| <b>Total</b>   |                    | <b>\$62,883.91</b> |                    |               |

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell Contract 081325-NAF**. Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Yesenia Covarrubias  
 Fleet Account Manager  
 yesenia@watsonvillefleetgroup.com  
 (626) 457-5590



## Vehicle Configuration Options

| ENGINE               |                                                                                                                                                                                                                       |
|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Code                 | Description                                                                                                                                                                                                           |
| 99M                  | Engine: Electric Motor w/Enhanced Range Battery, (STD)                                                                                                                                                                |
| TRANSMISSION         |                                                                                                                                                                                                                       |
| Code                 | Description                                                                                                                                                                                                           |
| 44A                  | Transmission: Single-Speed, (STD)                                                                                                                                                                                     |
| WHEELS               |                                                                                                                                                                                                                       |
| Code                 | Description                                                                                                                                                                                                           |
| 64H                  | Wheels: 16" Steel w/Full Silver Cover, (STD)                                                                                                                                                                          |
| PRIMARY PAINT        |                                                                                                                                                                                                                       |
| Code                 | Description                                                                                                                                                                                                           |
| PQ                   | Race Red                                                                                                                                                                                                              |
| SEAT TYPE            |                                                                                                                                                                                                                       |
| Code                 | Description                                                                                                                                                                                                           |
| CK                   | Dark Palazzo Gray, Cloth Front Bucket Seats, -inc: driver and front-passenger manual reclining bucket seats w/adjustable headrest and inboard armrest                                                                 |
| SEATING ARRANGEMENT  |                                                                                                                                                                                                                       |
| Code                 | Description                                                                                                                                                                                                           |
| 21M                  | Dark Palazzo Gray Cloth Heated Bucket Seats, (STD)                                                                                                                                                                    |
| OPTION PACKAGE       |                                                                                                                                                                                                                       |
| Code                 | Description                                                                                                                                                                                                           |
| 101A                 | Order Code 101A                                                                                                                                                                                                       |
| ADDITIONAL EQUIPMENT |                                                                                                                                                                                                                       |
| Code                 | Description                                                                                                                                                                                                           |
| 68H                  | Passenger Running Boards, -inc: Covers the B-C pillar passenger-side                                                                                                                                                  |
| 86F                  | 2 Additional Keys (4 Total), -inc: key fobs                                                                                                                                                                           |
| 86W                  | Front All-Weather Floor Mats                                                                                                                                                                                          |
| 90E                  | Pro Power OnBoard - 2.4kW, -inc: Pro power onboard allows the vehicle to be used as a power source for tools to be plugged in to, System contains (2) three-prong outlets on passenger side near the rear cargo doors |
| 43B                  | Back Up Alarm, -inc: 97 dB(A) warning capability                                                                                                                                                                      |



# 2026 Fleet/Non-Retail Ford E-Transit Cargo Van T-350 148" Hi Rf 9500 GVWR RWD

## WINDOW STICKER

2026 Ford E-Transit Cargo Van T-350 148" Hi Rf 9500 GVWR RWD

| CODE           | MODEL                                                                                                                                                                                                                 | MSRP        |
|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| W1X            | 2026 Ford E-Transit Cargo Van T-350 148" Hi Rf 9500 GVWR RWD                                                                                                                                                          | \$55,475.00 |
| <b>OPTIONS</b> |                                                                                                                                                                                                                       |             |
| 99M            | Engine: Electric Motor w/Enhanced Range Battery, (STD)                                                                                                                                                                | \$0.00      |
| 44A            | Transmission: Single-Speed, (STD)                                                                                                                                                                                     | \$0.00      |
| 64H            | Wheels: 16" Steel w/Full Silver Cover, (STD)                                                                                                                                                                          | \$0.00      |
| PQ             | Race Red                                                                                                                                                                                                              | \$0.00      |
| CK             | Dark Palazzo Gray, Cloth Front Bucket Seats, -inc: driver and front-passenger manual reclining bucket seats w/adjustable headrest and inboard armrest                                                                 | \$0.00      |
| 21M            | Dark Palazzo Gray Cloth Heated Bucket Seats, (STD)                                                                                                                                                                    | \$0.00      |
| 101A           | Order Code 101A                                                                                                                                                                                                       | \$0.00      |
| 68H            | Passenger Running Boards, -inc: Covers the B-C pillar passenger-side                                                                                                                                                  | \$290.00    |
| 86F            | 2 Additional Keys (4 Total), -inc: key fobs                                                                                                                                                                           | \$75.00     |
| 86W            | Front All-Weather Floor Mats                                                                                                                                                                                          | \$110.00    |
| 90E            | Pro Power OnBoard - 2.4kW, -inc: Pro power onboard allows the vehicle to be used as a power source for tools to be plugged in to, System contains (2) three-prong outlets on passenger side near the rear cargo doors | \$1,265.00  |
| 43B            | Back Up Alarm, -inc: 97 dB(A) warning capability                                                                                                                                                                      | \$190.00    |

Please note selected options override standard equipment

|                                 |                    |
|---------------------------------|--------------------|
| <b>SUBTOTAL</b>                 | <b>\$57,405.00</b> |
| Advert/ Adjustments             | \$0.00             |
| Manufacturer Destination Charge | \$2,395.00         |
| <b>TOTAL PRICE</b>              | <b>\$59,800.00</b> |

Est City: N/A MPG  
Est Highway: N/A MPG  
Est Highway Cruising Range: N/A mi

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

## Notes

**Standard Equipment****MECHANICAL**

|                                                                                        |
|----------------------------------------------------------------------------------------|
| Engine: Electric Motor w/Enhanced Range Battery -inc: 89kWh high-voltage battery (STD) |
|----------------------------------------------------------------------------------------|

|                                  |
|----------------------------------|
| Transmission: Single-Speed (STD) |
|----------------------------------|

**EXTERIOR**

|                                             |
|---------------------------------------------|
| Wheels: 16" Steel w/Full Silver Cover (STD) |
|---------------------------------------------|

**INTERIOR**

|                                                                                                                                                                                    |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Dark Palazzo Gray Cloth Heated Bucket Seats -inc: 2-way manual driver seat w/lumbar, 2-way manual passenger seat, 2-way adjustable headrest and driver and passenger armrest (STD) |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

**ADDITIONAL EQUIPMENT**

|                                  |
|----------------------------------|
| Zero Evaporated Emissions System |
|----------------------------------|

|                  |
|------------------|
| Rear-Wheel Drive |
|------------------|

|               |
|---------------|
| Electric Axle |
|---------------|

|                                                          |
|----------------------------------------------------------|
| 70-Amp/Hr Maintenance-Free Battery w/Run Down Protection |
|----------------------------------------------------------|

|                       |
|-----------------------|
| 3004# Maximum Payload |
|-----------------------|

|                 |
|-----------------|
| GVWR: 9,500 lbs |
|-----------------|

|                                                                                   |
|-----------------------------------------------------------------------------------|
| Gas-Pressurized Front Shock Absorbers and HD Gas-Pressurized Rear Shock Absorbers |
|-----------------------------------------------------------------------------------|

|                               |
|-------------------------------|
| Front And Rear Anti-Roll Bars |
|-------------------------------|

|                                |
|--------------------------------|
| Electric Power-Assist Steering |
|--------------------------------|

|                                       |
|---------------------------------------|
| Strut Front Suspension w/Coil Springs |
|---------------------------------------|

|                                             |
|---------------------------------------------|
| Trailing Arm Rear Suspension w/Coil Springs |
|---------------------------------------------|

|                                                                                                                                |
|--------------------------------------------------------------------------------------------------------------------------------|
| Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake |
|--------------------------------------------------------------------------------------------------------------------------------|

|                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------|
| Lithium Ion (li-Ion) Traction Battery w/11.2 kW Onboard Charger, 6 Hrs Charge Time @ 220/240V and 89 kWh Capacity |
|-------------------------------------------------------------------------------------------------------------------|

|                            |
|----------------------------|
| Wheels w/Full Wheel Covers |
|----------------------------|

|                                    |
|------------------------------------|
| Tires: 235/65R16C 121/119 R AS BSW |
|------------------------------------|

|                   |
|-------------------|
| Tire Mobility Kit |
|-------------------|

|                    |
|--------------------|
| Black Front Bumper |
|--------------------|

|                                |
|--------------------------------|
| Black Rear Bumper w/1 Tow Hook |
|--------------------------------|

|                                                   |
|---------------------------------------------------|
| Black Bodyside Cladding and Black Wheel Well Trim |
|---------------------------------------------------|

|                                                         |
|---------------------------------------------------------|
| Black Side Windows Trim and Black Front Windshield Trim |
|---------------------------------------------------------|

|                    |
|--------------------|
| Black Door Handles |
|--------------------|

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Black Power Side Mirrors w/Convex Spotter and Manual Folding                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Light Tinted Glass                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Rain Detecting Variable Intermittent Wipers                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Fully Galvanized Steel Panels                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Colored Grille w/Chrome Surround                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Front License Plate Bracket                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Split Swing-Out Rear Cargo Access                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Power Sliding Rear Passenger Side Door                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Tailgate/Rear Door Lock Included w/Power Door Locks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Projector Beam High Intensity Low/High Beam Auto High-Beam Headlamps w/Delay-Off                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Headlights-Automatic Highbeams                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Radio w/Seek-Scan, Clock, Steering Wheel Controls and SYNC 4 External Memory Control                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Radio: AM/FM Stereo                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 4 Speakers                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Streaming Audio                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Fixed Antenna                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Ford Connectivity Package (1-Year Included) -inc: unlimited Wi-Fi hotspot, connected navigation, audio and video streaming, voice assistant and entertainment, Note: Ford Connectivity Package included for one-year from warranty start date, Requires activation via Ford app w/credit card authorization; customer may cancel at any time, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations, If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan |
| 1 LCD Monitor In The Front                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Real-Time Traffic Display                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Front Seats w/Cloth Back Material and Manual Driver Lumbar                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Driver And Passenger Heated Front Seat                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 4-Way Driver Seat -inc: Manual Recline, Fore/Aft Movement and Manual Lumbar Support                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Manual Tilt/Telescoping Steering Column                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Gauges -inc: Speedometer, Odometer, Traction Battery Level, Power/Regen and Trip Odometer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Front Cupholder                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Proximity Key For Doors And Push Button Start                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Cruise Control w/Steering Wheel Controls                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Voice Activated Automatic Air Conditioning                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Locking Glove Box                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Driver Foot Rest                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Interior Trim -inc: Metal-Look Instrument Panel Insert                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Front Cloth Headliner                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Piano Black/Metal-Look Gear Shifter Material                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |

|                                                                                                                                                                                                                                                                                                                                                 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Cloth Front Bucket Seats -inc: driver and front-passenger manual reclining bucket seats w/adjustable headrest and inboard armrest                                                                                                                                                                                                               |
| Partial Floor Console w/Storage and 3 12V DC Power Outlets                                                                                                                                                                                                                                                                                      |
| Front Map Lights                                                                                                                                                                                                                                                                                                                                |
| Fade-To-Off Interior Lighting                                                                                                                                                                                                                                                                                                                   |
| Front Only Vinyl/Rubber Floor Covering                                                                                                                                                                                                                                                                                                          |
| Cargo Features -inc: Tire Mobility Kit                                                                                                                                                                                                                                                                                                          |
| Cargo Space Lights                                                                                                                                                                                                                                                                                                                              |
| Integrated Navigation System w/Voice Activation                                                                                                                                                                                                                                                                                                 |
| Driver Alert                                                                                                                                                                                                                                                                                                                                    |
| SYNC 4 -inc: 12" center display, Bluetooth, dual USB ports, enhanced voice recognition, electronic climate control and connectivity package which includes information on demand panel, wireless Apple CarPlay and Android Auto compatibility, cloud connected, 911 Assist, digital owner's manual and conversational voice command recognition |
| Instrument Panel Bin, Driver And Passenger Door Bins                                                                                                                                                                                                                                                                                            |
| Power 1st Row Windows w/Driver 1-Touch Down                                                                                                                                                                                                                                                                                                     |
| Power Door Locks w/Autolock Feature                                                                                                                                                                                                                                                                                                             |
| Driver Information Center                                                                                                                                                                                                                                                                                                                       |
| Analog Appearance                                                                                                                                                                                                                                                                                                                               |
| Manual Adjustable Front Head Restraints                                                                                                                                                                                                                                                                                                         |
| Driver And Front Passenger Armrests                                                                                                                                                                                                                                                                                                             |
| Securilock Anti-Theft Ignition (pats) Immobilizer                                                                                                                                                                                                                                                                                               |
| 3 12V DC Power Outlets                                                                                                                                                                                                                                                                                                                          |
| Ford Co-Pilot360 w/Side Wind Stabilization Electronic Stability Control (ESC) And Roll Stability Control (RSC)                                                                                                                                                                                                                                  |
| ABS And Driveline Traction Control                                                                                                                                                                                                                                                                                                              |
| Side Impact Beams                                                                                                                                                                                                                                                                                                                               |
| Dual Stage Driver And Passenger Seat-Mounted Side Airbags                                                                                                                                                                                                                                                                                       |
| 911 Assist Emergency Sos Capability                                                                                                                                                                                                                                                                                                             |
| Front And Rear Parking Sensors                                                                                                                                                                                                                                                                                                                  |
| PCA with AEB and Intersection Assist                                                                                                                                                                                                                                                                                                            |
| Lane-Keeping System Lane Keeping Assist                                                                                                                                                                                                                                                                                                         |
| Lane-Keeping System Lane Departure Warning                                                                                                                                                                                                                                                                                                      |
| Collision Mitigation-Front                                                                                                                                                                                                                                                                                                                      |
| Low Tire Pressure Warning                                                                                                                                                                                                                                                                                                                       |
| Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch                                                                                                                                                                                                                                                                            |
| Safety Canopy System Curtain 1st Row Airbags                                                                                                                                                                                                                                                                                                    |
| Airbag Occupancy Sensor                                                                                                                                                                                                                                                                                                                         |
| Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners                                                                                                                                                                                                                                                           |
| Back-Up Camera                                                                                                                                                                                                                                                                                                                                  |



## AGENDA STAFF REPORT

|                               |                                         |
|-------------------------------|-----------------------------------------|
| <b>MEETING DATE:</b> 5/5/2026 | <b>AGENDA SECTION:</b> CONSENT CALENDAR |
|-------------------------------|-----------------------------------------|

### **SUBJECT:**

Rejection of bids for the Hanford Municipal Airport Taxiway Reconstruction Project (RFB2026-21) and authorize staff to advertise RFB 2026-26.

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### **RECOMMENDATION:**

Recommendation:

That the City Council, by motion:

1. Reject all submitted bids for the Hanford Municipal Airport Taxiway Project, due to financial constraints;
2. Authorize staff to re-issue RFB2026-26, Hanford Municipal Airport Taxiway Project, for bids.

Recommended Motion:

I move to:

1. Reject all submitted bids for the Hanford Municipal Airport Taxiway Project, due to financial constraints;
2. Authorize staff to re-issue RFB2026-26, Hanford Municipal Airport Taxiway Project, for bids.

### **BACKGROUND:**

In accordance with Public Contracts Code 20167, the City Council may reject any or all bids presented and may, at its discretion, re-advertise for other bids.

On April 15, 2026, City staff received bids for RFB 2026-21 for the Hanford Municipal Airport Taxiway Project. Staff received a total of two (2) bids for the project from CSI Services and Security Paving.

CSI Services submitted a base bid of \$749,550 and Security Paving submitted a base bid of \$749,505.

Staff recommends rejecting all bids and re-advertising in an effort to obtain a more market suitable outcome.

### **FISCAL IMPACT:**

The FAA provides \$150,000 each year in entitlements for the airport. The City currently has \$599,425 of entitlements saved to fund this project with no appropriation needed at this time. Staff will return to the City Council at a future date for award authorization and appropriation request as needed.

**ATTACHMENTS:**

1. RFB2026-26
2. Taxiway Rehab Bid Summary
3. South Ramp Construct - Scope of Work
4. Project Sketch



## **NOTICE TO CONTRACTORS**

Bid Submissions will be received through the Bidnet Direct's California Purchasing Group website below until **Thursday May 14, 2026 @ 2:00 pm.** at which time they will be publicly opened digitally and posted for performing work in accordance with Plans and Specifications, therefore, as follows:

### **HANFORD MUNICIPAL AIRPORT**

#### **SCHEDULE A**

#### **REMOVE TAXIWAY B AND SEGMENT OF TAXIWAY D**

#### **SCHEDULE B**

#### **RECONSTRUCT SOUTH TRANSIENT RAMP (BASE BID & ALT B1 & B2)**

**AIP NO. 3-06-0098-\_\_\_\_-2026**

**RFB 2026-26**

Bids are required to provide all labor, materials, equipment, supervision, and insurance necessary for the entire work as described herein:

#### **Schedule A**

- The existing Taxiway B will be removed to eliminate direct access from the apron to the runway (75' x 200').
- The existing segment of Taxiway D will be removed to eliminate direct access from the apron to the runway (55' x 43').

#### **Schedule B**

- Reconstruct the South Transient Ramp (18,700 sq. yd.)

### **Obtaining Bid Documents**

Plans, specifications, and proposal forms to be used for bidding shall only be obtained through the Bidnet Direct's California Purchasing A Group website:

<http://www.bidnetdirect.com/california/cityofhanford>

All vendors looking to do business with the City of Hanford are encouraged to register to access bids, related documents, addendum, planholder lists, and award information. All bid documents shall be included in the Bidnet Direct's California Purchasing Group website submission to be valid at the time of bid opening.

### **Virtual Pre-bid Conference**

The City shall conduct a virtual pre-bid conference on Thursday April 30, 2026, at 10:00 a.m. To register for the virtual pre-bid conference, please email your contact information to Lisa Valencia [lvalencia@hanfordca.gov](mailto:lvalencia@hanfordca.gov) and a link to the meeting will be provided to you. All interested bidders are invited to attend.

### **Contract Time**

This work shall be constructed in accordance with details as shown on the plans and described in the specifications for this project. The construction work for the entire Schedule A project shall be completed within ten (10) working days. The construction work for the entire Schedule B project shall be completed within twenty two (22) working days if the Schedule B Base Bid only is awarded,

twenty seven (27) working days if the Schedule B Base Bid plus Alternate B1 is awarded, and fifty (50) working days if the Schedule B Base Bid plus Alternate B1 plus Alternate B2 is awarded.

### **Bid Security**

Bids must be from a contractor appropriately licensed by the time of award, must be sealed and accompanied by cash, a certified or cashier's check, equivalent to ten percent (10%) of the proposal, payable to the order of City of Hanford, to guarantee that if a proposal is accepted, a contract will be entered into and its performance secured. Such guaranty to be forfeited should the bidder to whom the contract is awarded fail to enter into this contract. A Bidder's Bond to like effect and amount with a corporate surety will be acceptable for this project. Bids must be in writing and signed by or on behalf of the bidder.

### **Questions/Addenda**

All questions regarding this project shall be in writing and shall be submitted through Bidnet, no later than **Thursday May 7, 2026 @ 4:00 PM.**

Any changes to, or clarification of, the project plans and specifications shall be in the form of an addendum issued to plan holders of record. Questions that prompt a change or clarification shall be included in the addendum with the subsequent answer.

### **Bonding Requirements**

The successful bidder or bidders will be required to furnish a Performance Bond for 100 percent of the contract price to secure fulfillment of all the bidder's obligations under such contract. The successful bidder will further be required to furnish a Payment Bond for 100 percent of the contract price to assure payment as required by law of all persons supplying labor and material in the execution of the work provided for in the contract.

### **Award of Contract**

The contract will be awarded on the basis of UNIT BID price and will provide for progressive payments and liquidated damages as fixed in the specifications. All proposals must be made on the forms as contained in the specifications for the previously described project and shall in all respects comply with the Instructions to Bidders and Contract Documents. Bids must be in writing and signed by or on behalf of the bidder. No bidder may withdraw his bid for a period of two hundred (200) days after the date set for the opening thereof.

The City reserves the right to waive any informality or irregularity in a bid and to increase or decrease the amount of any part of the work.

This project is being bid with two separate Bid Schedules. Contractors may submit bids for only Schedule A, only Schedule B or both Schedule A and B.

The Owner reserves the right to award the contract for Schedule A only or for Schedule B only or for Schedule A and B as set forth in the Bid Form. For Schedule B, the Owner reserves the right to award the contract for the Schedule B Base Bid only, Schedule B Base Bid plus Alternate B1 or Schedule B Base Bid plus Alternate B1 plus Alternate B2.

The lowest responsible bidder for Schedule A will be determined based on the lowest total bid for Schedule A. The lowest responsible bidder for Schedule B will be determined based on the lowest total bid for Schedule B Base Bid plus Alternate B1 plus Alternate B2.

The award of the project is contingent upon a grant offer from the Federal Aviation Administration and acceptance of the grant offer by the City of Hanford.

### **Federal Provisions**

The work to be done is being financed in whole or in part by means of a grant made by the United States acting through the Federal Aviation Administration of the Department of Transportation. This project is subject to the Federal provisions, statutes and regulations as set forth in the project specifications.

This project is under and subject to the Federal Fair Labor Standards Act and Wage Rate Decision contained in the contract documents.

The requirements of 49 CFR Part 26 including any amendments thereto apply to this contract. It is the policy of the Sponsor to practice nondiscrimination based on race, color, sex, or national origin in the award or performance of this contract. The Sponsor encourages participation by all firms qualifying under this solicitation regardless of business size or ownership.

*Title IV – Civil Rights Act* – As a condition of a grant award, the Sponsor shall demonstrate that it complies with the provisions of Title VI of the Civil Rights Act of 1964 (42 U.S.C. §§ 2000d et seq) and implementing regulations (49 CFR part 21) including amendments thereto, the Airport and Airway Improvement Act of 1982 (49 U.S.C. § 47123), the Age Discrimination Act of 1975 (42 U.S.C. 6101 et seq.), Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. § 794 et seq.), the Americans with Disabilities Act of 1990 (42 U.S.C. § 12101, et seq.), U.S. Department of Transportation and Federal Aviation Administration (FAA) Assurances, and other relevant civil rights statutes, regulations, or authorities, including any amendments or updates thereto. This may include, as applicable, providing a current Title VI Program Plan to the FAA for approval, in the format and according to the timeline required by the FAA, and other information about the communities that will be benefited and impacted by the project. A completed FAA Title VI Pre-Grant Award Checklist is required for every grant application, unless excused by the FAA. The Sponsor shall affirmatively ensure that when carrying out any project supported by this grant that it complies with all federal nondiscrimination and civil rights laws based on race, color, national origin, sex, creed, age, disability, genetic information, in consideration for federal financial assistance. The Department's and FAA's Office of Civil Rights may provide resources and technical assistance to recipients to ensure full and sustainable compliance with Federal civil rights requirements. Failure to comply with civil rights requirements will be considered a violation of the agreement or contract and be subject to any enforcement action as authorized by law.

### **Small Business Participation**

The Sponsor has established a Small Business Element in accordance with 49 CFR Part 26 to facilitate competition by small business concerns, taking all reasonable steps to eliminate obstacles to their participation and to create a level playing field on which small businesses can compete fairly. While there is no specific numerical goal assigned to small business participation the prime

contractor should make every effort to solicit small business concerns (as defined in 13 CFR Part 121) to participate as subcontractors, service providers, suppliers, etc.

The Bidder must submit the Small Business Participation information with its proposal on the forms provided herein (Fostering Small Business Participation & Non-Certified Small Business Verification Form).

### **Socially/Economically Disadvantaged Financial Institutions**

The Sponsor encourages Contractors and Subcontractors to utilize the services of financial institutions owned and controlled by socially and economically disadvantaged individuals in the community. You can find a link to Minority-Owned Financial Institutions and their branches on the FDIC website: <https://www.fdic.gov/regulations/resources/minority/mdi.html> or the U. S. Department of Treasury – Bureau of the Fiscal Service <https://fiscal.treasury.gov/mbdp/>.

### **CARB Contracting Requirements**

The California Air Resources Board (“CARB”) implemented amendments to the In-Use Off-Road Diesel-Fueled Fleets Regulations (“Regulation”) which are effective on January 1, 2024, and apply broadly to all self-propelled off road diesel vehicles 25 horsepower or greater and other forms of equipment used in California. A copy of the Regulation is available at <https://ww2.arb.ca.gov/sites/default/files/barcu/regact/2022/off-roaddiesel/appa-1.pdf>. Bidders are required to comply with all CARB and Regulation requirements, including, without limitation, all applicable sections of the Regulation, as codified in Title 13 of the California Code of Regulations section 2449 *et seq.* throughout the duration of the Project. Bidders must provide, with their Bid, copies of Bidder’s and all listed subcontractors’ most recent, valid Certificate of Reported Compliance (“CRC”) issued by CARB. Failure to provide valid CRCs as required herein may render the Bid non-responsive.

### **Contractor’s License Classification**

A contractor will not be required to be licensed to prepare a bid for the project but must be licensed in accordance with the provisions of Chapter 9, Division III of the Business and Professions Code, before performing any work on the project. A license of the classification A is required for the Schedule A and Schedule B work proposed under this contract and is mandatory.

### **Wage Rates**

All labor on the project shall be paid the higher of the minimum wage rates as established by the U.S. Secretary of Labor, or the California Director of Industrial Relations. If a discrepancy exists between these two determinations, then all labor on the project shall be paid the higher of the two minimum wage rates.

### **DIR Registration**

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations (DIR). No contractor or subcontractor may be listed on a bid proposal for a public works project unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 (with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)). No contractor or subcontractor may be awarded a contract for public work on a public works project unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5.

**Securities**

Monthly progress payments shall be made to the Contractor for the value of the work completed during the preceding month, less a five percent (5%) security withhold. At the request and expense of the Contractor, securities equivalent to the amount withheld shall be deposited with the City or with a state or federally chartered bank as the escrow agent, who shall pay such monies to the Contractor upon satisfactory completion of the contract. Securities eligible for investment under this section shall include those listed in Government Code Section 16430 or bank or savings and loan certificates of deposit. The Contractor shall be the beneficial owner of any securities substituted for monies withheld and shall receive any interest thereon.

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CITY OF HANFORD, a Municipal  
Corporation of the State of California

Date: \_\_\_\_\_

HANFORD MUNICIPAL AIRPORT  
HANFORD, CALIFORNIA

Remove Taxiway B & Taxiway D Connector  
Reconstruct South Transient Ramp  
AIP NO. 3-06-0098-\_\_\_2026

ABSTRACT OF BIDS

Bid Opening: Wednesday, April 15, 2026 @ 2:00 PM

| Item No                            | Description                                                                                                         | Unit  | Quantity | Engineer's Estimate |               | Security Paving |               | CSI Services |               | Unit Cost | Total Cost | Unit Cost | Total Cost |
|------------------------------------|---------------------------------------------------------------------------------------------------------------------|-------|----------|---------------------|---------------|-----------------|---------------|--------------|---------------|-----------|------------|-----------|------------|
|                                    |                                                                                                                     |       |          | Unit Cost           | Total Cost    | Unit Cost       | Total Cost    | Unit Cost    | Total Cost    |           |            |           |            |
| BASE BID                           |                                                                                                                     |       |          |                     |               |                 |               |              |               |           |            |           |            |
| 1                                  | SWPPP Submitted by Qualified SWPPP Developer (QSD) and SWPPP Implementation and Monitoring (C-103)                  | LS    | 1.0      | \$ 10,000.00        | \$ 10,000.00  | \$ 10,000.00    | \$ 10,000.00  | \$ 18,000.00 | 18,000.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 2                                  | Mobilization (C-105)                                                                                                | LS    | 1.0      | \$ 20,000.00        | 20,000.00     | 70,000.00       | \$ 70,000.00  | 50,000.00    | 50,000.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 3                                  | Marking and Lighting of Closed Airport Facilities (C-106)                                                           | LS    | 1.0      | 15,000.00           | 15,000.00     | 146,600.00      | \$ 146,600.00 | 12,000.00    | 12,000.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 4                                  | Cleaning and Grubbing (P-151)                                                                                       | LS    | 1.0      | 5,000.00            | 5,000.00      | 7,500.00        | \$ 7,500.00   | 45,000.00    | 45,000.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 5                                  | Unclassified Excavation (P-152)                                                                                     | Cu Yd | 400.0    | 40.00               | 16,000.00     | 75.00           | \$ 30,000.00  | 37.00        | 14,800.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 6                                  | In-place Full Depth Recycled (FDR) Asphalt Aggregate Subbase Course - Pulverize, Mix, in Place (P-207)              | Sq Yd | 2,500.0  | 5.00                | 12,500.00     | 5.00            | \$ 12,500.00  | 50.00        | 125,000.00    | \$ -      | \$ -       | \$ -      | \$ -       |
| 7                                  | In-place Full Depth Recycled (FDR) Asphalt Aggregate Subbase Course - Excavate, Stockpile, and Haul Offsite (P-207) | Cu Yd | 440.0    | \$ 50.00            | 22,000.00     | 175.00          | \$ 77,000.00  | 50.00        | 22,000.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 8                                  | Surface Preparation - Remove Existing Marking with Fog Seal (P-620)                                                 | Sq Ft | 550.0    | \$ 10.00            | 5,500.00      | 22.50           | \$ 12,375.00  | 50.00        | 27,500.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 9                                  | No. 8 AWG, 5 kV, L-824, Type C Cable, Installed in Conduit (L-108)                                                  | Ln Ft | 1,600.0  | \$ 4.00             | 6,400.00      | 102.00          | \$ 163,200.00 | 60.00        | 96,000.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 10                                 | No. 6 AWG, Stranded Equipment Ground, Installed in Conduit (L-108)                                                  | Ln Ft | 1,150.0  | 4.00                | 4,600.00      | 90.00           | \$ 103,500.00 | 35.00        | 40,250.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 11                                 | Non-Encased Electrical Conduit, 1-way 2-inch (L-110)                                                                | Ln Ft | 720.0    | \$ 40.00            | 28,800.00     | 79.00           | \$ 56,880.00  | 200.00       | 144,000.00    | \$ -      | \$ -       | \$ -      | \$ -       |
| 12                                 | Electrical Demolition including Signs, Sign pads, Taxiway Lights, Bases and wiring (L-125)                          | LS    | 1.0      | \$ 10,000.00        | 10,000.00     | 17,000.00       | \$ 17,000.00  | 22,000.00    | 22,000.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 13                                 | L-861 Runway Edge Light on New L867 Base, Complete (L-125)                                                          | Each  | 1.0      | \$ 2,000.00         | 2,000.00      | 7,500.00        | \$ 7,500.00   | 6,000.00     | 6,000.00      | \$ -      | \$ -       | \$ -      | \$ -       |
| 14                                 | L-861T LED Taxiway Edge Light on New L867 Base, Complete (L-125)                                                    | Each  | 5.0      | \$ 2,000.00         | 10,000.00     | 6,750.00        | \$ 33,750.00  | 5,000.00     | 25,000.00     | \$ -      | \$ -       | \$ -      | \$ -       |
| 15                                 | Furnish and install Steel Cover on Existing Taxiway Edge Light                                                      | Each  | 1.0      | \$ 500.00           | 500.00        | 1,700.00        | \$ 1,700.00   | 2,000.00     | 2,000.00      | \$ -      | \$ -       | \$ -      | \$ -       |
| Total Construction Cost - Base Bid |                                                                                                                     |       |          |                     | \$ 168,300.00 |                 | \$ 749,505.00 |              | \$ 649,550.00 | \$ -      | \$ -       | \$ -      | \$ -       |



HANFORD MUNICIPAL AIRPORT  
HANFORD, CALIFORNIA

Remove Taxiway B & Taxiway D Connector  
Reconstruct South Transient Ramp  
AIP NO. 3-06-0098-\_\_\_\_2025

ABSTRACT OF BIDS

Bid Opening: Wednesday, April 15, 2026 @ 2:00 PM

| Item No.                              | Description                                                                                                                 | Unit  | Quantity | Engineer's Estimate |               | Security Paving |               | CSI Services* |                 | Unit Cost | Total Cost | Unit Cost | Total Cost |
|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-------|----------|---------------------|---------------|-----------------|---------------|---------------|-----------------|-----------|------------|-----------|------------|
|                                       |                                                                                                                             |       |          | Unit Cost           | Total Cost    | Unit Cost       | Total Cost    | Unit Cost     | Total Cost      |           |            |           |            |
| ALTERNATE 1 - RECONSTRUCT TAXIWAY A   |                                                                                                                             |       |          |                     |               |                 |               |               |                 |           |            |           |            |
| 1-1                                   | SWPPP Submitted by Qualified SWPPP Developer (QSD) and SWPPP Implementation and Monitoring (C-103)                          | LS    | 1.0      | \$ 5,000.00         | \$ 5,000.00   | \$ 10,000.00    | \$ 10,000.00  | \$ 38,000.00  | 38,000.00       |           | \$ -       |           | \$ -       |
| 1-2                                   | Mobilization (C-105)                                                                                                        | LS    | 1.0      | \$ 83,000.00        | \$ 83,000.00  | \$ 95,000.00    | \$ 95,000.00  | \$ 200,000.00 | 200,000.00      |           | \$ -       |           | \$ -       |
| 1-3                                   | Marking and Lighting of Closed Airport Facilities (C-106)                                                                   | LS    | 1.0      | 10,000.00           | \$ 10,000.00  | \$ 6,000.00     | \$ 6,000.00   | \$ 12,000.00  | 12,000.00       |           | \$ -       |           | \$ -       |
| 1-4                                   | Cleaning and Grubbing (P-151)                                                                                               | LS    | 1.0      | 5,000.00            | \$ 5,000.00   | \$ 7,500.00     | \$ 7,500.00   | \$ 45,000.00  | 45,000.00       |           | \$ -       |           | \$ -       |
| 1-5                                   | Unclassified Excavation (P-152)                                                                                             | Cu Yd | 900.0    | 40.00               | \$ 36,000.00  | \$ 48.00        | \$ 43,200.00  | \$ 50.00      | 45,000.00       |           | \$ -       |           | \$ -       |
| 1-6                                   | Muck Excavation (P-152)                                                                                                     | Cu Yd | 200.0    | 50.00               | \$ 10,000.00  | \$ 95.50        | \$ 19,100.00  | \$ 50.00      | 10,000.00       |           | \$ -       |           | \$ -       |
| 1-7                                   | Scarify and Recompact Subgrade (P-152)                                                                                      | Sq Yd | 5,300.0  | 5.00                | \$ 26,500.00  | \$ 4.50         | \$ 23,850.00  | \$ 37.00      | 196,100.00      |           | \$ -       |           | \$ -       |
| 1-8                                   | Subbase Course (P-154)                                                                                                      | Cu Yd | 50.0     | 120.00              | \$ 6,000.00   | \$ 63.00        | \$ 3,150.00   | \$ 150.00     | 7,500.00        |           | \$ -       |           | \$ -       |
| 1-9                                   | Geogrid (P-154)                                                                                                             | Sq Yd | 300.0    | 10.00               | \$ 3,000.00   | \$ 22.50        | \$ 6,750.00   | \$ 25.00      | 7,500.00        |           | \$ -       |           | \$ -       |
| 1-10                                  | In-place Full Depth Recycled (FDR) Asphalt Aggregate Subbase Course - Pulverize, Mix, in Place (P-207)                      | Sq Yd | 5,000.0  | 5.00                | \$ 25,000.00  | \$ 5.00         | \$ 25,000.00  | \$ 40.00      | 200,000.00      |           | \$ -       |           | \$ -       |
| 1-11                                  | In-place Full Depth Recycled (FDR) Asphalt Aggregate Subbase Course - Excavate, Stockpile, Place and Compact as ASB (P-207) | Cu Yd | 1,100.0  | 50.00               | \$ 55,000.00  | \$ 66.00        | \$ 72,600.00  | \$ 50.00      | 55,000.00       |           | \$ -       |           | \$ -       |
| 1-12                                  | Crushed Aggregate Base Course (P-209)                                                                                       | Cu Yd | 900.0    | 180.00              | \$ 162,000.00 | \$ 126.00       | \$ 113,400.00 | \$ 150.00     | 135,000.00      |           | \$ -       |           | \$ -       |
| 1-13                                  | Asphalt Surface Course (P-401)                                                                                              | Ton   | 1,400.0  | 250.00              | \$ 350,000.00 | \$ 252.28       | \$ 353,192.00 | \$ 300.00     | 420,000.00      |           | \$ -       |           | \$ -       |
| 1-14                                  | Emulsified Asphalt Prime Coat (P-602)                                                                                       | Ton   | 4.5      | 1,500.00            | \$ 6,750.00   | \$ 850.00       | \$ 3,825.00   | \$ 3,000.00   | 13,500.00       |           | \$ -       |           | \$ -       |
| 1-15                                  | Emulsified Asphalt Tack Coat (P-603)                                                                                        | Ton   | 2.5      | 1,500.00            | \$ 3,750.00   | \$ 850.00       | \$ 2,125.00   | \$ 3,000.00   | 7,500.00        |           | \$ -       |           | \$ -       |
| 1-16                                  | Surface Preparation - Remove Existing Marking with Fog Seal (P-620)                                                         | Sq Ft | 330.0    | \$ 10.00            | \$ 3,300.00   | \$ 34.00        | \$ 11,220.00  | \$ 100.00     | 33,000.00       |           | \$ -       |           | \$ -       |
| 1-17                                  | Marking (P-620)                                                                                                             | Sq Ft | 2,200.0  | 4.00                | \$ 8,800.00   | \$ 9.00         | \$ 19,800.00  | \$ 25.00      | 55,000.00       |           | \$ -       |           | \$ -       |
| 1-18                                  | Reflective Media (P-620)                                                                                                    | Lbs   | 160.0    | 7.00                | \$ 1,120.00   | \$ 12.00        | \$ 1,920.00   | \$ 100.00     | 16,000.00       |           | \$ -       |           | \$ -       |
| 1-19                                  | No. 8 AWG, 5 kV, L-824, Type C Cable, Installed in Conduit (L-108)                                                          | Ln Ft | 270.0    | 4.00                | \$ 1,080.00   | \$ 140.00       | \$ 37,800.00  | \$ 90.00      | 24,300.00       |           | \$ -       |           | \$ -       |
| 1-20                                  | No. 6 AWG, Stranded Equipment Ground, Installed in Conduit (L-108)                                                          | Ln Ft | 270.0    | 4.00                | \$ 1,080.00   | \$ 140.00       | \$ 37,800.00  | \$ 35.00      | 9,450.00        |           | \$ -       |           | \$ -       |
| 1-21                                  | Non-Encased Electrical Conduit, 1-way 2-inch (L-110)                                                                        | Ln Ft | 180.0    | 40.00               | \$ 7,200.00   | \$ 102.00       | \$ 18,360.00  | \$ 300.00     | 54,000.00       |           | \$ -       |           | \$ -       |
| 1-22                                  | Electrical Demolition including Taxiway Lights, Bases and wiring (L-125)                                                    | LS    | 1.0      | 7,500.00            | \$ 7,500.00   | \$ 15,000.00    | \$ 15,000.00  | \$ 22,000.00  | 22,000.00       |           | \$ -       |           | \$ -       |
| 1-23                                  | L-8611 LED Taxiway Edge Light on L867 Base, Complete (L-125)                                                                | Each  | 4.0      | 2,000.00            | \$ 8,000.00   | \$ 6,750.00     | \$ 27,000.00  | \$ 5,000.00   | 20,000.00       |           | \$ -       |           | \$ -       |
| Total Construction Cost - Alternate 1 |                                                                                                                             |       |          |                     | \$ 825,080    |                 | \$ 953,592.00 |               | \$ 1,625,850.00 |           | \$ -       |           | \$ -       |

\* CSI Services submitted bid on separate form which contained a typo in the quantity for bid item 1-10 which has been corrected. Note their mobilization (item 1-2) is now more than 10% of the Total Alternate 1 Cost.

HANFORD MUNICIPAL AIRPORT  
HANFORD, CALIFORNIA  
Remove Taxiway B & Taxiway D Connector  
Reconstruct South Transient Ramp  
AIP NO. 3-05-0098-\_\_\_\_2026

ABSTRACT OF BIDS

Bid Opening: Wednesday, April 15, 2026 @ 2:00 PM

| Item No.                              | Description                                                                                                                 | Unit  | Quantity | Engineer's Estimate |            | Security Paving |               | CSI Services |               | Unit Cost | Total Cost | Unit Cost | Total Cost |
|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-------|----------|---------------------|------------|-----------------|---------------|--------------|---------------|-----------|------------|-----------|------------|
|                                       |                                                                                                                             |       |          | Unit Cost           | Total Cost | Unit Cost       | Total Cost    | Unit Cost    | Total Cost    |           |            |           |            |
| ALTERNATE 2 - RECONSTRUCT APRON       |                                                                                                                             |       |          |                     |            |                 |               |              |               |           |            |           |            |
| 2-1                                   | SWPPP Submitted by Qualified SWPPP Developer (GSD) and SWPPP Implementation and Monitoring (C-103)                          | LS    | 1.0      | \$ 5,000.00         | \$ 5,000   | 2,500.00        | \$ 2,500.00   | 14,000.00    | \$ 14,000.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-2                                   | Mobilization (C-105)                                                                                                        | LS    | 1.0      | \$ 58,000.00        | \$ 58,000  | 32,000.00       | \$ 32,000.00  | 60,000.00    | \$ 60,000.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-3                                   | Marking and Lighting of Closed Airport Facilities (C-106)                                                                   | LS    | 1.0      | 5,000.00            | 5,000      | 6,000.00        | \$ 6,000.00   | 12,000.00    | \$ 12,000.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-4                                   | Unclassified Excavation (P-152)                                                                                             | Cu Yd | 800.0    | 40.00               | 32,000     | 47.00           | \$ 37,600.00  | 50.00        | \$ 40,000.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-5                                   | Muck Excavation (P-152)                                                                                                     | Cu Yd | 510.0    | 50.00               | 25,500     | 83.00           | \$ 42,330.00  | 50.00        | \$ 25,500.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-6                                   | Scarfing and Recompact Subgrade (P-152)                                                                                     | Sq Yd | 3,500.0  | 5.00                | 17,500     | 12.00           | \$ 42,000.00  | 37.00        | \$ 129,500.00 | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-7                                   | Subbase Course (P-154)                                                                                                      | Cu Yd | 100.0    | 120.00              | 12,000     | 62.50           | \$ 6,250.00   | 200.00       | \$ 20,000.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-8                                   | Geogrid (P-154)                                                                                                             | Sq Yd | 760.0    | 10.00               | 7,600      | 22.50           | \$ 17,100.00  | 50.00        | \$ 38,000.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-9                                   | In-place Full Depth Recycled (FDR) Asphalt Aggregate Subbase Course - Pulverize, Mix, in Place (P-207)                      | Sq Yd | 3,500.0  | 5.00                | 17,500     | 3.60            | \$ 12,600.00  | 40.00        | \$ 140,000.00 | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-10                                  | In-place Full Depth Recycled (FDR) Asphalt Aggregate Subbase Course - Excavate, Stockpile, Place and Compact as ASB (P-207) | Cu Yd | 1,100.0  | 50.00               | 55,000     | 61.50           | \$ 67,650.00  | 50.00        | \$ 55,000.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-11                                  | Crushed Aggregate Base Course                                                                                               | Cu Yd | 580.0    | 180.00              | 104,400    | 142.00          | \$ 82,360.00  | 150.00       | \$ 87,000.00  | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-12                                  | Asphalt Surface Course (P-401)                                                                                              | Ton   | 920.0    | 250.00              | 230,000    | 184.00          | \$ 169,280.00 | 300.00       | \$ 276,000.00 | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-13                                  | Emulsified Asphalt Prime Coat (P-602)                                                                                       | Ton   | 3.0      | 1,500.00            | 4,500      | 850.00          | \$ 2,550.00   | 3,000.00     | \$ 9,000.00   | \$ -      | \$ -       | \$ -      | \$ -       |
| 2-14                                  | Emulsified Asphalt Tack Coat (P-603)                                                                                        | Ton   | 1.5      | 1,500.00            | 2,250      | 850.00          | \$ 1,275.00   | 3,000.00     | \$ 4,500.00   | \$ -      | \$ -       | \$ -      | \$ -       |
| Total Construction Cost - Alternate 2 |                                                                                                                             |       |          |                     | \$ 576,250 |                 | \$ 521,495    |              | \$ 910,500    | \$ -      | \$ -       | \$ -      | \$ -       |

HANFORD MUNICIPAL AIRPORT  
HANFORD, CALIFORNIA

Remove Taxiway B & Taxiway D Connector  
Reconstruct South Transient Ramp  
AIP NO. 3-06-0098-\_\_\_\_2026

Bid Opening: Wednesday, April 15, 2026 @ 2:00 PM

ABSTRACT OF BIDS

| Item No.                                                 | Description                                                                                                                 | Unit  | Quantity  | Engineer's Estimate |               | Security Paving |                 | CSI Services |               | Unit Cost | Total Cost | Unit Cost | Total Cost |
|----------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-------|-----------|---------------------|---------------|-----------------|-----------------|--------------|---------------|-----------|------------|-----------|------------|
|                                                          |                                                                                                                             |       |           | Unit Cost           | Total Cost    | Unit Cost       | Total Cost      | Unit Cost    | Total Cost    |           |            |           |            |
| ALTERNATE 3 - RECONSTRUCT TIEDOWN APRON                  |                                                                                                                             |       |           |                     |               |                 |                 |              |               |           |            |           |            |
| 3-1                                                      | SWPPP Submitted by Qualified SWPPP Developer (QSD) and SWPPP Implementation and Monitoring (C-103)                          | LS    | 1.0       | \$ 15,000.00        | \$ 15,000.00  | 9,000.00        | \$ 9,000.00     | 46,000.00    | \$ 46,000.00  |           | \$ -       |           | \$ -       |
| 3-2                                                      | Mobilization (C-105)                                                                                                        | LS    | 1.0       | \$ 169,000.00       | \$ 169,000.00 | 155,000.00      | \$ 155,000.00   | 190,000.00   | \$ 190,000.00 |           | \$ -       |           | \$ -       |
| 3-3                                                      | Marking and Lighting of Closed Airport Facilities (C-105)                                                                   | LS    | 1.0       | 15,000.00           | \$ 15,000.00  | 6,000.00        | \$ 6,000.00     | 12,000.00    | \$ 12,000.00  |           | \$ -       |           | \$ -       |
| 3-4                                                      | Cleaning and Grubbing (P-151)                                                                                               | LS    | 1.0       | 5,000.00            | \$ 5,000.00   | 7,500.00        | \$ 7,500.00     | 37,000.00    | \$ 37,000.00  |           | \$ -       |           | \$ -       |
| 3-5                                                      | Remove Existing Tie Down Anchors (P-151)                                                                                    | Each  | 27.0      | 100.00              | \$ 2,700.00   | 780.00          | \$ 7,560.00     | 500.00       | \$ 13,500.00  |           | \$ -       |           | \$ -       |
| 3-6                                                      | Remove Existing Drop Inlet and Pipe (P-151)                                                                                 | LS    | 1.0       | 2,000.00            | \$ 2,000.00   | 15,000.00       | \$ 15,000.00    | 1,500.00     | \$ 1,500.00   |           | \$ -       |           | \$ -       |
| 3-7                                                      | Unclassified Excavation (P-152)                                                                                             | Cu Yd | 3,400.00  | 40.00               | \$ 136,000.00 | 35.50           | \$ 120,700.00   | 50.00        | \$ 170,000.00 |           | \$ -       |           | \$ -       |
| 3-8                                                      | Muck Excavation (P-152)                                                                                                     | Cu Yd | 675.0     | 50.00               | \$ 33,750.00  | 83.50           | \$ 56,362.50    | 50.00        | \$ 33,750.00  |           | \$ -       |           | \$ -       |
| 3-9                                                      | Scarp and Recompact Subgrade (P-152)                                                                                        | Sq Yd | 10,400.00 | 9.00                | \$ 92,000.00  | 10.50           | \$ 109,200.00   | 37.00        | \$ 384,800.00 |           | \$ -       |           | \$ -       |
| 3-10                                                     | Subbase Course (P-154)                                                                                                      | Cu Yd | 350.0     | 120.00              | \$ 42,000.00  | 62.50           | \$ 21,875.00    | 200.00       | \$ 70,000.00  |           | \$ -       |           | \$ -       |
| 3-11                                                     | Geogrid (P-154)                                                                                                             | Sq Yd | 1,100.0   | 10.00               | \$ 11,000.00  | 22.50           | \$ 24,750.00    | 60.00        | \$ 66,000.00  |           | \$ -       |           | \$ -       |
| 3-12                                                     | In-place Full Depth Recycled (FDR) Asphalt Aggregate Subbase Course - Pulverize, Mix, in Place (P-207)                      | Sq Yd | 10,400.00 | 5.00                | \$ 52,000.00  | 3.70            | \$ 38,480.00    | 40.00        | \$ 416,000.00 |           | \$ -       |           | \$ -       |
| 3-13                                                     | In-place Full Depth Recycled (FDR) Asphalt Aggregate Subbase Course - Excavate, Stockpile, Place and Compact as ASB (P-207) | Cu Yd | 2,050.00  | 50.00               | \$ 102,500.00 | 65.00           | \$ 133,250.00   | 50.00        | \$ 102,500.00 |           | \$ -       |           | \$ -       |
| 3-14                                                     | Crushed Aggregate Base Course                                                                                               | Cu Yd | 1,750.00  | 180.00              | \$ 315,000.00 | 127.00          | \$ 222,250.00   | 150.00       | \$ 262,500.00 |           | \$ -       |           | \$ -       |
| 3-15                                                     | Asphalt Surface Course (P-401)                                                                                              | Ton   | 2,050.00  | 250.00              | \$ 512,500.00 | 171.00          | \$ 350,550.00   | 300.00       | \$ 615,000.00 |           | \$ -       |           | \$ -       |
| 3-16                                                     | Emulsified Asphalt Prime Coat (P-602)                                                                                       | Ton   | 6.0       | 1,500.00            | \$ 9,000.00   | 850.00          | \$ 6,800.00     | 2,000.00     | \$ 16,000.00  |           | \$ -       |           | \$ -       |
| 3-17                                                     | Emulsified Asphalt Tack Coat (P-603)                                                                                        | Ton   | 4.0       | 1,500.00            | \$ 6,000.00   | 850.00          | \$ 3,400.00     | 2,000.00     | \$ 8,000.00   |           | \$ -       |           | \$ -       |
| 3-18                                                     | Tie Down Anchors (P-610)                                                                                                    | Each  | 42.0      | 500.00              | \$ 21,000.00  | 1,000.00        | \$ 42,000.00    | 2,000.00     | \$ 84,000.00  |           | \$ -       |           | \$ -       |
| 3-19                                                     | Concrete Cap Existing Utilities (P-610)                                                                                     | Ln Ft | 100.0     | 100.00              | \$ 10,000.00  | 250.00          | \$ 25,000.00    | 100.00       | \$ 10,000.00  |           | \$ -       |           | \$ -       |
| 3-20                                                     | Marking (P-620)                                                                                                             | Sq Ft | 1,200.00  | 4.00                | \$ 4,800.00   | 8.50            | \$ 9,960.00     | 25.00        | \$ 30,000.00  |           | \$ -       |           | \$ -       |
| 3-21                                                     | Reflective Media (P-620)                                                                                                    | Lbs   | 110.0     | 7.00                | \$ 770.00     | 12.00           | \$ 1,320.00     | 100.00       | \$ 11,000.00  |           | \$ -       |           | \$ -       |
| 3-22                                                     | 18" RCP Storm Drain under native soil or Alternate 3 Pavement Section (D-701)                                               | Ln Ft | 240.0     | 250.00              | \$ 60,000.00  | 310.00          | \$ 74,400.00    | 350.00       | \$ 84,000.00  |           | \$ -       |           | \$ -       |
| 3-23                                                     | 18" RCP Storm Drain under existing pavement with trench patch (D-701)                                                       | Ln Ft | 390.0     | 300.00              | \$ 117,000.00 | 321.00          | \$ 125,190.00   | 400.00       | \$ 156,000.00 |           | \$ -       |           | \$ -       |
| 3-24                                                     | Inlet (D-751)                                                                                                               | Each  | 3.0       | 8,000.00            | \$ 24,000.00  | 31,520.00       | \$ 94,560.00    | 5,000.00     | \$ 15,000.00  |           | \$ -       |           | \$ -       |
| 3-25                                                     | Manhole (D-751)                                                                                                             | Each  | 1.0       | 8,000.00            | \$ 8,000.00   | 25,890.00       | \$ 25,890.00    | 5,000.00     | \$ 5,000.00   |           | \$ -       |           | \$ -       |
| 3-26                                                     | Water Valve Cover (D-751)                                                                                                   | Each  | 1.0       | 2,000.00            | \$ 2,000.00   | 5,850.00        | \$ 5,850.00     | 1,500.00     | \$ 1,500.00   |           | \$ -       |           | \$ -       |
| 3-27                                                     | Raise Existing Inlet (D-751)                                                                                                | Each  | 1.0       | 4,000.00            | \$ 4,000.00   | 15,310.00       | \$ 15,310.00    | 1,000.00     | \$ 1,000.00   |           | \$ -       |           | \$ -       |
| 3-28                                                     | Plug Existing Invert (D-751)                                                                                                | Each  | 1.0       | 2,000.00            | \$ 2,000.00   | 2,810.00        | \$ 2,810.00     | 500.00       | \$ 500.00     |           | \$ -       |           | \$ -       |
| 3-29                                                     | Gate Detector Loops                                                                                                         | LS    | 1.0       | 4,000.00            | \$ 4,000.00   | 11,250.00       | \$ 11,250.00    | 7,500.00     | \$ 7,500.00   |           | \$ -       |           | \$ -       |
| Total Construction Cost - Alternate 3                    |                                                                                                                             |       |           |                     | \$ 1,741,020  |                 | \$ 1,721,217.50 |              | \$ 2,850,050  |           | \$ -       |           | \$ -       |
| Total Base Bid                                           |                                                                                                                             |       |           |                     | \$ 168,300    |                 | \$ 749,505      |              | \$ 649,550    |           |            |           |            |
| Total Base Bid + Alternate 1                             |                                                                                                                             |       |           |                     | \$ 993,380    |                 | \$ 1,703,097    |              | \$ 2,275,400  |           |            |           |            |
| Total Base Bid + Alternate 1 + Alternate 2               |                                                                                                                             |       |           |                     | \$ 1,569,630  |                 | \$ 2,224,592    |              | \$ 3,185,900  |           |            |           |            |
| Total Base Bid + Alternate 1 + Alternate 2 + Alternate 3 |                                                                                                                             |       |           |                     | \$ 3,310,650  |                 | \$ 3,945,810    |              | \$ 6,035,950  |           |            |           |            |

**HANFORD MUNICIPAL AIRPORT  
HANFORD, CALIFORNIA**

**2026 AIRPORT IMPROVEMENT PROGRAM (AIP)**

**REMOVE TAXIWAY B AND SEGMENT OF TAXIWAY D (BASE BID)  
RECONSTRUCT SOUTH TRANSIENT RAMP (ALTERNATES 1-3)  
CONSTRUCTION**

**SCOPE OF WORK**

An Application for Federal Aviation Administration Airport Improvement Program has been prepared for the construction phase of the Remove Taxiway B and Segment of Taxiway D and Reconstruction of the South Transient Ramp project proposed to be included in the 2026 Airport Improvement Program (AIP) at the Hanford Municipal Airport. The project description is as follows:

Remove Taxiway B (Base Bid) – The existing Taxiway B (200' x 75') will be removed to eliminate direct access from the apron to the runway. The existing taxiway pavement will be pulverized and removed and reused as aggregate subbase course in the new South Transient Ramp pavement section. The existing taxiway lights, light cans, signs and sign pads will be removed. The area will be graded to drain and match existing topography. The ground surface will be seeded to revegetate. Portions of the existing runway and taxiway lighting circuit will be reconstructed to restore to operating condition and FAA standards. This includes installation of one new runway light, 1 new taxiway edge light on new light bases and associated new duct and cable.

Remove Taxiway D (Base Bid) – The existing segment of Taxiway D (55' x 43') will be removed to eliminate direct access from the apron to the runway. The segment of Taxiway D between Taxiway A and the apron will be pulverized and removed and reused as aggregate subbase course in the new South Transient Ramp pavement section. The existing taxiway lights and cans would be removed. The area would be graded to drain and match existing topography. The ground surface would be seeded to revegetate. Portions of the taxiway lighting circuit will be reconstructed to restore to operating condition and FAA standards. This includes installation of 4 new taxiway edge lights on new light bases and associated new duct and cable.

Reconstruct South Transient Ramp (Alternates 1 thru 3) - The pavements on the existing South Transient Ramp are highly degraded with severe cracking and are over 20 years old. The PCI of the pavements on this ramp is 36. It is considered important to rehabilitate these pavements as soon as possible so that the surface does not deteriorate further and create surface failure. This includes a portion of the parallel Taxiway A which is directly adjacent to the apron pavement.

It is proposed that the South Transient Ramp Reconstruction will consist of pulverizing, excavating and stockpiling existing AC and AB, excavate and prepare subgrade, placing the pulverized AC and AB as ASB, placing new aggregate base course, and placing new asphalt surface course. New drainage will be installed for the ramp. New markings and tie downs will be installed. There is one cross taxiway that will include a new taper, new FAA fillet configuration and new taxiway edge light configuration.

This project is being bid with a Base Bid and three Additive Alternates in order to tailor the awarded project scope to the FAA funding available. A summary of the bid components is as follows:

- Base Bid – Remove Taxiway B (200' x 75') and Segment of Taxiway D (55' x 43') (see more detailed description above).
  - Engineers Estimate - \$16,300
  - Construction Working Days – 10 working days
- Alternate No. 1 – Reconstruction of parallel Taxiway A and a taper to match existing apron (5,300 Sq. Yd.). This includes a taper onto an existing cross taxiway with new FAA fillets and reconfigured taxiway edge lights.
  - Engineers Estimate - \$825,080
  - Construction Working Days – 20 Additional Working Days
- Alternate No. 2 – Reconstruction of the Jet Apron (3,500 Sq. Yd.) which is located directly adjacent to the south half of the Alternate 1 pavement.
  - Engineers Estimate - \$576,250
  - Construction Working Days – 5 Additional Working Days
- Alternate No. 3 – Reconstruction of the South Transient Ramp (10,400 Sq. Yd.) which is located directly adjacent to the north half of the Alternate 1 pavement. This includes new storm drain infrastructure including 4 new drop inlets and 640 ft. of new pipe connecting to an existing detention pond.
  - Engineers Estimate - \$1,716,020
  - Construction Working Days – 20 Additional Working Days

A sketchmap showing the various components of the project is attached.

The engineering services to be provided under this project are broken down into categories by Base Bid and Alternates 1 thru 3 and are cumulative. For example, if the Base Bid + Alternates 1 thru 3 is awarded, the engineering services would include the Base Bid + Alternate 1 engineering services + Alternate 2 engineering services + Alternate 3 engineering services. The IFE needs to be broken down into the same categories in order to allow tailoring of the IFE results to the award of the project. A description of each category of engineering services is as follows:

#### ***Engineering Support During Bidding and Contract Award***

- 1) Assist City in distributing final plans and specifications to prospective contractors.
- 2) Participate in a in person pre-bid meeting for all prospective contractors. Principal Engineer including meeting prep and meeting and travel from Loomis, California.
- 3) Respond to any questions and comments from prospective contractors. Principal Engineer, Senior Engineer, Junior Engineer & Project Administrator
- 4) Preparation of required addenda. Project Administrator, Junior Engineer & Principal Engineer
- 5) Assist City in awarding contract including preparation of Abstract of Bids, evaluation of proposals, recommendation for award,
- 6) FAA coordination for grant funding and preparation of application for AIP funding. Project Administrator and Principal Engineer.

### ***Engineering Design Services During Construction and Project Closeout***

These services are broken down into “office support” and “Resident Engineering (Field)” support and include the following.

#### **Construction Management Office Support**

- 1) Participate in an in person pre-construction conference including meeting prep, and meeting and travel time from Loomis, CA – Principal Engineer
  - a. Included in the Base Bid only
- 2) Attendance at weekly construction meetings – Includes meeting prep, evaluation of construction site, meeting and travel time from Loomis, CA – Principal Engineer
  - a. Base Bid – Assumes 1 meeting
  - b. Alternate 1 – Assumes 3 additional meetings
  - c. Alternate 2 – Assumes 1 additional meeting
  - d. Alternate 3 – Assumes 3 additional meetings
- 3) In office construction assistance researching and troubleshooting construction issues including researching existing survey information, utility information from as built, verifying quantity calculations, verifying grading and preparing grade check sheets and verifying quantity take offs. – Junior Engineer, Senior Engineer and Principal Engineer
  - a. Breakdown between base bid & alternates is based on working days. See above for allocation of working days for each base bid & alternate.
- 4) Preparation of any change orders required including negotiation of change order costs, drafting change orders for signature and writing a change order engineers report including justification of AIP eligibility. This will involve Principal Engineer, resident engineer for drafting of plan revisions, and project administrator and clerical for drafting and formatting change orders and reports.
  - a. Breakdown between base bid & alternates is based on working days. See above for allocation of working days for each base bid & alternate.
- 5) Preparation of contractor pay estimates and FAA reimbursement requests by Senior Engineer with oversight by Principal Engineer and support from Project Administrator and Clerical
  - a. Base Bid – 3 pay estimates
  - b. Alternate 1 – 1 additional pay estimate
  - c. Alternate 2 - 1 additional pay estimate
  - d. Alternate 3 - 1 additional pay estimate
- 6) Review of all contractor submittals – It is estimated some submittals will require resubmittal and multiple reviews – Principal Engineer and clerical
  - a. Base Bid – Estimated 10 submittals, majority associated with airfield lighting
  - b. Alternate 1 – Estimated 10 additional submittals, majority associated with pavement materials
  - c. Alternate 2 – Estimated 0 additional submittals
  - d. Alternate 3 – Estimated 7 additional submittals, majority associated with storm drainage
- 7) Review of all contractor certified payrolls and filing Brandley Engineering certified payrolls to verify conformance with CA DIR prevailing wage requirements – Clerical

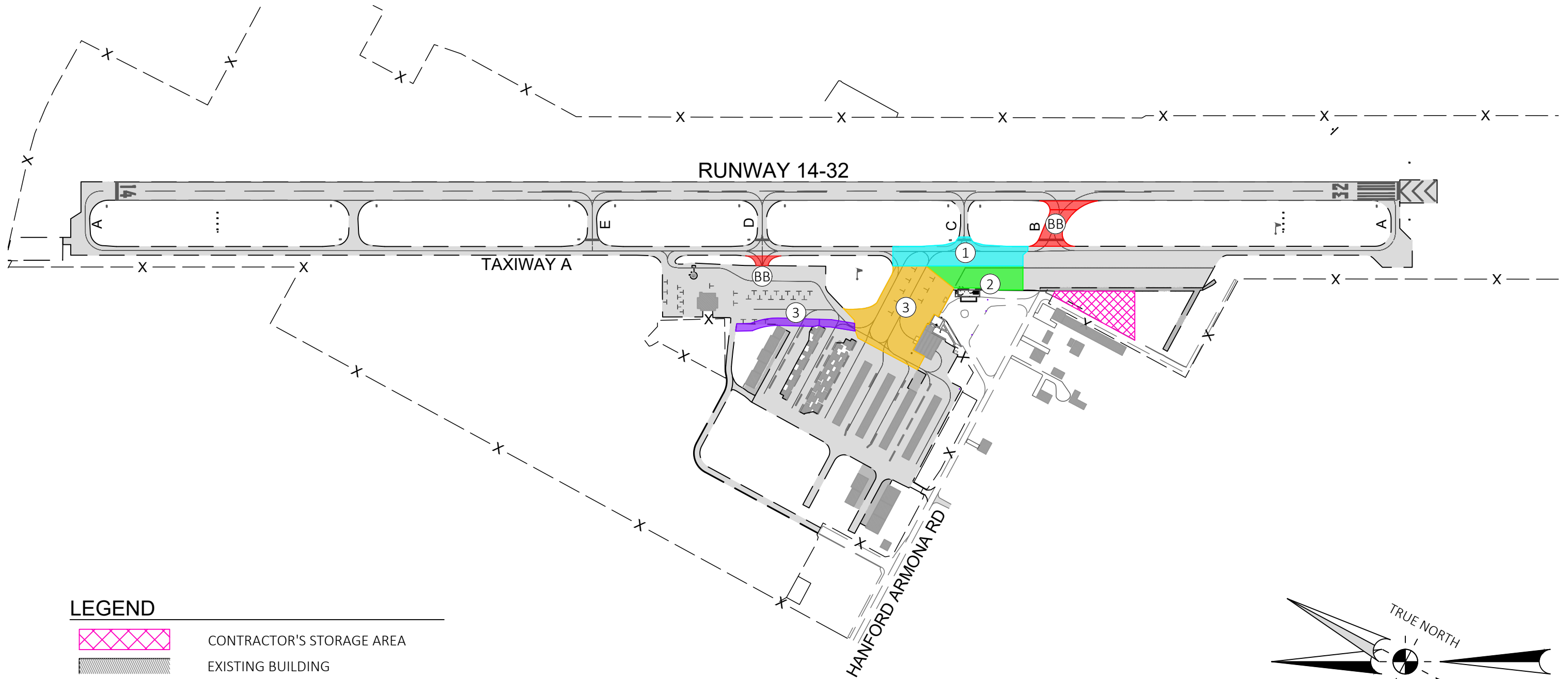


- a. Breakdown between base bid & alternates is based on working days. See above for allocation of working days for each base bid & alternate.
- 8) Preparation of weekly construction reports and review of quality control and quality assurance test results for 3 week duration of the project
  - a. Breakdown between base bid & alternates is based on working days. See above for allocation of working days for each base bid & alternate.
- 9) Coordination and construction schedule management – Principal Engineer
  - a. Breakdown between base bid & alternates is based on working days. See above for allocation of working days for each base bid & alternate.
- 10) Preparation of final as-constructed drawings with drafting by the Senior Engineer and review by the Principal Engineer
  - a. Base Bid – 15 plan sheets
  - b. Alternate 1 – 5 additional plan sheets
  - c. Alternate 2 - 2 additional plan sheets
  - d. Alternate 3 - 8 additional plan sheets
- 11) Preparation of final engineer's report by the Principal Engineer, Senior Engineer, Project Administrator and Clerical
  - a. Majority allocated to base bid

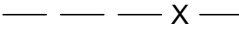
**Construction Management Resident Engineering (Field)** - The Contractor will be required to furnish material submittals for all materials proposed for use on the project, provide all Quality Control Testing and Inspection during the construction of this project, and meet all requirements of the plans and specifications. The Engineer will provide all Quality Assurance Testing and Inspection, which will include the following:

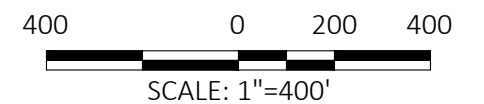
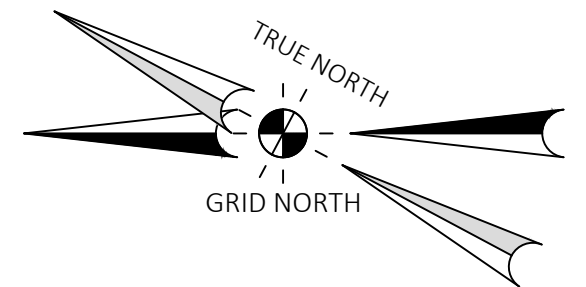
- 1) Furnish qualified Resident Engineer to review and monitor all construction activities. Provide all testing and inspection required as included in the quality assurance program including providing technicians and inspectors as required.
  - ✓ Includes on site Resident Engineer for the all working days including travel time from Loomis, CA each week. Overtime includes assumption of 10 hour days. State of CA DIR prevailing wage requirements apply to this work including the use of an apprentice (if accepted) for 20% of the Resident Engineer hours.
  - ✓ Vehicle rental for all working days
  - ✓ Per Diem for hotel and food for all working days
  - ✓ Includes outside ASTM certified testing lab services for all required asphalt and concrete testing (a 10% markup is added to all outside services)
    - i. Asphalt Testing is only used in Alternates 1 thru 3. See breakdown of Sq. Yd. for each above
    - ii. Concrete Testing is limited to electrical in the Base Bid and storm drainage and tie down anchors in Alternate 3
- 2) Provide traffic safety inspectors and Safety Plan implementation.
- 3) Review and approve all contractor's quality control testing and inspection.

- 4) Breakdown between base bid & alternates is based on working days. See above for allocation of working days for each base bid & alternate.



## LEGEND

|                                                                                     |                           |
|-------------------------------------------------------------------------------------|---------------------------|
|  | CONTRACTOR'S STORAGE AREA |
|  | EXISTING BUILDING         |
|  | EXISTING PAVEMENT         |
|  | EXISTING FENCE            |
|  | BASE BID                  |
|  | ALTERNATE 1               |
|  | ALTERNATE 2               |
|  | ALTERNATE 3               |
|  | ALTERNATE 3 DRAINLINE     |





## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** CONSENT CALENDAR

**SUBJECT:**

Approve the purchase of one (1) LeeBoy 8500D Paver from Lay Rite Paving from Dixon, CA, for \$97,000 from the Measure H Fund.

**RECOMMENDATION:**

Recommendation: Staff recommends that the City Council approve the purchase of a LeeBoy 8500D Paver from Lay Rite Paving, of Dixon, CA, for \$97,000 from the Measure H fund.

Recommended Motion: I move to authorize the City Council to approve the purchase of a LeeBoy 8500D Paver from Lay Rite Paving, of Dixon, CA, for \$97,000 from the Measure H fund.

**BACKGROUND:**

The City of Hanford's Streets Division currently performs small annual paving projects to restore street conditions to locations that will receive pavement resurfacing to ensure the roadway is structurally sound. This process includes milling or grinding the failing asphalt with the City's grinding equipment and placing the asphalt with a Baker Olson scraper to level the asphalt before rolling the roadway to compact the asphalt material. This process requires additional staffing and is dependent on the existing asphalt adjacent to the resurfacing to be level. If the adjacent asphalt is not level, it can create undulations in the new pavement because the scraper requires the adjacent pavement to control the grade of the asphalt, unlike a paving machine that calibrates the level of the asphalt during paving to create a uniform surface.

Staff began researching the cost of paving machines and were able to locate several used paving units that met all the specifications needed by the Streets Division and are also compliant with the State of California emissions requirements, with a tier 4 engine. These pavers ranged from \$97,000 to \$150,000, with comparable hours of use and model year, with a new paving unit costing approximately \$250,000.

On Thursday, April 16th, the City's Fleet Supervisor and Streets Lead Maintenance Worker inspected the paving machine from Lay Rite Paving and concluded that the unit is in very good condition, with low hours. The purchase of a paving machine will increase the quality of the completed paving and the quantity of roadways paved. Reducing street and lane closure durations and staff time to complete the in-house annual paving projects. Although this is used equipment, staff recommends this purchase as it has significant life left and will provide a reasonable return on investment for many years of service for the City. A brand new paver will be significantly more in costs, purchasing this used equipment will allow for other funds to be used for materials in paving for road preservation.

The Public Works Department has several Measure H street projects that are currently in design and will be out to bid after the current fiscal year. Staff are requesting the purchase of the LeeBoy 8500D Paver from Lay Rite Paving in the amount of \$97,000 from the current fiscal year Measure H Funds for street rehabilitation and preservation projects and related expenses.

**FISCAL IMPACT:**

Measure H-Street Rehabilitation and Preservation projects have an available budget to fund this purchase, as this is for road preservation projects.

**ATTACHMENTS:**

1. Sales Proposal 2020 LeeBoy 8500D
2. LeeBoy 8500D Image 1
3. LeeBoy 8500D Image 2

# SALES PROPOSAL

**Seller:**

Lay Rite Paving  
270 Arbor Grove  
Dixon, CA 95620

**Buyer:**

City of Hanford  
315–321 North Douty Street  
Hanford, CA 93230  
Phone: 559-585-2500

**Equipment Details:**

Make: LeeBoy  
Model: 8500D  
Year: 2020  
Serial Number: 246266  
Motor Number: 8KN5625

**Purchase Price:**

\$97,000.00

**Terms & Conditions:**

Equipment is sold AS-IS, WHERE-IS, with no warranties expressed or implied.  
Buyer has had the opportunity to inspect the equipment or accepts it based on their own evaluation.  
Full payment to be made prior to or at time of transfer of possession unless otherwise agreed in writing.  
Seller to provide any available ownership documentation upon receipt of funds.

**Acceptance:**

Seller Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Buyer Signature: \_\_\_\_\_ Date: \_\_\_\_\_











## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** CONSENT CALENDAR

**SUBJECT:**

Approve the purchase of one (1) front load refuse truck from Haaker Refuse Equipment of Tulare CA in the amount of \$512,782.67, approve the appropriation from the Fleet Reserves Fund in the same amount, and declare rear load refuse truck #153 surplus and authorize the sale.

**RECOMMENDATION:**

Recommendation:

That the City Council approve the appropriation of \$512,782.67 from Fleet Reserves (0448) and approve the purchase of one (1) Front Load Refuse truck from Haaker Refuse of Tulare CA in the amount of \$512,782.67 and declare Rear Load refuse truck #153 surplus and authorize the sale of truck #153

Recommended Motion:

1. That by motion, City Council approves the appropriation of \$512,782.67 from Fleet Reserves (0448)
2. That by motion, the City Council approves the purchase of one (1) Front Load refuse truck from Hakker Refuse of Tulare CA in the amount of \$512,782.67
3. That by motion, the City Council declares Rear Load Refuse truck #153 surplus and authorize the sale of the truck.

**BACKGROUND:**

Refuse truck #153 is a rear load refuse truck that has exceeded its useful life. Truck 153 is a 2012 vehicle with 131,405 current miles, with a lifetime repair cost of \$235,521.69.

In an effort to improve efficiency and reduce costs, the Refuse Division has implemented a front load truck specification to replace the antiquated rear load commercial operations.

**FISCAL IMPACT:**

Fleet reserves can fully fund this purchase. Proceeds from the sale of truck #153 will be deposited into the fleet replacement fund.

**ATTACHMENTS:**

1. Haaker Front Load Quote
2. McNeilus Sourcewell Contract 110223





4490 South K Street, Tulare, California 93274  
(559) 220-8987 ~ haakerrefuse.com

QUOTE  
April 9, 2026

TO: CITY OF HANFORD  
900 SOUTH 10<sup>TH</sup> AVENUE  
HANFORD, CA 93230

ATTN: GLEN WEAVER  
(559) 920-1139  
gweaver@hanfordca.gov

In accordance with your request, we are pleased to submit the following proposal for your consideration and approval based on the **Sourcewell Cooperative Purchasing Agreement – Contract #110223-MCN.**

**NEW McNEILUS MERIDIAN FRONT LOADER (115232)**

VIN: 3BPDJ0X3TF774499

40 Yard Meridian Front Loader Mounted on a 2026 Peterbilt 520 Chassis.

**STANDARD AND OPTIONAL EQUIPMENT INCLUDE:**

**CHASSIS**

- ▣ PACKER TYPE MODEL 78 MERIDIAN MIDDLE WT FL
- ▣ CHASSIS TYPE CUSTOMER CHASSIS
- ▣ CHASSIS MAKE PETERBILT
- ▣ CHASSIS MODEL 520
- ▣ CHASSIS MODEL YEAR 2025
- ▣ WHEEL BASE SLIDE SHORTEN WHEELBASE
- ▣ FUEL TYPE DIESEL
- ▣ FUEL SYSTEM DIESEL
- ▣ GVW CATEGORY 33,001 LBS OR GREATER
- ▣ ENGINE PACCAR PX9-AFTER 1/1/2017 EMIS
- ▣ DOUBLE FRAME TRUE
- ▣ BATTERY BOX STREET SIDE FRAME MOUNTED
- ▣ TRANSMISSION ALLISON 4500 RDS
- ▣ WINDSHIELD GUARD SINGLE BAR GUARD
- ▣ CAB MIRRORS AERO STYLE
- ▣ PUMP DRIVE SS CV DS REM MT CONST MESH PTO
- ▣ OEM FRONT RECOVERY NO FRONT RECOVERY HOOK
- ▣ FRONT TIRE SIZE OTHER THAN 425/65R22.5

**BODY**

- ▣ CAPACITY 4078 MERIDIAN MED BDY PIVOT TG
- ▣ WALL THICKNESS STANDARD WALL
- ▣ BODY FLOOR STANDARD AR400
- ▣ HOPPER FLOOR STANDARD
- ▣ HPR FLOOR CLEANOUTS CONT/ULTRA/MERID W/O CLEANOUT
- ▣ CANOPY UNIVERSAL SQUARE STEEL
- ▣ CANOPY LIP LIFT CONTROL CURB SIDE PUSH-PULL AIR SWITCH
- ▣ CANOPY LIFT INTERLOCK TRUE
- ▣ WINDGUARD HD ATLANTIC PROFILE
- ▣ TAILGATE BUMPER WIDTH 72 INCHES STEEL
- ▣ TAILGATE SIDE PANEL 10 GAUGE AR450
- ▣ HOPPER ACCESS LADDER CENTER RUNG SLIDE OUT
- ▣ MODEL CAPACITY 4086 COMMERCIAL

**BODY OPTIONS**

- ▣ PAPER SCREEN STANDARD
- ▣ TAILGATE SEAL EXTENDED TG SEAL
- ▣ ROOF LADDER ANSI ROOF LADDER, REARWARD (CS)
- ▣ TOP DOOR STANDARD TOP DOOR (PACIFIC)
- ▣ EJECTOR SHELF W\_RUBBER WIPER TRUE
- ▣ WEAR STRIP ON SIDE OF EJECTOR TRUE
- ▣ CAB CONTROL PROPORTIONAL CANBUS CONTROLS
- ▣ SS CNTRL CLOSE TO DRVR CAN JOYSTICK W/AUTODMP\_CUROTTO
- ▣ OUTSIDE CONTROLS CURBSIDE FNDR MTD RABBIT EAR

- ▣ AUTOPACK ON ARM DOWN AUTOPACK OFF

- ▣ IFM DISPLAY LOCATION DOGHOUSE
- ▣ TELEMATICS TRUE

**HYDRAULICS**

- ▣ HYDRAULIC PUMP SINGLE PISTON PUMP (M2)
- ▣ MAIN HYD VALVE ELEC/HYD PROP MTD SIDE OF BODY
- ▣ HYDRAULIC RESERVOIR NARROW DOUBLE FLOOR STEEL
- ▣ RESERVOIR LOCATION CURB SIDE
- ▣ RES SUCTION SHUTOFF VALVE RED HANDLE BALL VALVE
- ▣ HYDRAULIC FLUID ISO46-US OIL
- ▣ HYDRAULIC RETURN FILTER INTERNAL FILTER RETURN IN RES
- ▣ HYD RES FILLER CAP LOCKED FILLER CAP-REQ FOR WM
- ▣ TEMP SENSOR IN RESERVOIR TRUE
- ▣ HYDRAULIC RES BREATHER FILLER/BREATHER ON RESERVOIR
- ▣ HYD HOSE WRAP CORDURA WRAP REQUIRED HOSES
- ▣ HYD FLUID SAMPLE PORT CHECK FLUID KP14NV 90DEG
- ▣ PUMP HOUR METER TRUE
- ▣ TELL TALE HYD TEMP GAUGE HYD HIGH-TEMP INDICATOR

**SOFTWARE**

- ▣ BODY LIFT HYDRAULIC SERVICE LIFT
- ▣ HYDRAULIC LINE COVER CS AND SS UNDER BODY REAR
- ▣ RES MARKING - TEMP COMP NO

**LIGHTING**

- ▣ DOT LIGHT MANUFACTURER ECONOMY LED
- ▣ LIGHT/HARNES PACKAGE STANDARD 12V LIGHTING AND HARNES
- ▣ HOPPER LIGHTS CANOPY-ECON 5" RND LED, SINGLE
- ▣ CONTAINER DUMP LIGHT CANOPY MTD ECONOMY 5" LED
- ▣ SMART LIGHTS 4" PETERSON SMART LIGHTS IN TG
- ▣ MID-BODY DOT OVAL LIGHT OVAL AMBER TURN SIGNAL/MARKER
- ▣ MID BODY WORK LIGHTS BOX MTD ECON 5" LED
- ▣ CENTER STOP LIGHT ECONOMY LED LIGHT CENTER OF TG
- ▣ TAILGATE OUTER CORNER LIGHTS NONE-SMART STROBES  
SELECTED

**CAMERA**

- ▣ CAMERA/MONITOR MAKE 3RD EYE 4PORT, WIDE 7" COLOR
- ▣ MONITOR MOUNT CENTER OVERHEAD MOUNT W/SWIVEL
- ▣ MONITOR DISPLAY IN REV TG CAMERA
- ▣ ALLEY CAMERA CURB SIDE AND STREET SIDE CAMERA
- ▣ HOPPER CAMERA SS REAR HOPPER CAMERA
- ▣ CC CAMERA QTY 3 EYEW CAMERA QTY 4
- ▣ TAILGATE CAMERA ASSIST LIGHT DUAL ECONOMY 5" ROUND LED
- ▣ TAILGATE CAMERA TAILGATE REVERSE CAMERA

**RESIDENTIAL OPTIONS**

☐ RESIDENTIAL CONTAINER NO RESIDENTIAL CONTAINER  
☐ ARM DECELERATION DECELERATION BOTH DIRECTIONS  
☐ RESI KIT ARM TUBES NONE-NO RESIDENTIAL PACKAGE  
☐ FORK MODEL ADJUSTABLE FORKS  
**ARMS AND FORKS**  
☐ ADJUSTABILITY HYDRAULIC  
☐ ORIENTATION STANDARD FORK  
☐ REMOVE FORK TIPS NO  
☐ FORK CYLINDER STANDARD CYLINDER  
☐ ARM MEDIUM WEIGHT  
☐ BUMPER PAD QUANTITY TWO BUMPER PADS  
**MISC BODY**  
☐ FRONT MUDFLAPS PLASTIC QUARTER FENDER  
☐ REAR MUDFLAPS BLACK MCNEILUS LOGO  
☐ BACKUP ALARM ECCO DUAL TONE  
☐ DRIVE SHAFT MOTION SENSOR ECCO ALARM  
☐ TOOLBOX 16"D X 14"H X 24" W ALUMINUM  
☐ TOOLBOX LOCATION CENTER OF BUMPER MOUNTED  
☐ SHOVEL ONE  
☐ LIMIT SPEED WITH TAILGATE OPEN NO

☐ SHOVEL HOLDER EJECTOR MOUNT  
**SAFETY**  
☐ TRIANGLE SAFETY KIT BOLTED IN CAB  
☐ FIRE EXTINGUISHER IN CAB 5# ABC  
☐ 20# FIRE EXTINGUISHER STREET SIDE  
**PAINT**  
☐ NUMBER OF BODY COLORS QTY 1  
☐ BODY COLOR 1 CODE HST938497  
☐ BODY COLOR 1 DESCRIPTION MATCH CAB WHITE  
☐ PAINT SCHEME STANDARD PAINT TEMPLATE  
☐ BODY PAINT CATEGORY 1 COLOR, MEDIUM COMPLEXITY  
☐ CAB/HOOD PAINT NO CAB PAINT  
☐ CNG SYSTEM COVER COLOR NO MTM INSTALLED CNG SYSTEM  
☐ CONSPICUITY TAPE STANDARD DOT/ANSI  
☐ PRIMARY BODY COLOR SHADE DARK  
**AXLE**  
☐ TAG MAKE/MODEL HEND COMP 13K ST 10BOLT HP HT  
☐ TAG WHEEL MATERIAL ALUMINUM, DURABRITE  
☐ TAG TIRE BRIDGESTONE R260 275/70R22.5  
☐ AUX AXLE PRESSURE GAUGE MOUNTED AT REGULATOR

**PRICING FOR 1 UNIT:**

UNIT PRICE: .....\$ 465,109.00  
 SALES TAX (8.25%) .....\$ 47,673.67  
**FINAL PRICE PER UNIT.....\$ 512,782.67**

Quoted pricing is based on the order date, except for tariffs, which are applied based on the equipment's build date. Any such tariffs will be documented and shared with you. Please note this price does not include potential future tariffs, including anticipated trade tariffs on raw materials in 2026 under the IEEPA and Section 232 of the Trade Expansion Act.

THE PROPERTY HEREIN IS GUARANTEED BY MANUFACTURER'S WARRANTY ONLY AND SELLER MAKES NO WARRANTY EXPRESSED OR IMPLIED, OF MERCHANTABILITY OR OTHERWISE, OR OF FITNESS FOR ANY PARTICULAR PURPOSE, THAT EXTENDS BEYOND THE ABOVE DESCRIPTION OF THE EQUIPMENT.

**NOTE:** Price is good for 90 Days. Cost increases due to the addition of Government mandated safety or environmental devices incurred after the date of this proposal, will be charged to you at our cost. Proof of such costs, if any, will be documented.

**TAXES:** SALES TAX applicable at time of delivery will be shown on our invoice. FEDERAL EXCISE TAXES, if applicable, will require payment unless a properly executed Exemption Certificate is submitted.

**DELIVERY:** TBD

**TERMS:** Net Terms

Add-On/Cooperative Purchase Authorization: Haaker Equipment Company offers the above proposed price, terms and conditions to any governmental agency or subdivision in the State of California or Nevada for a period not to exceed a full calendar year from the date of original purchaser's purchase order or contract.

We appreciate the opportunity to present this proposal and look forward to being of further and continued service.

**HAAKER EQUIPMENT COMPANY**

**ACCEPTED BY:** \_\_\_\_\_

**BY:** Matthew Frazier  
 MATTHEW FRAZIER  
 SALES REPRESENTATIVE

**DATE:** \_\_\_\_\_

**Solicitation Number: RFP #110223****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and McNeilus Financial dba McNeilus Truck & Mfg., 524 East Highway St. Dodge Center, MN 55927 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Refuse Collection Vehicles with Related Equipment, Accessories and Services from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

**1. TERM OF CONTRACT**

A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.

**EXPIRATION DATE AND EXTENSION.** This Contract expires December 28, 2027, unless it is cancelled sooner pursuant to Article 22. This Contract allows up to three additional one-year extensions upon the request of Sourcewell and written agreement by Supplier. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

B. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

## **2. EQUIPMENT, PRODUCTS, OR SERVICES**

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcwell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcwell receives the most current information.

## **3. PRICING**

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.



A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. **SALES TAX.** Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. **HOT LIST PRICING.** At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

#### **4. PRODUCT AND PRICING CHANGE REQUESTS**

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

## **5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS**

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

## **6. PARTICIPATING ENTITY USE AND PURCHASING**

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and

Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

## **7. CUSTOMER SERVICE**

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

## **8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT**

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

## **9. AUTHORIZED REPRESENTATIVE**

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

## **10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE**

A. AUDIT. Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. ASSIGNMENT. Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

## **11. INDEMNITY AND HOLD HARMLESS**

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

## **12. GOVERNMENT DATA PRACTICES**

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

## **13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT**

### **A. INTELLECTUAL PROPERTY**

1. *Grant of License.* During the term of this Contract:



- a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
  - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.
3. *Use; Quality Control.*
  - a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
  - b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.
4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

#### **14. GOVERNING LAW, JURISDICTION, AND VENUE**

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

#### **15. FORCE MAJEURE**

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

#### **16. SEVERABILITY**

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

#### **17. PERFORMANCE, DEFAULT, AND REMEDIES**

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

## 18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier.

D. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

## 19. COMPLIANCE

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

## **20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION**

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

## **21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS**

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to



laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.



E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to

the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

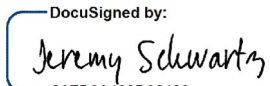
T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

## 22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

McNeilus Financial dba McNeilus Truck & Mfg.

DocuSigned by:  
  
By: C0FD2A139D06489...  
Jeremy Schwartz  
Title: Chief Procurement Officer  
Date: 12/23/2023 | 1:06 PM CST

DocuSigned by:  
  
By: 235FF4DAC9F04E6...  
Jason Fritz  
Title: Vice President of Sales  
Date: 12/22/2023 | 1:13 PM PST

Approved:

110223-MCN

DocuSigned by:  
  
By: 48BAF71B0894454...  
Chad Coauette  
Title: Executive Director/CEO  
Date: 12/23/2023 | 8:37 PM CST

# RFP 110223 - Refuse Collection Vehicles with Related Equipment, Accessories, and Services

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## Vendor Details

Company Name: McNeilus Financial DBA McNeilus Truck & MFG

Does your company conduct business under any other name? If yes, please state: MN

Address: 524 East Highway St  
DODGE CENTER, MN 55927

Contact: Joseph Pisano

Email: Jpisano@mcneilusco.com

Phone: 732-740-2988

Fax: 732-966-4798

HST#:

## Submission Details

Created On: Monday October 16, 2023 10:48:11

Submitted On: Wednesday November 01, 2023 17:09:54

Submitted By: Joseph Pisano

Email: Jpisano@mcneilusco.com

Transaction #: 47d704db-588e-4eed-9563-19d9c933d75b

Submitter's IP Address: 198.190.231.15

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## Specifications

**Table 1: Proposer Identity & Authorized Representatives**

**General Instructions** (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

| Line Item | Question                                                                                                                                                                                                                                                                               | Response *                                                                                                                                  |   |
|-----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|---|
| 1         | Proposer Legal Name (one legal entity only):<br>(In the event of award, will execute the resulting contract as "Supplier")                                                                                                                                                             | McNeilus Financial DBA McNeilus Truck & MFG                                                                                                 | * |
| 2         | Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.                                                                                                                                                                  | N/A                                                                                                                                         | * |
| 3         | Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.                                                                                                                                                               | McNeilus Truck & Manufacturing                                                                                                              | * |
| 4         | Provide your CAGE code or Unique Entity Identifier (SAM):                                                                                                                                                                                                                              | N/A                                                                                                                                         | * |
| 5         | Proposer Physical Address:                                                                                                                                                                                                                                                             | 524 East Highway St Dodge Center, MN 55927                                                                                                  | * |
| 6         | Proposer website address (or addresses):                                                                                                                                                                                                                                               | www.mcneiluscompanies.com                                                                                                                   | * |
| 7         | Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract): | Jason Fritz<br>Vice President of Sales<br>524 East Highway St Dodge Center, MN 55927<br>JFritz@mcneilusco.com<br>507-374-6321               | * |
| 8         | Proposer's primary contact for this proposal (name, title, address, email address & phone):                                                                                                                                                                                            | Joseph Pisano<br>Senior Refuse Sales Manager<br>524 East Highway St<br>Dodge Center, MN 55927<br>JPisano@mcneilusco.com<br>507-374-6321     | * |
| 9         | Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):                                                                                                                                                                                     | Ryan Humphrey<br>Senior Regional Sales Manager<br>524 East Highway St<br>Dodge Center, MN 55927<br>RHumphrey@mcneilusco.com<br>507-374-6321 |   |

**Table 2: Company Information and Financial Strength**

| Line Item | Question | Response * |  |
|-----------|----------|------------|--|
|-----------|----------|------------|--|



|    |                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |   |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 10 | Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.                                                                                                                                 | <p>Since our founding in 1970 McNeilus has been a leading manufacturer of specialty vehicles in the vocational space, adding Refuse Collection Vehicles to our portfolio in 1989. Since then, we have manufactured refuse collection vehicles for fleet, municipal, and independent haulers throughout the Americas out of our Dodge Center, Minnesota based headquarters and factory. McNeilus offers products and services specific to refuse collection including a wide range of body types, parts, and service through a factory direct model. McNeilus has built a dedicated, direct-to-you parts, sales, and service network—backed by a comprehensive network of branch locations and service centers. With rigorously trained mobile technicians and certified service technicians operating across the continent, McNeilus has the flexibility to bring service to your fleet wherever and whenever. With Oshkosh Corporation as our parent company, we're partners in engineering and innovation, sharing technologies and know-how for a powerful competitive advantage. Which means you get world-class heavy-duty truck-building expertise, 850+ patents for new product innovations, and 1,350 global product developers advancing the industry together. We're not just devoted to the research and development of innovative concepts, products and practices including telematics, automation, and lighter, stronger vehicles. McNeilus is fully committed to thoroughly testing and proving them to help drive industry standards. We are constantly and continuously reducing the environmental impact of our products and production, improving workplace conditions, reducing costs, increasing value and being active in our communities. We have helped our customers and their communities become more environmentally friendly and control costs with CNG powered vehicles and Battery Electric Vehicle technology. Our commitment to our communities goes beyond the trucks we build. We're a big backer of the United Way in our local areas. We've teamed up to support Ronald McDonald House with a unique program called Cans for Kids. And we're proud supporters of education and research programs for both the construction and waste collection industries through the CIM and EREF. The Environmental Research and Education Foundation provides educational grants and scholarships and conducts scientific research dedicated to improving waste management practices. Proof that we're here for our communities now and on the road ahead.</p> | * |
| 11 | What are your company's expectations in the event of an award?                                                                                                                                                                                                                                                       | When McNeilus is awarded the Sourcwell contract, our expectation as a leading manufacturer in the Refuse Collection Vehicle industry we would continue to leverage McNeilus's expertise with the resources and knowledge available through Sourcwell to better align with the needs of municipalities across North America. With a strong factory direct sales force, we are able to drive our team to continuing education events offered by SourceWELL like Getting to Know You, H20, Regional Accelerator Trainings and SourceWELL Universities. We anticipate further leveraging these synergies to accelerate municipal sales for McNeilus, and aid in our increased focused on Municipal Market Share.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | * |
| 12 | Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. | <p>McNeilus is a subsidiary of Oshkosh Corporation, which is a publicly traded company. We have attached our publicly accessible annual report from 2022, which is the most recent iteration of this report. This report along with any of the financial statements, SEC filings, earnings releases, webcast recording of earnings calls, and many other resources can be found at:</p> <p><a href="https://investors.oshkoshcorp.com/financials/annual-and-quarterly-results/default.aspx">https://investors.oshkoshcorp.com/financials/annual-and-quarterly-results/default.aspx</a></p> <p>The financials enclosed with this bid, and supporting information at the aforementioned website will demonstrate McNeilus's, along with Oshkosh Corporation's and our other subsidiaries to be financially sound.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | * |
| 13 | What is your US market share for the solutions that you are proposing?                                                                                                                                                                                                                                               | <p>That information is not available to us because there are antitrust safe harbor parameters that the refuse collection vehicle industry does not meet. The requirements for us to continue to receive market share data:</p> <ul style="list-style-type: none"> <li>* Five participants</li> <li>* Not more than one participant can have 25% market share</li> <li>* Three of the participants cannot have more than 60 percent.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | * |
| 14 | What is your Canadian market share for the solutions that you are proposing?                                                                                                                                                                                                                                         | <p>That information is not available to us because there are antitrust safe harbor parameters that the refuse collection vehicle industry does not meet. The requirements for us to continue to receive market share data:</p> <ul style="list-style-type: none"> <li>* Five participants</li> <li>* Not more than one participant can have 25% market share</li> <li>* Three of the participants cannot have more than 60 percent.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | * |
| 15 | Has your business ever petitioned for bankruptcy protection? If so, explain in detail.                                                                                                                                                                                                                               | No.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | * |

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                |   |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 16 | <p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p> | <p>We are a Manufacturer.</p> <p>As a manufacturer, we have a direct sales force in the United States and Canada directly employed by McNeilus.</p> <p>Our service capabilities consist of a mix of factory direct service locations and technicians, mobile technicians, and Authorized service and parts centers. With the exception of authorized service and parts centers, all individuals are employees of McNeilus.</p> | * |
| 17 | If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <ul style="list-style-type: none"> <li>• ISO 9001: 2018</li> <li>• ANSI Z245 Accredited Standards Compliant</li> </ul>                                                                                                                                                                                                                                                                                                         | * |
| 18 | Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | None                                                                                                                                                                                                                                                                                                                                                                                                                           | * |

**Table 3A: Depth and Breadth of Offered Equipment Products and Services**

| Line Item | Question                                                                                                                                                       | Response *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 19        | Provide a detailed description of the equipment, products, and services that you are offering in your proposal.                                                | As one of the leading manufacturers of mobile Refuse Collection Vehicles in North America we offer a full array of not only Refuse compaction bodies, but complimentary technologies assisting in the total collection of commercial and curbside refuse and recycling.<br>McNeilus offers Residential Rear Load, Commercial Rear Load, Split Body Rear Load, Commercial Front Load, Residential Front Load, Automated Side Load, and Manual Side Load bodies. Additionally, cart tippers, commercial collection attachments, Latitude Residential Collection System for Residential Front Loaders, camera systems, ClearSky Telematics, Cart Seeker Automated Curbside Collection (AI Based), back up sensors, scales, organics collection packages, access to chassis, CNG Systems, and integration with EV Chassis through McNeilus's patented ePTO system.<br>Also, McNeilus offers a full range of stocked replacement parts for McNeilus and other refuse body manufacturers, as well as warranty, service and support.                                                                                                                                                                                                                                                                                                                       |
| 20        | Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.                       | Subcategories include Front Load, Rear Load, Manual Side Load and Automated Side Load Refuse Collection Vehicles, their associated parts, and provide service for all bodies in the refuse industry.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 21        | If your proposal does not include the chassis as a turnkey solution, describe in detail, the process to assist the member to acquire the chassis.              | While McNeilus offers access to chassis through our partner and stock truck program, McNeilus On Demand, this is not the only pathway to receiving a turnkey solution. McNeilus encourages all customers to work with their local chassis provider to supply chassis to be upfit with a McNeilus Refuse Body. This is a commonplace practice for McNeilus, and we have extensive relationships built with most OEM Chassis manufacturers to ensure seamless integration of body and chassis through the use of the unique codes. McNeilus holds regular integration meetings to ensure chassis are ordered appropriately to receive a McNeilus body, and continuously drive improvements. The McNeilus Factory Sales team would work with local chassis providers and municipalities to provide sample chassis specifications, review supplied chassis dealer specification, and provide feedback on any changes needed. Upon agreement McNeilus obtains sign off by all parties that the specifications are meeting all parties needs. Upon chassis completion and shipment to McNeilus's Dodge Center, MN Facility, it is then checked in and verified that all components were sent correct, and dimensions match the specification agreed upon. Once this validation occurs, the chassis is then ready to have the McNeilus body mounted on it. |
| 22        | If a hybrid/electric chassis option is not a part of your product offering, provide information on when a hybrid/electric option may be part of your offering. | As a body manufacturer and technology company, McNeilus has developed a patented ePTO solution that provides a unique ability to easily integrate with Battery Electric Chassis offerings. McNeilus has produced dozens of Refuse Bodies on Battery Electric Chassis to date, and has streamlined the process through manufacturing to simplify the integration effort in production to make this offering sustainable and scalable.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

**Table 3B: Depth and Breadth of Offered Equipment Products and Services**

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

| Line Item | Category or Type                                                                                                                       | Offered *                                                        | Comments                                                                                                                                                         |
|-----------|----------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 23        | Front-load, side-load, rear-load, and multi-compartment refuse vehicles, including electric powered refuse vehicle bodies              | <input checked="" type="radio"/> Yes<br><input type="radio"/> No | Rear Load and Side Load Bodies are already integrated with Battery Electric Vehicles, other models are continuing to be developed and ready when market demands. |
| 24        | Wide range of chassis, including internal combustion, natural gas or propane Autogas, hybrid or alternative fuel, and electric powered | <input checked="" type="radio"/> Yes<br><input type="radio"/> No | There will be access to McNeilus's stock and partner chassis pool, and McNeilus On Demand Complete Truck Program.                                                |
| 25        | Technological, logistical or mechanical accessories designed to increase operator and vehicle safety                                   | <input checked="" type="radio"/> Yes<br><input type="radio"/> No | We offer a mix of technology and mechanical accessories that aid in operator and vehicle safety.                                                                 |
| 26        | Maintenance services                                                                                                                   | <input checked="" type="radio"/> Yes<br><input type="radio"/> No | Warranty and repair services.                                                                                                                                    |

**Table 4: Pricing Offered**

| Line Item | The Pricing Offered in this Proposal is: *                                                                                    | Comments                                                                                                                                                                                                                                                         |
|-----------|-------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 27        | c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments. | McNeilus recognizes the value in SourceWELL and its breadth of value-added benefits. Leveraging this relationship further and providing a competitive advantage to SourceWELL with a larger discount than other Cooperatives will help drive incremental growth. |

**Table 5: Pricing and Delivery**

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

| Line Item | Question                                                                                                                                                                                                                                                                                                                                                                                                                                         | Response *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 28        | Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response. | <p>McNeilus will be taking a broad percentage discount approach for refuse collection bodies, and their corresponding options and parts. McNeilus will provide the most common options and parts as part of a published price list, but can price additional lower frequency options and parts by request.</p> <p>Chassis pricing will be passed through at the discounted price that McNeilus purchases for plus an administrative fee to cover things like flooring, and costs associated with transfer of paperwork. McNeilus, being a part of the larger Oshkosh Corporation family, gets a substantial discount at the Chassis Manufacturer level given the volume of chassis purchased annually as a company. This discount is typically, substantially more than any chassis dealer can pass along to individual customers. Chassis will be listed as Price Upon request due to the volatile nature of pricing we have seen over the last several years, in addition to the variation in options that can be selected on incoming chassis makes and models. Chassis will also be subject to any surcharges that are passed through from the chassis manufacturer and will be supported with documentation that supplied to McNeilus by the respective chassis manufacturer.</p> <p>Parts pricing will be subject to quarterly pricing updates as our previous annual pricing proved to be too volatile given supply chain constraints, rapidly rising costs from 2nd and 3rd tier suppliers, and quickly rising freight costs to get parts to McNeilus distribution centers.</p> <p>By listing the most common options and parts, this will provide a more user-friendly document to help SourceWELL members quickly get an estimated price for a complete body with options, or replacement parts. By working with one of McNeilus's factory direct sales team members, a SourceWELL member will be able to get a full quote worked up quickly and ensure all of their needs are met through a full specification review.</p> <p>Please see the attached pricing files for the specific priced items as listed above.</p> <p>McNeilus also partners with the largest refuse truck rental companies in the industry and can further assist in supporting rental needs as requested. By reaching out to a McNeilus factory sales team member, a SourceWELL member can easily get availability and pricing for a rental truck that meets the member's needs.</p> |
| 29        | Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.                                                                                                                                                                                                                   | McNeilus is excited to offer SourceWELL members a Eight (8) percent discount off of MSRP for all Whole Goods, Options and Parts with the exception of extended warranties. Chassis pricing will be priced upon request, as well as requests for rentals, pending availability.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |



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|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 30 | Describe any quantity or volume discounts or rebate programs that you offer.                                                                                                                                                                                                                                                                                                                                                                                                  | McNeilus Factory Direct Sales team members, along with our leadership team, will consider additional discounts for SourceWELL members that order multiple units. Additionally, those recurring customers could also have access to discounts beyond the base discount offered above.                                                                                                                                                                                                                                                  | * |
| 31 | Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.                                                                                                                                                                                          | "Sourced" products or "nonstandard options" will be priced by McNeilus Factory Direct Sales Team Members upon request and will follow the above pricing structure of SourceWELL member discount percentage off of MSRP, unless otherwise covered in the above sections.                                                                                                                                                                                                                                                               | * |
| 32 | Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer. | Any taxes associated with the acquisition of any offered product, title, license, registration fees, or the like are not included in any McNeilus quotation, unless otherwise noted or where required by law. Additionally, requests for service technician training by the SourceWELL members will be offered at current rate less the SourceWELL Member Discount described above, and are not included in the base price of units, unless otherwise noted.                                                                          | * |
| 33 | If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.                                                                                                                                                                                                                                                                                                      | Freight will be priced at current rates, and is subjective based on number of miles traveled, fuel costs, insurance rates, and other contributing factors. Customer Pick up for those customers choosing to do so, or providing their own logistics carrier is also available at no charge.                                                                                                                                                                                                                                           | * |
| 34 | Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.                                                                                                                                                                                                                                                                                                                                       | McNeilus has the ability to assist in coordination of Shipping and Delivery for Alaska, Hawaii, or any offshore delivery location. This requires coordination of different transit methods, for example most often the RCV is driven via driveway service to a shipping port or marine transfer yard and then wrapped for cargo ship transit to final destination. This unique shipping and delivery requirements are priced on a case by case basis as required. Shipping expenses are not included in the base specifications cost. | * |
| 35 | Describe any unique distribution and/or delivery methods or options offered in your proposal.                                                                                                                                                                                                                                                                                                                                                                                 | As mentioned several times above, McNeilus uses a factory direct sales and distribution model including several factory owned service branches and parts distribution warehouses. McNeilus also recognizes the importance of on site service, and has a robust mobile service network by factory direct service technicians. Additionally, McNeilus has strategic Authorized service and parts distribution centers.                                                                                                                  | * |

**Table 6: Payment Terms and Financing Options**

| Line Item | Question                                                                                                                                                                                                                                                                 | Response *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |   |
|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 36        | Describe your payment terms and accepted payment methods.                                                                                                                                                                                                                | All Orders will have Net 30 terms from date of delivery to FOB point. Checks, wires, and ACH payments are accepted directly between customer and McNeilus. No other payment methods accepted unless otherwise agreed upon in writing by McNeilus and End User customer.                                                                                                                                                                                                                                                                                                                                                                     | * |
| 37        | Describe any leasing or financing options available for use by educational or governmental entities.                                                                                                                                                                     | We partner with National Cooperative Leasing (Sourcewell Contract #011620-NCL) for turnkey packages best suited to municipal leasing opportunities.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | * |
| 38        | Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response. | McNeilus Factory Direct Sales Team Members use a web based quoting tool to build and develop SourceWELL Member body or "package" quotes (body and chassis), and share with the member a quote page containing price with option for signature, body specifications, terms and conditions and an optional data service agreement for those members interested in trialing or signing up for McNeilus' telematics solution ClearSky. SourceWELL members are also able to commit to a body order by providing McNeilus with PO reflecting the price that has been quoted to them referencing the SourceWELL contract number, and Quote number. | * |
| 39        | Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?                                                                                                               | We do not accept P-Card for Body or turnkey body and chassis solutions at this time. P-Cards are accepted for parts and service solutions.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | * |

**Table 7: Audit and Administrative Fee**

| Line Item | Question                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Response *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 40        | Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template. | Being a Factory Direct Sales Force, McNeilus has a controlled and straightforward pathway to providing quotes, invoicing, and internal audit measures. With our direct sales force, all quotes that are quoted for municipal customers that identify themselves as SourceWELL Members are built by our sales team, and crosschecked for specification and pricing accuracy by sales leaders. We conduct SourceWELL pricing strategy trainings biannually, and have widened the number of approvers to allow for quicker turnaround times on quotes while still ensuring accuracy. Sales leaders working directly with our data management and finance teams identify and flag all SourceWELL quotes for audit to ensure that the SourceWELL fee is accurately applied, and marked for remittance in the appropriate quarter corresponding with delivery and payment of the body, package, or parts order. Additionally, in the event of any change orders, units being delivered are reviewed again by our finance team for any variation in price from time of original quote and time of delivery to ensure that the correct fee is remitted to SourceWELL.                                                                                                                                                                                                                                                                                                                                     |
| 41        | If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.                                                                                                                                                                                                                                                                                                                                                                    | Monthly and quarterly sales numbers are shared with the sales team as well as corporate leadership specifically around municipal and SourceWELL performance. We use these numbers as coaching opportunities for those sales team members that are not seeing the growth goals expected, while also giving a platform for those who have been successful to share "wins" of how they utilized SourceWELL, and correctly positioned this contract with their municipal contacts.<br>Additionally, using SourceWELL and McNeilus's quarterly touchpoints with sales leaders and supplier development staff, we get up to date information to understand how we are performing in the current year or quarter compared to years past. This helps to shape our sales road map and ensure that we are driving growth through this program and enhanced adoption across the country by our direct sales team. McNeilus anticipates more frequent touchpoints with not only sales leadership, but also the sales team members. A goal for 2024 and beyond will be to ensure all sales team members attend at least one SourceWELL hosted event locally to augment the biannual training conducted internally.<br>Growth through the SourceWELL contract is the Key Performance Indicator that will be looked at most by McNeilus Leadership, specifically gaining incremental sales volume year over year through leveraging the resources available on the SourceWELL supplier website and their people. |
| 42        | Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)                                                                                                   | McNeilus is proposing an administrative fee of 1.5% on body, options, and fuel systems, excluding the price of the chassis on those orders that are placed where the chassis is purchased directly from McNeilus.<br>Parts orders will have a percentage based model of 1.5% on total parts purchased, excluding shipping charges.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |



**Table 8: Industry Recognition & Marketplace Success**

| Line Item | Question                                                                                                                                                                       | Response *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |   |
|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 43        | Describe any relevant industry awards or recognition that your company has received in the past five years                                                                     | For eight consecutive years, Oshkosh Corporation has been recognized as one of the World's Most Ethical Companies by Ethisphere, and is one of only eight honorees in the industrial manufacturing category.<br>Fortune's "World's Most Admired Companies" (2023)<br>2023 Computerworld's Best Places to Work in IT<br>Forrester's Technology Strategy Impact Winner (2022)<br>BuiltIn 2023 Best Places to Work<br>Foundry's 2023 CIO 100 Award for the fifth consecutive year.<br>Member of Dow Jones Sustainability Indices<br>DiversityInc Top 50<br>Military Friendly Awarded 5 consecutive years<br>2022 Vet's Ready Employer, Gold Winner<br>National Organization on Disability (2022) | * |
| 44        | What percentage of your sales are to the governmental sector in the past three years                                                                                           | 8.6%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | * |
| 45        | What percentage of your sales are to the education sector in the past three years                                                                                              | We do not differentiate between governmental and education sectors, as the education sector is a very small portion of our SLED sales. Therefore, this is included in the 8.6% number above.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | * |
| 46        | List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?          | Sourcwell: \$8,506,835 in 2022, \$6,307,660 in 2021, and \$9,752,126 in 2020                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | * |
| 47        | List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years? | None                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | * |

**Table 9: Top Five Government or Education Customers**

**Line Item 48.** Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

| Entity Name                            | Entity Type * | State / Province * | Scope of Work *            | Size of Transactions * | Dollar Volume Past Three Years * |   |
|----------------------------------------|---------------|--------------------|----------------------------|------------------------|----------------------------------|---|
| Exercising option of not naming entity | Government    | New York - NY      | Refuse Collection Vehicles | 155 Units              | \$15,393,297                     | * |
| Exercising option of not naming entity | Government    | Georgia - GA       | Refuse Collection Vehicles | 45 Units               | \$5,850,011                      | * |
| Exercising option of not naming entity | Government    | Texas - TX         | Refuse Collection Vehicles | 49 Units               | \$5,576,105                      | * |
| Exercising option of not naming entity | Government    | New Jersey - NJ    | Refuse Collection Vehicles | 17 Units               | \$4,584,059                      | * |
| Exercising option of not naming entity | Government    | Hawaii - HI        | Refuse Collection Vehicles | 27 Units               | \$3,531,609                      | * |

**Table 10: References/Testimonials**

**Line Item 49.** Supply reference information from three customers who are eligible to be Sourcwell participating entities.

| Entity Name *                     | Contact Name * | Phone Number * |   |
|-----------------------------------|----------------|----------------|---|
| Atlantic County Utility Authority | Matt Denafo    | (609) 272-6950 | * |
| County of Dekalb                  | Robert Gordon  | (404) 297-3280 | * |
| City of Des Moines                | Brian Bennett  | (515) 323-8940 | * |

**Table 11: Ability to Sell and Deliver Service**

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

| Line Item | Question                                                                                                                                              | Response *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |   |
|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 50        | Sales force.                                                                                                                                          | McNeilus offers a factory direct sales force, and sales process to all Sourcewell members. With this direct sales force only selling Refuse Collection Vehicles, parts and service related to these products Sourcewell members are getting experts helping them with the solutions they need. This also ensures a team of people intimately familiar with the Sourcewell pricing structure, contract, and knowledge of how to provide options to customers via the Sourcewell contract. In addition to our direct sales force of more than 25, McNeilus has recognized the importance of building out a robust sales operations team of over 15 that ensure order accuracy, timely communication, chassis and body compatibility, and quote auditing to ensure pricing accuracy consistent with the Sourcewell contract. Additionally supporting the sales team is a marketing team of four (4) that assist in creating collaterals, social media marketing, trade show support, and organizing virtual monthly, and in person bi annual national sales meetings aimed at providing the latest updates to our direct sales force.                                                                                                                                                                                                                                                                                                                                                                                                                                          | * |
| 51        | Dealer network or other distribution methods.                                                                                                         | McNeilus currently does not have a dealer network as we have been a factory direct sales organization for over 50 years in the US and Canadian markets. With strategically located factory owned service branches and factory employed mobile service employees, Via this network, along with some strategic 3rd party Authorized Service Centers, McNeilus is well established to sell, service, and support all of our customers, especially Sourcewell members.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | * |
| 52        | Service force.                                                                                                                                        | With the current mix of McNeilus branch locations and mobile technicians, as well as our partner authorized service center locations, we are ready to meet the needs of customers wherever they may be. We are continuously looking at areas that need more McNeilus service, Parts Warehousing, and mobile technicians and are evaluating where we can continue to grow the footprint to better serve our customers through traditional and nontraditional McNeilus methods. McNeilus currently employees about 75 technicians across the country between our nearly 15 company branch locations, and remote service technicians providing on customer site repairs, warranty, and diagnostic abilities. McNeilus also employs a team of remote (over the phone) factory direct, dedicated, troubleshooting technicians to aid customers in diagnosing and troubleshooting issues through dialing one of our McNeilus help lines.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | * |
| 53        | Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others. | Sourcewell members will contact a factory direct McNeilus regional sales manager seeking information or a quotation on a refuse collection vehicle. After discussing the customer needs, and potentially an in person review of existing equipment, a specification is set forth and the McNeilus factory direct regional sales manager will use our web based configurator to build the specification and generate a price to the Sourcewell member. All Sourcewell quotes will be reviewed by sales leadership for accuracy, and to ensure all portions of the Sourcewell contract are adhered to, including price and clearly stating the Sourcewell contract number on the quote. The quote and specification are then shared with the Sourcewell member. If the Sourcewell member is providing their own chassis, or a chassis from their local dealer, a chassis specification will be shared with the regional sales manager for a compatibility review to be done by McNeilus engineering and/or Sales Operation team member to ensure correct component placement, integration work is done by, and best possible body fitment. Upon acceptance, either the quote is signed and returned, or a customer issued PO is returned to the regional sales manager, and the documentation is submitted into our quoting tool for placement of the order into our build schedule. Communication will be consistent through the build process to ensure updates are provided, and Sourcewell members know when to expect their equipment so that they can plan accordingly. | * |

|    |                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |   |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 54 | Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.                                                                                              | <p>Customers have several methods to contact our world class customer service. Sourcewell members who have placed an order for a unit already have established a rapport with one of our factory direct sales people. Upon delivery of a unit, our sales team members ensure proper delivery, perform any requested operator training, and ensure the Sourcewell member is comfortable with the parts ordering system, how to process a warranty claim, or how to connect with our technical support hotline.</p> <p>We have a newly launched e-commerce website (<a href="http://www.refuse.streetsmartparts.com">www.refuse.streetsmartparts.com</a>) for our parts side of the business. This allows for on demand ordering of parts with a simple log in to our parts ordering system. Personalized trainings are offered by sales staff, or our parts staff on website navigation and account set up at no charge. We also support our parts ordering business through strategically located Customer Support Representatives (CSR) in each time zone to maximize the available hours by phone.</p> <p>McNeilus offers both paper and online warranty claims, as well as personalized training on the entire warranty process, online enrollment, and form completion. We have a clearly defined warranty policy, and offer strong guidance on claim submittal, and what all may be covered as well as provide no charge pick up of failed parts to be returned to McNeilus for inspection and quality reporting.</p> <p>McNeilus's service team are Refuse experts. They are strategically located across North America, with mobile service technicians located at these branches, as well as filling the gaps between the branches. We diagnose, repair, and perform service at customer locations wherever possible to help minimize downtime and reduce customer inconvenience.</p> | * |
| 55 | Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.                                                                                                                                                                                                             | McNeilus has a robust factory direct sales, service, and parts warehousing staff and branches augmented by Authorized service centers. As described above, and several times herein, McNeilus is a market leader across North America for premium refuse collection vehicle needs. Our factory direct staff gets regularly scheduled Sourcewell training, adheres to our quoting and ordering process, and provides hands on support with our customers directly. We are a North American company, headquartered in Dodge Center, MN. McNeilus has seen a tremendous amount of value in the Sourcewell contract over the past 8+ years, and sees the new award as a key to continued growth in the municipal market, and towards overall market share.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | * |
| 56 | Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.                                                                                                                                                                                                                        | McNeilus being a part of Oshkosh Corporation is positioned well to serve Canada. McNeilus has direct sales staff headquartered out of Canada to support the entire country. We currently serve the government sector there now, and have a very strong presence with private haulers and large fleets.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | * |
| 57 | Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.                                                                                                                                                                                                                     | None, We will be serving all of the US and Canada through this contract.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | * |
| 58 | Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract? | We will be serving all participating entity sectors that have a need for refuse collection vehicles.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | * |
| 59 | Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.                                                                                                                                                                                               | There would be no specific contract requirements or restrictions that would apply to participating entities in Hawaii, Alaska or the US Territories.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | * |

**Table 12: Marketing Plan**

| Line Item | Question                                                                                                                                                                                             | Response *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 60        | Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response. | Sourcewell is and has been a cornerstone in our municipal strategy. We plan to continue to update our marketing material, social media marketing, and trade show marketing to highlight the partnership between McNeilus and Sourcewell. We currently have a page dedicated to national purchasing programs that can be found at: <a href="https://www.mcneiluscompanies.com/mcneilus-refuse-old/national-purchasing-programs/">https://www.mcneiluscompanies.com/mcneilus-refuse-old/national-purchasing-programs/</a> . Here we highlight the Sourcewell advantage, a link to our contract page, and our contract award number. McNeilus plans to have quarterly strategy meetings, bi annual exposure of Sourcewell team members to our direct sales force, and include the Sourcewell Logo and awarded contract on marketing collaterals that are shared with all municipal customers. McNeilus has also set a performance goal for our direct sales force to more actively engage in local and national training events, to ensure the most up to date information on Sourcewell gets to our sales team, and continues to drive the selling behavior we see value in through our Sourcewell relationship and awarded contract. Attached in the document section are some samples of collaterals displaying the Sourcewell badging in the lower right side of shared documents with our municipalities.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 61        | Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.                                                                            | McNeilus uses social media platforms to promote our products, services, and customers. Additionally, McNeilus is regularly sharing through these platforms community engagement, sustainability efforts, and promoting partnerships with many customers. With a large social media footprint, and dedicated marketing specialist that focuses on these avenues, there is additional opportunity to more publicly share McNeilus and Sourcewell's partnership, contract information, and competitive advantages of using these two well respected organizations together. McNeilus also has a dedicated area on our website demonstrating National cooperative purchasing contracts, and Sourcewell has prominent placement on this page with easy links to follow for more information.<br>Followers & Engagement on Social media Platforms:<br>LinkedIn: More than 11,000 followers and regular posts several times per week. Facebook: More than 6,100 followers, and more than 5,800 likes. Regular posts several times per week.<br>Instagram: Nearly 2,500 followers, and more than 375 posts.<br>Twitter: Over 385 followers and regular tweets several times per week.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 62        | In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?                                | Over, nearly, the last decade Mcneilus has participated in the Sourcewell Contract, the partnership between our two organizations has grown incrementally year over year. Our factory direct sales team has received more training, support and information about Sourcewell and its competitive advantage it provides McNeilus and Sourcewell members with. The ease of finding contract information on the Sourcewell website, access to information from the competitive bid process, and accessibility of McNeilus's direct Sourcewell contacts has aided in helping those Members who may use the contract in other facets of their purchasing be comfortable using this platform for more substantial purchased like Refuse Collection Vehicles.<br>McNeilus, with more resources actively engaged with Sourcewell, will continue to grow this fortuitous relationship and leverage the resources that Sourcewell offers to our factory direct sales team and prospective municipal customers. Future plans that are already in process are invitation to regional and national McNeilus Sales Meetings, and opportunities to speak directly with the McNeilus sales team on Quarterly or Biannual virtual team meetings. These are excellent opportunities to learn about any changes to the program, dedicated time to engage with Sourcewell staff directly, and an opportunity to facilitate "Best Practice" advice and feedback on challenges or headwinds the sales team encounters in the field<br>Lastly, McNeilus proudly displays the Sourcewell flags at local, regional, and national tradeshow as part of our show kits for members to see that we are part of a premier cooperative purchasing program. SourceWELL is prominently placed on our dedicated municipal purchasing page on our company website ( <a href="http://mcneiluscompanies.com">mcneiluscompanies.com</a> ), and has links to the "Sourcewell advantage" as well as a direct link to the contract page. We have also identified recently, at a Sourcewell supplier event, the strategic use of adding customer testimonials to this webpage and are already in progress of securing more of these success stories of how McNeilus and Sourcewell was able to solve a customer need through a strong partnership. |
| 63        | Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.            | We do not offer a customer facing e-procurement site for any Refuse Collection Bodies for any customers. However, we do offer online parts ordering at our parts website ( <a href="http://www.refuse.streetsmartparts.com">www.refuse.streetsmartparts.com</a> ), with the launch of a new ecommerce portal in the last 4 months. Sourcewell members would sign up for a login and password through the website, and can also receive training free of charge on how to navigate the site, set up payment information, and other pertinent information on use of the parts ordering portal.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

**Table 13: Value-Added Attributes**



| Line Item | Question                                                                                                                                                                                                                                                                                | Response *                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 64        | Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.                                    | Driver training is included and will be conducted by the RSM (Regional Sales Manager) that is assigned to the municipality. Driver training will be conducted upon delivery of the vehicle and request from the municipality. Parts and routine maintenance training is also included and provided by the RSM upon request.<br>Technician/Service training is available upon request and is quoted separately based on training needs, location, number of technicians and product line training.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 65        | Explain key designs or processes your company takes to provide and promote safe operation of your equipment.                                                                                                                                                                            | McNeilus uses proximity switches and sensors to ensure proper operation and execution of the body. McNeilus C.O.D.E. (Controls On Demand Environment) provides diagnostics at the operators' fingertips to alert them to any operation that is out of specification.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 66        | Describe how the equipment you propose simplifies the operation for end-users.                                                                                                                                                                                                          | One of the newest innovations designed to simplify operation for the end-user is CartSeeker, an automated refuse can recognition system that utilizes sensors to identify refuse cans, determine the ideal alignment of the ASL (Automated Side Loader) arm and refuse can. This innovation is exclusive to McNeilus and is designed to shorten driver training, ensure safer can collection, reduce driver fatigue and increase heads up operation of the RCV (Refuse Collection Vehicle). McNeilus C.O.D.E is another example of simplifying the operation for the end-user.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 67        | Describe any safety innovations on your equipment that are either exclusive or that you have introduced into the marketplace.                                                                                                                                                           | McNeilus utilizes integrated safety protocols written into the software and C.O.D.E. that ensure proper operation of the equipment. This product innovation is available on all Body Types except for the Atlantic Front Loader.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 68        | Describe any technological advances that your proposed products or services offer.                                                                                                                                                                                                      | Dynamic Load Stabilizer for Front Load RCV's holds the carry can steady while the lift arm extends and retracts, reducing long-term wear & tear.<br>McNeilus® EV Technology with exclusive ePTO technology is a self-contained system that is optimized and dedicated to powering body functions for consistent performance. A zero-emission game changer for your fleet with consistent body performance, no matter the chassis brand.<br>CartSeeker™ Curbside Automation<br>Offering a next-generation solution for everyday collection. Artificial Intelligence-enabled cart detection serving as an extra set of eyes to help save time and improve productivity.<br>ClearSky™ by McNeilus<br>The telematics and fleet management technology you need that provides real-time data to deliver performance, efficiency and safety across your entire fleet.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 69        | Describe any "green" initiatives or Environmental, Social, and Governance (ESG) that relate to your company or to your products or services, and include a list of the certifying agency for each.                                                                                      | McNeilus and Oshkosh have Environmental Policies and Procedures including, but not limited to an Environmental Protection Policy and an Energy Management Policy. At McNeilus, we are continuously improving how we make and distribute products to reduce the environmental impact of our products and production. An example of this is Carbon Free Steel which is already used in some of our products today. McNeilus works closely with SSAB who is already one of the world's most CO2-efficient steel companies. In partnership with SSAB, McNeilus, built the first commercial vehicle in the U.S. with fossil-free steel. SSAB is now about to revolutionize iron-ore based steelmaking and aim to be the first in the world to deliver fossil-free steel to the market in 2026. McNeilus wants to offer customers the competitive advantage of a completely fossil-free value chain.<br>McNeilus® EV Technology with exclusive ePTO technology is a self-contained system that is optimized and dedicated to powering body functions for consistent performance. A zero-emission game changer for your fleet with consistent body performance, no matter the chassis brand.<br>Oshkosh, McNeilus continues to be an active member of the Dow Jones Sustainability Index (DJSI) and Oshkosh Corporation was Named to the Dow Jones Sustainability World Index for Fourth Consecutive Year in 2022. This Index is a widely recognized standard for measuring corporate environmental, social and governance (ESG) progress across industries and is comprised of global sustainability leaders identified by S&P Global through the Corporate Sustainability Assessment (CSA). Oshkosh achieved a 93rd percentile rating for its work on environmental matters, 96th percentile for its social initiatives and 93rd percentile for its economic programs.<br>Oshkosh companies, participate in the Department of Energy's Better Buildings, Better Plants Program, voluntarily pledging to reduce our energy intensity by 20% over a 10year period. McNeilus has KPI's for waste and energy reduction and plans to meet these goals month over month which are tracked, recorded and shared throughout the company. |
| 70        | Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors. | JUST Capital and CNBC, its media partner, recently released their list of America's Most JUST Companies and out of 951 companies, Oshkosh the parent company of McNeilus ranked 100th overall and 2nd in the Industry for Environmental. Overall Oshkosh was ranked 4 of 23 within the Commercial Vehicle and Machinery Companies. The information referenced here can be found at <a href="https://justcapital.com/companies/oshkosh-corporation">https://justcapital.com/companies/oshkosh-corporation</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

|    |                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |   |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 71 | Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response. | None                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | * |
| 72 | What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?                                                 | McNeilus is an innovative company backed by Oshkosh Corporation, specializing in heavy duty equipment to the Vocational Market, including Refuse Collection Vehicles. Our coordination and partnerships with the other business units under Oshkosh Corporation helps us to leverage shared innovation and financial strength. McNeilus takes pride in being a direct to market sales organization that provides customers direct contact to the manufacturer. Whether it's an RCV, parts, service or training, the customer can streamline their needs and contact the manufacturer directly. | * |

**Table 14: Warranty**

**Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.**

| Line Item | Question                                                                                                                                                                                                                                                              | Response *                                                                                                                                                                                                                                                                                                                                                                                                                     |   |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
| 73        | Do your warranties cover all products, parts, and labor?                                                                                                                                                                                                              | Yes, as described in the terms of our warranty documents provided.                                                                                                                                                                                                                                                                                                                                                             | * |
| 74        | Do your warranties impose usage restrictions or other limitations that adversely affect coverage?                                                                                                                                                                     | Base body warranty includes 12 months from in service date, except for major hydraulic components which is 24 months from in service date. There are several options for purchase of extended warranties.                                                                                                                                                                                                                      | * |
| 75        | Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?                                                                                                                                                             | For warrantied items that are under parts and labor coverage, McNeilus technicians travel time and mileage are covered as part of the warranty claim.                                                                                                                                                                                                                                                                          | * |
| 76        | Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair? | McNeilus covers all areas of the United States and Canada via factory direct technicians, factory owned service branches, authorized service centers, or authorized service technicians.                                                                                                                                                                                                                                       | * |
| 77        | Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?                                                                      | For non-McNeilus product installed and sold with a new unit, McNeilus warranty is limited to proven defects related to the installation. Otherwise, this would be passed on to the Original Equipment Manufacturer, unless otherwise stated in the warranty document supplied with this bid. McNeilus will aid in supporting the SourceWELL member to the best of our ability with managing claims within the warranty period. | * |
| 78        | What are your proposed exchange and return programs and policies?                                                                                                                                                                                                     | We do not offer returns or exchanges on bodies or body/chassis sales. Standard parts may be returned with a restock fee. Custom parts will be evaluated to be returned on a case by case basis.                                                                                                                                                                                                                                | * |
| 79        | Describe any service contract options for the items included in your proposal.                                                                                                                                                                                        | McNeilus will work with the Sourcewell member upon request to customize a service contract tailored to fit the needs of the end user. Pricing is determined as related to each customer's individual requirements.                                                                                                                                                                                                             | * |

### Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

### Documents



**Ensure your submission document(s) conforms to the following:**

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
  2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
  3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
  4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
- [Pricing](#) - MCN\_Body\_option\_parts\_Pricing\_2024\_Final.xlsx - Monday October 16, 2023 11:37:08
  - [Financial Strength and Stability](#) - Oshkosh.Mcneilus.Annual.Review.2022.pdf - Monday October 16, 2023 11:38:16
  - [Marketing Plan/Samples](#) - 2023 Zero Radius brochure.pdf - Monday October 16, 2023 11:38:35
  - WMBE/MBE/SBE or Related Certificates (optional)
  - [Warranty Information](#) - 1522535 Municipality Warranty Policy Terms 05.2017.pdf - Monday October 16, 2023 11:39:24
  - [Standard Transaction Document Samples](#) - Sample Proposal Docs.pdf - Monday October 16, 2023 11:39:37
  - [Requested Exceptions](#) - RFP\_071123\_Refuse\_Vehicles\_Contract\_Final.docx - Monday October 16, 2023 11:39:51
  - [Upload Additional Document](#) - 2023 Meridian brochure.pdf - Monday October 16, 2023 11:40:09

## Addenda, Terms and Conditions

### PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
  1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
  2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
  3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Joseph Pisano, Sr. Refuse Sales Manager, McNeilus Financial, INC. DBA McNeilus Truck and Manufacturing

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

| File Name                                            | I have reviewed the below addendum and attachments (if applicable) | Pages |
|------------------------------------------------------|--------------------------------------------------------------------|-------|
| There have not been any addenda issued for this bid. |                                                                    |       |

**AMENDMENT #1  
TO  
CONTRACT # 110223-MCN**

THIS AMENDMENT is effective upon the date of the last signature below and is by and between **Sourcewell** and **McNeilus Financial dba McNeilus Truck & Mfg.** (Supplier).

Sourcewell awarded a contract to the Supplier to provide Refuse Collection Vehicles with Related Equipment, Accessories, and Services to Sourcewell and its Participating Entities, effective December 23, 2023, through December 28, 2027 (Contract).

Supplier has changed its sales model to include dealers.

NOW, THEREFORE, the parties wish to amend the Contract as follows:

1. The Response to Line item 29 under "Table 5: Pricing and Delivery" in the Proposal is deleted in its entirety and replaced with the following:

"The McNeilus discount offered to Sourcewell members has changed from an eight (8) percent to a three (3) percent discount off of MSRP for all whole goods and options with the exception of extended warranties. Chassis pricing will be priced upon request, as well as requests for rentals, pending availability. McNeilus is establishing a dealer network to build strategic relationships allowing us to harness the strength, experience and large footprint of we/I-established dealerships and enhance the overall customer experience. Our dealers will enhance sales, parts and service support, and bring more access to stock units on the ground along with connection to direct sales and support contacts."

2. The Response to line item 35 under "Table 5: Pricing and Delivery" in the Proposal is deleted in its entirety and replaced with the following:

"McNeilus uses a combined factory direct and dealer sales and distribution model."

3. The Response to line item 50 under "Table 11: Ability to Sell and Deliver Service" in the Proposal is deleted in its entirety and replaced with the following:

"McNeilus offers a combined factory direct and dealer sales force. With this sales force, Sourcewell members are getting experts helping them with the solutions they need. This also ensures a team of people intimately familiar with the Sourcewell pricing structure, contract and knowledge of how to provide options to customers via the Sourcewell contract."

4. The Response to line item 52 under "Table 11: Ability to Sell and Deliver Service" in the Proposal is deleted in its entirety and replaced with the following:

“With the expanding McNeilus dealer network, we are ready to meet the needs of customers wherever they may be. We are continuously working with our dealers to look at areas that need more McNeilus service and mobile technicians and are evaluating where we can continue to grow the footprint to better service our customers through traditional and nontraditional McNeilus methods. McNeilus also employs a team of remote (over the phone) factory direct, dedicated, troubleshooting technicians to aid dealers in diagnosing and troubleshooting issues through dialing one of our McNeilus help lines.”

5. The Response to line item 53 under “Table 11: Ability to Sell and Deliver Service” in the Proposal is deleted in its entirety and replaced with the following:

“Sourcewell members will contact a McNeilus dealer seeking information or a quotation on a refuse collection vehicle. After discussing the customer needs, and potentially an in-person review of existing equipment, a specification is set forth and the McNeilus dealer will use our web-based configurator to build the specification and generate a price to the Sourcewell member. All Sourcewell quotes will be reviewed by sales leadership for accuracy and to ensure all portions of the Sourcewell contract are adhered to, including price and clearly stating the Sourcewell contract number on the quote. The quote and specification are then shared with the Sourcewell member. If the Sourcewell member is providing their own chassis, or a chassis from their local dealer, a chassis specification will be shared with the dealer for a compatibility review to be done by McNeilus engineering and/or sales operations team members to ensure correct component placement, integration work is done and best possible body fitment. Upon acceptance, either the quote is signed and returned, or a customer issued PO is returned to the dealer, and the documentation is submitted into our quoting tool for placement of the order into our build schedule. Communication will be consistent through the build process to ensure updates are provided and Sourcewell members know when to expect their equipment so that they can plan accordingly.”

Except as amended above, the Contract remains in full force and effect.

**Sourcewell**

Signed by:  
By: Jeremy Schwartz  
C0FD2A139D06489...  
Jeremy Schwartz, Chief Procurement Officer  
Date: 8/27/2024 | 9:40 AM CDT

**McNeilus Financial  
dba McNeilus Truck & Mfg.**

DocuSigned by:  
By: Jason Fritz  
235FF4DAC9F04E6...  
Jason Fritz  
Title: VP of Sales, McNeilus  
Date: 8/26/2024 | 2:59 PM PDT



## AGENDA STAFF REPORT

|                               |                                         |
|-------------------------------|-----------------------------------------|
| <b>MEETING DATE:</b> 5/5/2026 | <b>AGENDA SECTION:</b> CONSENT CALENDAR |
|-------------------------------|-----------------------------------------|

### SUBJECT:

Approval of a contract change order in the amount of \$20,925 to Advanced Roofing & Raingutters of Fresno, CA for additional roof repairs at Fire Station 1, resulting in a total contract amount of \$70,340.

### RECOMMENDATION:

Recommendation: It is recommended that the City Council approve a contract change order in the amount of \$20,925 to Advanced Roofing & Gutters of Fresno, CA for additional roof repairs at Fire Station 1, resulting in a total contract amount of \$70,340

Recommended Motion: I move to approve a contract change order in the amount of \$20,925 to Advanced Roofing & Gutters, of Fresno, CA for additional roof repairs at Fire Station 1, resulting in a total contract amount of \$70,340

### BACKGROUND:

The City of Hanford's Building Maintenance Division solicited bids for the removal and replacement of the rain gutters and fascia board at Fire Station 1. Staff received quotes from three (3) vendors. Advanced Roofing & Gutters, of Fresno, CA were the qualified low bidder for the Hanford Fire Station 1 Rain Gutter and Fascia Replacement Project.

- Advanced Roofing & Gutters, of Fresno, CA \$49,415.00
- Sage Construction & Development LLC, of Tulare, CA \$72,105.01
- Four CCCC's Construction, of Fresno, CA \$98,093.00

Advanced Roofing & Gutters were awarded the project and a purchase order created. During the demo of the existing fascia and rain gutters, the roof was found to have broken and missing roof tiles. This roof consists of concrete roof tiles with a membrane below it. There are areas where the tiles in the valleys are full of debris causing water to infiltrate below. The tiles will have to be removed in all the valleys of the roof, cleaned, and possibly some replacement flashings, then the roofing will be put back on. The additional work has created an additional cost for the project and must be completed before the next rainy season. After July 1st the quoted price will increase.

The change order will increase the total project cost by over \$50,000, requiring City Council purchase approval. Including the change order, Advanced Roofing & Gutters' total cost will still remain below the next qualified bidder's cost.

### FISCAL IMPACT:



This project is funded by Measure H (for Fire Station improvements) and the General Fund from an existing appropriation remaining that was for Auto Extrication Equipment. With this approval, the project will have an available budget to fund the additional cost by transferring budget savings from another project within the division upon change order approval.

**ATTACHMENTS:**

1. Fire Station 1 Project Scope
2. Advanced Roof & Gutter Original Estimate
3. Advanced Roof & Gutters Change Order
4. Sage Construction Estimate
5. Four CCCCs Estimate

## **Hanford Fire Station 1 Rain gutter and Fascia Replacement Project**

### **Rain Gutter System and Fascia Board Replacement**

1. Total linear footage of eaves/fascia board/rain gutters approximately(700lf)
2. Total linear footage of downspouts approximately(300lf)
3. Remove/Dispose of existing rain gutter system including downspouts on complete building
4. Inspect existing fascia board on all eaves
5. Replace 300lf of 2"×12" fascia board in areas of damage all fascia to be in 20' sections pre-primed.
6. Fascia Replacement to be 45% mitered at all seams and corners with liquid nail sealant/with screws
7. Primer/Paint all fascia boards approximately (700lf) with a Sherwin-Williams Exterior Super Paint to match from Guttermans Choice rain gutter color chart
8. Fabricate and install a Guttermans Choice 6" K style rain gutter system in aluminum 27ga pre painted in choice of color
9. Rain gutter system will be installed with direct to fascia hanger attachments every 12" throughout system
10. Seal all seams with a polyurethane sealant
11. Fabricate and install all new downspouts to replace existing 3"x4" steel 26ga in choice of color from Guttermans Choice color chart
12. Boom lift rental and service included
13. Removal and disposal of project debris
14. Liability/Workers Comp Insurance
15. Certified payroll
16. Provide and install leaf guard system over gutter at SE corner of building min 10ft both sides of corner or to point where gutter turns 90 deg.



Advanced Roofing & Rain Gutters License # 900629  
559-441-7800  
130 E. North Ave  
Fresno, CA 93706

Prepared For  
Randy Shaw  
City of Hanford  
900 South 10th Ave  
Hanford, CA 93230

Proposal Date  
02/25/2026

Proposal Number  
0001324

Reference  
RR

## Warranty

Supplies, material and labor will be provided as listed below. All work shall meet industry standards. 10 year material/workmanship warranty.

## Scope of Work

### Rain Gutter System and Fascia Board Replacement

1. Total linear footage of eaves/fascia board/raingutters approximately(700lf)
2. Total linear footage of downspouts approximately(300lf)
3. Remove/Dispose of existing raingutter system including downspouts on complete building
4. Inspect existing fascia board on all eaves
5. Replace 300lf of 2"x12" fascia board in areas of damage all fascia to be in 20' sections preprimmed
6. Fascia Replacement to be 45% mitred at all seams and corners with liquid nail sealant/with screws
7. Primer/Paint all fascia boards approximately (700lf) with a Sherwin-Williams Exterior Super Paint to match from Guttermans Choice raingutter color chart
8. Fabricate and install a Guttermans Choice 6" K style raingutter system in aluminum 27ga pre painted in choice of color
9. Raingutter system will be installed with direct to fascia hanger attachments every 12" throughout system
10. Seal all seams with a polyurethane sealant
11. Fabricate and install all new downspouts to replace existing 3"x4" steel 26ga in choice of color from Guttermans Choice color chart
12. Boom lift rental and service included
13. Removal and disposal of project debris
14. Liability/Workers Comp Insurance
15. Prevailing Wage/Certified Payroll

Payment due net 30 days.

## Pricing

| Description | Rate | Qty | Line Total |
|-------------|------|-----|------------|
|-------------|------|-----|------------|

|                                                                                                                                                          |                             |     |                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|-----|--------------------|
| Address:<br>350 W Grangeville Blvd Hanford, CA 93230                                                                                                     | \$0.00                      | 1   | \$0.00             |
| Rain Gutter System Replacement<br>All labor, material, insurance, equipment rental and delivery/ disposal fees included                                  | \$23,840.00                 | 1   | \$23,840.00        |
| Fascia Replacement/Painting<br>Removal/Disposal/Installation of new 2x12"/Painted                                                                        | \$18,400.00                 | 1   | \$18,400.00        |
| 6" Leaf Blaster stainless steel raingutter/screen Guards<br>(150 Lf of gutter guards total) 75lf on west side of building, 75lf on east side of building | \$18.50                     | 150 | \$2,775.00         |
| Insurance Increase<br>Increase insurance limit, per City requirments<br>\$2,000,000/ \$4,000,000 aggregate                                               | \$4,400.00                  | 1   | \$4,400.00         |
|                                                                                                                                                          | Subtotal                    |     | 49,415.00          |
|                                                                                                                                                          | Tax                         |     | 0.00               |
|                                                                                                                                                          | <b>Proposal Total (USD)</b> |     | <b>\$49,415.00</b> |

## Notice

Under the Mechanic's Lien Law (California Code of Civil Procedure, Section 1181 ET Seg.) any Contractor, Subcontractor, Laborer, Supplier or other person who helps to improve your property but is not paid for his work or supplies Has a right to enforce a claim against your property. This means that after a court hearing, your property could be sold by a County officer and the proceeds of sales used to satisfy the indebtedness. This can happen even if you have paid your own Contractor in full, if the Subcontractor, Laborer, or Supplier remains unpaid. Contractors are required by law to be licensed and regulated by the Contractor's State License Board. Any questions concerning a contractor may be referred to the registrar of the board whose address is: Contractors State License Board. P. O. Box 26000, Sacramento, CA 95827 or 9835 Goethe, Sacramento, CA 95827.

## Exclusions

- Electrical and plumbing
- Attic insulation
- Structural wood/Beam replacement
- Roof replacement

## Notes

- **Payment due net 30 days.**
- Proposal is valid for 30 days from the above date.
- Any plan modifications are subject to an additional charge.
- There will be a 3% convenience fee for any credit card transactions
- Any surplus of material is property of Advanced Roofing & Raingutters.
- Any shortage of material is the responsibility of Advanced Roofing & Raingutters.

## Terms

A) Payment: Payment terms are at the sole discretion of Advanced Roofing & Rain gutters. Advanced Roofing & Rain gutters reserves the right to require a partial payment prior to ordering materials for the proposed project. All billed invoices are to be paid upon project completion unless otherwise written and signed by both associating parties. Advanced Roofing & Rain gutters reserves the right to pre-lien all projects we deem appropriate to protect our rights for payment.

B) Returns/ Cancellations: Custom fabricated items are not returnable. Standard manufactured items may be returned for restocking. All unused items must be in new and unused condition. All returned items are subject to a 30 % restocking fee. Custom fabricated items may only be cancelled prior to fabrication and are subject to a cancellation fee for any incurred costs associated with the fabrication of the item.

C) Warranty: Advanced Roofing & Rain gutters warrants all workmanship related to the installed product(s). Any defects in workmanship must be addressed immediately for appropriate repairs to be made and to avoid possible injuries. Any defects in materials must be addressed immediately and will be handled by the manufacturer. Each product has its own individual warranty. In order for the warranty to be honored, all items must remain unaltered in any way. We follow precise manufacturer installation instructions to meet warranty guidelines. A certificate of warranty will be issued upon completion of project. Warranty is not provided for pre-existing materials should they fail. Including and not limited to skylights, chimneys, AC units or swamp coolers. If these fail and the findings determine it was a pre-existing matter Advanced Roofing and Rain gutters is not liable and shall not be held as such.

D) Delays: We will make every effort to complete each project in a timely manner. However; conditions beyond reasonable control of either party shall not be the liability of either party. Termination of this project prior to completion can only be done with the agreement of both parties including responsibility of any costs already incurred.

E) Limitation of Liability: Under no circumstances is Advanced Roofing & Rain gutters responsible for any tampered installation or repairs done by a secondary company. We are licensed and bonded and are only responsible for our employees. We are not liable for any injuries, incidents, or consequential damages caused by the workmanship of anyone not employed by Advanced Roofing & Rain gutters.

F) Claims: Any suits arising from the performance or non- performance of this agreement whether based upon contract, negligence, or strict liability or otherwise shall be brought within 1 year of which the claim arose.

G) Supersede, Assignment, Modifications: This agreement contains the complete and exclusive statement of the agreement between the parties and supersedes all previous and contemporaneous, oral or written statements. Customer may assign this agreement only with Advanced Roofing & Rain gutters prior written consent. No modifications shall be binding unless in writing and signed by both parties

---

Randy Shaw, City of Hanford



## STANDARD STOCK COLORS For Aluminum & Steel ▲



30 WHITE = 01



50 WHITE = 02 ▲



80 WHITE = 03



MUSKET BROWN = 04 ▲



OLD TOWN GRAY = 06 ▲



GS BLUE = 08 ▲



ALMOND = 10



ROYAL BROWN = 05 ▲



STORM GRAY = 07 ▲



TAHOE BLUE = 09 ▲



IVORY = 11



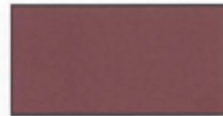
RAFFIA BEIGE = 12 ▲



LEAF GREEN = 14 ▲



MARINE GREEN = 16



COLONIAL RED = 18 ▲



COLONIAL GRAY = 46 ▲



FOREST GREEN = 15 ▲



SPANISH GREEN = 17



BLACK = 19 ▲



BUCKSKIN BROWN = 41



BEAVER BROWN = 40 ▲



PEBBLESTONE CLAY = 42 ▲



CLASSIC CREAM = 44 ▲



WOODBEIGE = 48



BRONZE = 49



ADOBE TAN = 43 ▲



HERITAGE CREAM = 45

*Note: Colors Shown are a printers representation. Variations may exist.  
Before making final color choices please ask for a metal color chip sample*

▲ Available in 26 Gauge G-90 Galvanized Steel, S.M.P. Paint System.  
(Used for Metal Roofing Coils, Gutter Products and Flashings.)

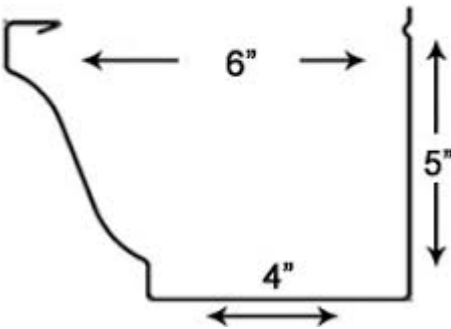
Proudly installed by:

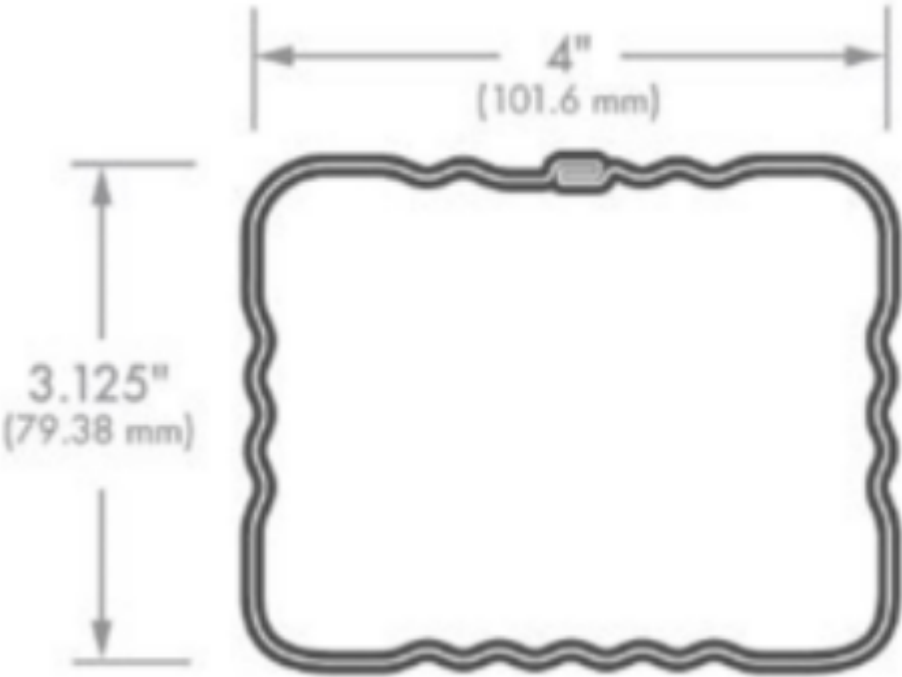
**ADVANCED**  
ROOFING & RAINGUTTERS

Lic. # 900629



6" K-Style







Advanced Roofing & Rain Gutters License # 900629

559-441-7800

130 E. North Ave  
Fresno, CA 93706

**Prepared For**

Randy Shaw  
City of Hanford  
900 South 10th Ave  
Hanford, CA 93230

**Proposal Date**

04/16/2026

**Proposal Number**

00036615

**Reference**

RR

## Warranty

Supplies, material and labor will be provided as listed below. All work shall meet industry standards. 5 year material and workmanship warranty (items A, D, F).

## Scope of Work

### **(A) Tile Roof Repair at Gable Detail Area**

1. Remove and reserve concrete roof tiles along the West side of building, above Siemens electrical box
2. Remove and dispose of damaged underlayment felt and lumber
3. Install 2"x8" lumber rafter support
4. Install new plywood decking
5. Install #30 underlayment felt
6. Install new wood batten lumber
7. Extend sheet metal flashings as required
8. Re-install tiles extending the Gable tiles

### **(B) Roof Maintenance/ Cleaning**

1. Clean and clear complete roof of obstructive debris using compressed air, brushes, and brooms
  1. Low slope roofing area included
2. Test all roof drains with water

### **(C) Broken Tile Replacement**

1. Inspect complete roof for damaged or broken tiles
2. Supply (50) pcs of matching Monier tiles in Terracotta color/ style to match
3. Remove and dispose of debris

### **(D) Plumbing Roof Jack Repair**

1. Seal all plumbing roof jacks/ pipes on complete roof with polyurethane sealant
  1. Low slope roofing area included

### (E) Valley Detail Area Roof Repair

1. Remove and reserve tiles on all valley detail areas
2. Expose sheet metal valley pans
3. Clean and clear obstructive debris
4. Re-install tiles to original configuration

### (F) Hip Detail Area Roof Repair

1. Inspect all hip detail roof areas
2. Correct all loose and slipped tiles
  1. Remove and re-install with new fasteners
3. Install flash band liner to hold tiles in correct position
4. Re-install tiles to original configuration

Liability/Workers Comp Insurance

Prevailing Wage/Certified Payroll

Payment due net 30 days.

## Pricing

| Description                                                                                                                        | Rate       | Qty | Line Total |
|------------------------------------------------------------------------------------------------------------------------------------|------------|-----|------------|
| Address:<br>350 W Grangeville Blvd Hanford, CA 93230                                                                               | \$0.00     | 1   | \$0.00     |
| (A) Tile Roof Repair at Gable Detail Area<br>All labor, material, insurance, equipment rental and delivery/ disposal fees included | \$3,600.00 | 1   | \$3,600.00 |
| (B) Roof Maintenance/ Cleaning<br>All labor, material, insurance, equipment rental and delivery/ disposal fees included            | \$1,700.00 | 1   | \$1,700.00 |
| (C) Broken Tile Replacement<br>All labor, material, insurance, equipment rental and delivery/ disposal fees included               | \$2,825.00 | 1   | \$2,825.00 |
| (D) Plumbing Roof Jack Repair<br>All labor, material, insurance, equipment rental and delivery/ disposal fees included             | \$3,450.00 | 1   | \$3,450.00 |
| (E) Valley Detail Area Roof Repair<br>All labor, material, insurance, equipment rental and delivery/ disposal fees included        | \$7,250.00 | 1   | \$7,250.00 |
| (F) Hip Detail Area Roof Repair<br>All labor, material, insurance, equipment rental and delivery/ disposal fees included           | \$2,100.00 | 1   | \$2,100.00 |
| Subtotal                                                                                                                           |            |     | 20,925.00  |
| Tax                                                                                                                                |            |     | 0.00       |

## Notice

Under the Mechanic's Lien Law (California Code of Civil Procedure, Section 1181 ET Seg.) any Contractor, Subcontractor, Laborer, Supplier or other person who helps to improve your property but is not paid for his work or supplies Has a right to enforce a claim against your property. This means that after a court hearing, your property could be sold by a County officer and the proceeds of sales used to satisfy the indebtedness. This can happen even if you have paid your own Contractor in full, if the Subcontractor, Laborer, or Supplier remains unpaid. Contractors are required by law to be licensed and regulated by the Contractor's State License Board. Any questions concerning a contractor may be referred to the registrar of the board whose address is: Contractors State License Board. P. O. Box 26000, Sacramento, CA 95827 or 9835 Goethe, Sacramento, CA 95827.

## Exclusions

- Electrical
- Attic insulation
- Structural wood replacement
- Roof replacement
- (3rd Story roof elevation area)

## Notes

- **Payment due net 30 days.**
- Proposal is valid for 30 days from the above date.
- Any plan modifications are subject to an additional charge.
- There will be a 3% convenience fee for any credit card transactions
- Any surplus of material is property of Advanced Roofing & Raingutters.
- Any shortage of material is the responsibility of Advanced Roofing & Raingutters.

## Terms

A) Payment: Payment terms are at the sole discretion of Advanced Roofing & Raingutters. Advanced Roofing & Raingutters reserves the right to require a partial payment prior to ordering materials for the proposed project. All billed invoices are to be paid upon project completion unless otherwise written and signed by both associating parties. Advanced Roofing & Raingutters reserves the right to pre-lien all projects we deem appropriate to protect our rights for payment.

B) Returns/ Cancellations: Custom fabricated items are not returnable. Standard manufactured items may be returned for restocking. All unused items must be in new and unused condition. All returned items are subject to a 30 % restocking fee. Custom fabricated items may only be cancelled prior to fabrication and are subject to a cancellation fee for any incurred costs associated with the fabrication of the item.

C) Warranty: Advanced Roofing & Raingutters warrants all workmanship related to the installed product(s). Any defects in workmanship must be addressed immediately for appropriate repairs to be made and to avoid possible injuries. Any defects in materials must be addressed immediately and will be handled by the manufacturer. Each product has its own individual warranty. In order for the warranty to be honored, all items must remain unaltered in any way. We follow precise manufacturer installation instructions to meet warranty guidelines. A certificate of warranty will be issued upon completion of project. Warranty is not provided for pre-existing materials should they fail. Including and not limited to skylights, chimneys, AC units or swamp coolers. If these fail and the findings determine it was a pre-existing matter Advanced Roofing and Raingutters is not liable and shall not be held as such.

D) Delays: We will make every effort to complete each project in a timely manner. However; conditions beyond reasonable control of either party shall not be the liability of either party. Termination of this project prior to completion can only be done with the agreement of both parties including responsibility of any costs already incurred.

E) Limitation of Liability: Under no circumstances is Advanced Roofing & Raingutters responsible for any tampered installation or repairs done by a secondary company. We are licensed and bonded and are only responsible for our employees. We are not liable for any injuries, incidents, or consequential damages caused by the workmanship of anyone not employed by Advanced Roofing & Raingutters.

F) Claims: Any suits arising from the performance or non- performance of this agreement whether based upon contract, negligence, or strict liability or otherwise shall be brought within 1 year of which the claim arose.

G) Supersede, Assignment, Modifications: This agreement contains the complete and exclusive statement of the agreement between the parties and supersedes all previous and contemporaneous, oral or written statements. Customer may assign this agreement only with Advanced Roofing & Raingutters prior written consent. No modifications shall be binding unless in writing and signed by both parties

---

Randy Shaw, City of Hanford



# ESTIMATE

**Sage Construction**  
1116 E Prosperity Ave #902  
Tulare, CA 93274

office@sageconstructiondevelopment.com  
+1 (559) 817-4121  
sageconpros.com



**Bill to**  
City of Hanford

**Ship to**  
City of Hanford

## Estimate details

Estimate no.: 2615  
Estimate date: 02/16/2026

| #  | Product or service | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Amount      |
|----|--------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| 1. | Services           | <p>Scope Bid Summary – Hanford Fire Station 1<br/>Rain Gutter &amp; Fascia Replacement (Prevailing Wage)</p> <p>Provide labor, materials, equipment, supervision, and disposal to complete rain gutter and fascia board replacement at Hanford Fire Station 1.<br/>Work includes removal and disposal of existing rain gutter system and downspouts on the complete building. Inspect existing fascia boards at all eaves. Replace approximately 300 LF of damaged 2"×12" fascia board using pre-primed material in 20' sections. Fascia joints to be 45° mitered at seams and corners, fastened with screws and sealed with construction adhesive.<br/>Prime and paint approximately 700 LF of fascia boards using Sherwin-Williams Exterior SuperPaint to match selected color.<br/>Fabricate and install approximately 700 LF of new 6" K-style aluminum rain gutter system (27ga, pre-painted) with direct-to-fascia hanger attachments spaced at 12" O.C. Seal all gutter seams with polyurethane sealant.<br/>Fabricate and install approximately 300 LF of new downspouts (3"×4", pre-painted) to replace existing steel downspouts.<br/>Provide boom lift rental/service. Remove and dispose of all project debris. Maintain required Liability and Workers' Compensation Insurance. Comply with Certified Payroll and Public Works requirements.<br/>Install leaf guard protection at SE corner of building, minimum 10 LF each direction from corner or to nearest 90° turn.</p> <p>Exclusions</p> <ul style="list-style-type: none"><li>• Replacement of fascia board beyond specified 300 LF</li><li>• Repair/replacement of rafters, blocking, or structural framing</li><li>• Roof repairs, shingles, underlayment, or flashing modifications</li></ul> | \$72,105.01 |

- Sheathing, dry rot, or concealed damage beyond visible inspection
- Painting of surfaces other than specified fascia boards
- Repair/replacement of soffit, stucco, siding, or trim
- Underground drainage, stormwater piping, or tie-ins
- Electrical work (relocation of wiring, conduits, fixtures)
- Relocation/modification of utilities, vents, or mechanical components
- Hazardous material testing, abatement, or disposal (lead/asbestos)
- Permits, fees, testing, inspections by others unless noted
- Work stoppages or phasing impacts by Owner/Station operations
- Weather delays beyond contractor control
- Color matching beyond manufacturer's standard selections
- Damage caused by pre-existing conditions or hidden defects
- Quantities based on provided specifications; field verification may adjust pricing via COR
- Any concealed rot/deterioration discovered will be addressed by change order
- Access assumed normal working hours unless otherwise directed

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**Total**

**\$72,105.01**

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**Accepted date**

**Accepted by**



## FOUR C'S CONSTRUCTION

### 2026 MASTER SCOPE LETTER / PROPOSAL TEMPLATE

"WE BRING FUNCTIONALITY & EXCEPTIONAL CRAFTSMANSHIP IN METAL TO LIFE"

Website: Fourcsmetal.com Email: Estimating@fourcsmetal.com

Primary Contacts: David Ochoa | 559-259-6473 Derick Walker | 559-351-2243

#### PROJECT INFORMATION

|                         |                                                      |
|-------------------------|------------------------------------------------------|
| Project Name            | Fire Station – City of Hanford                       |
| Proposal / Quote #      | 26-040                                               |
| Submitted Date          | 2/27/2026                                            |
| Expiration Date         | 30 Days from Submitted Date (unless noted otherwise) |
| Plan Set Version / Date | NA                                                   |
| Addendums / Bulletins   | NA                                                   |

#### PROPOSAL RELIANCE STATEMENT

This proposal defines the full extent of Four C's Construction's scope of work. No work is included unless expressly stated herein. Any scope, detail, or requirement not specifically identified is excluded unless incorporated by written change.

##### Pricing Type:

✓ Hard Bid – Plans & Specs

##### Project Type:

✓ Repair / Retrofit Work

##### Project Conditions:

Existing Building / Rework

#### SCOPE OF WORK (BASE BID)

##### 1. GENERAL SHEET METAL FLASHING & TRIM:

- Roof Related Sheet Metal
  - Remove existing wood fascia (+/- 300 LF)
    - Provide New Fascia Board Primed & Painted (Sherwin Williams)
    - Set Fascia w/ Liquid Nails & Mitered Corners
  - Gutter
    - Remove/Demo existing gutter +/- 700 LF
    - Provide New +/- 700 LF of k-style gutter (Standard Finish)
    - Provide New +/- 200 LF of leaf screen
  - Downspouts
    - Remove existing downspouts 19 qty
    - Provide New - 19 downspouts @ 2"x 3" (color & material to match gutter)

**TOTAL BID PRICE (#1)----- : \$ 98,093.00**

*Note: Individual scope pricing is provided for reference only. In the event of discrepancy, the Total Bid Price shall govern.*



1560 H Street  
Fresno, CA 93721  
CA LICENSE # 908294  
DIR NO #1000002824

## CONDITIONAL SECTIONS

### EXISTING CONDITIONS & REWORK (CONDITIONAL)

**NOT APPLICABLE unless:** ☒ Existing Building / Rework is checked.

Existing materials, assemblies, and substrates are assumed to be in a condition suitable for removal and reinstallation. Replacement of existing materials is not included unless specifically stated. Breakage or damage resulting from removal of aged, brittle, concealed, or previously installed materials is excluded.

In the event that replacement of existing materials is requested or required, such work shall be subject to written authorization and shall include an equitable adjustment to contract price and time. Manufacturer availability and lead times apply.

### EXPLICIT INCLUSIONS

- Labor, materials, equipment, and supervision required to perform the systems expressly listed
- Standard shop drawings for fabrication and installation (non-engineered)
- Coordination with adjacent trades at defined interface points only

### EXPLICIT ASSUMPTIONS

Substrates installed by others are assumed to be plumb, level, and within reasonable industry tolerances. Minor field adjustments necessary to facilitate installation are included; correction of significant deviations is excluded and subject to change order.

- Reasonable, continuous access during normal working hours.
- One mobilization per defined work area unless noted otherwise.
- Approved shop drawings prior to material fabrication.

### DESIGN & ENGINEERING CLARIFICATION

Four C's Construction does not provide professional engineering, delegated design, or code compliance services. Installation is based on contract documents and manufacturer requirements prepared by others. Four C's Construction will coordinate with the design team to address interface and constructability items as they arise; responsibility for final design, system performance, and compliance remains with the Owner, Architect, and Engineer of Record.

### PROJECT-SPECIFIC CLARIFICATIONS

•

### PROJECT-SPECIFIC EXCLUSIONS

- Mock-ups unless specifically included and priced
- Plywood sheathing / coverboard / dens deck / dens glass / gypsum board (unless expressly included)

### STANDARD EXCLUSIONS

- Prevailing wage rates unless expressly stated
- All items not specifically included in the Scope of Work are excluded
- Any special safety requirements beyond OSHA standards (GC/Owner-imposed)
- All roofing assemblies not expressly listed (single-ply, built-up, tile/asphalt, etc.)
- Anything on M-Sheets (mechanical supports, curbs, walkpads, etc.)
- All stucco / EIFS / fiber cement assemblies not expressly included
- All fluid-applied membranes, self-adhered membrane flashings, primers
- Windows/glazing, storefront, aluminum extrusions (unless expressly included)
- Interior work of any kind
- Insulation not expressly included
- All shimming / plumbing of substrates beyond minor adjustments
- Electrical, plumbing, concrete, framing, blocking, backing, saw cutting, coring
- Permits, bonds, fees, engineering, Field Testing or Testing of any kind
- Waiver(s) of subrogation costs (if required)
- Special insurance not specified in contract documents

- Premium pay for overtime; weekends/holidays
- Union labor / PLA requirements unless expressly outlined
- Liquidated damages unless solely due to Four C's negligence and assessed specifically for delays caused by Four C's

## **GENERAL CLARIFICATIONS**

- All breakouts are for accounting purposes only.
- Any deviations from approved drawings will be an additional cost.
- Any down payment or payment made with credit/debit card will have a 3% additional charge.
- All items listed under Exclusions that include specific detail references are examples only; all similar conditions are likewise excluded.
- Any items noted as being performed "by others" are excluded.
- In the event of conflict between this proposal and the subcontract's general scope, the clarifications and exclusions herein govern the intent of this bid.
- Any item not specifically included is excluded and subject to written change order prior to performance.
- Four C's Construction does not accept scope language using the term "ALL" without a clearly defined and quantified extent.

## **TERMS OF SERVICE**

- If any legal action is taken to enforce or interpret the parties' obligations to this Proposal, the prevailing party shall be entitled to reasonable attorneys' fees and costs.
- This Proposal shall be governed and construed under the laws of the State of California.
- The express terms, conditions, inclusions, and exclusions of this Proposal shall be incorporated by reference in any subcontract executed by the recipient and Four C's Construction.
- All workmanship is warranted for one year unless otherwise noted.
- In the event of significant material or commodity price escalation after the bid date, Four C's Construction reserves the right to equitably adjust its price to be reconciled upon contract execution.
- Supplier delays and material lead time impacts beyond Four C's control shall be excusable delays and may entitle equitable adjustment in time.
- Four C's Construction shall be provided clear and uninterrupted access; failure to provide access entitles equitable adjustment in price and time.
- All work shall be performed during a standard work week and regular working hours unless otherwise stated in the Project Information or conditional sections.
- In the event of conflict between this document and any subcontract, the terms noted in this proposal shall prevail.



## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** CONSENT CALENDAR

**SUBJECT:**

Authorization to execute a Work Order for the Conceptual Design of Garner Avenue and Goleta Way Realignment and Reconstruction Project to Westwood Engineering in the amount of \$93,450.00.

**RECOMMENDATION:**

Recommendation:

That the City Council, by motion, authorize the execution of a Work Order to Westwood Engineers for the Garner Avenue and Goleta Way Realignment and Reconstruction Project for the Conceptual Design and Surveying and Right of Way phase in the amount of \$93,450.00

Recommended Motion:

I make a motion to authorize the execution of a Work Order to Westwood Engineers for the Garner Avenue and Goleta Way Realignment and Reconstruction Project for the Conceptual Design and Surveying and Right of Way phase in the amount of \$93,450.00

**BACKGROUND:**

The City of Hanford seeks innovative concepts to realign the intersection of Lacey Blvd. and Garner Ave. Garner Street is a collector street connecting Lacey Boulevard and Seventh Street. This overall project aims to upgrade road facilities and enhance safety while ensuring smooth traffic flow in this busy area. The first phase of this project will include proposing and selecting the conceptual design alternative of the intersection of Lacey Boulevard and Garner Street along with establishment of right of way to be abandoned and/or acquired. Future phases include preparing final plans, specifications, and construction estimates for bidding.

Concepts will be provided of the intersection and evaluated by stakeholders, including the public and City Council, and serve as a foundation for a final design to be developed later. Due to potential variations in realignment, accurate survey base mapping and right-of-way assessments are essential for the final design's scope. Upon approval of the proposed alignment, staff will solicit proposals for the Final Design phase of the project which will require separate City Council authorization.

To address current budget constraints, the consultant will complete a conceptual boundary with this phase, with the final boundary determination during the later final design phase, if required. The City additionally is exploring alternatives to improve and create turnaround opportunities at the end of Goleta Avenue which will be included in the final design phase after the final right of way is determined. This will provide a design framework for development and help facilitate traffic and service vehicles in the area.



Development on Garner Avenue requires the acquisition and abandonment of the existing right of way, and the completion of Garner Avenue on the west side from south of Goleta Way to Lacey Blvd. The existing city right of way is being used by the apartment complex as parking that could be abandoned, and the intersection at Lacey Blvd. needs to be re-evaluated for a possible turn pocket to replace the right-turn slip lane. The city currently has a proposed project submitted by development that requires a solution to the alignment of Garner Avenue.

Staff received proposals from Westwood and 4Creeks as they are on the City's On-Call Engineering firms. Staff believed that Westwood was best qualified to perform the work following evaluations of both proposals, therefore recommend award to Westwood of Fresno, CA.

#### **FISCAL IMPACT:**

The project budget provides \$765,647 for the design and construction of Garner Street and Goleta Way roadway reconstruction project and is comprised of the following funds. Once the conceptual alternative is selected, staff will solicit proposals for the final design of the project followed by soliciting bids for construction which will both require City Council authorization. The project budget is shown below.

#### **Project Budget Funding**

|                   |              |
|-------------------|--------------|
| TDA Funding       | \$515,647.00 |
| Gas Tax Funding   | \$100,000.00 |
| Measure H Funding | \$150,000.00 |
| Total Budget      | \$765,647.00 |

#### **Project Costs**

|                                                     |              |
|-----------------------------------------------------|--------------|
| Conceptual Design and Preliminary ROW<br>(Westwood) | \$93,450.00  |
| Final Design and Construction                       | \$522,117.00 |
| Project Management (Measure H)                      | \$150,000.00 |
| Total Estimated Costs                               | \$765,567.00 |

There are sufficient project funds therefore no additional appropriations are needed at this time.

**ATTACHMENTS:**

1. WO1-Garner Ave & Goleta Way Realignment and Reconstruction Project-Westwood



CITY OF HANFORD  
**Department of Public Works**

Focused On Our Community 24/7

900 South 10th Avenue • HANFORD, CA 93230-5234 • (559) 585-2550

**This is an amendment to the agreement between Westwood and the City of Hanford dated March 31, 2026 and therefore all work to be performed under this Work Order shall comply with all provisions of said agreement.**

**Work Order No. 1: Garner Ave. and Goleta Way Realignment and Reconstruction Project.**

Work performed shall be paid in accordance with the hourly rates established in the fee schedule contained in the Professional Agreement for On Call Engineering Services attached at an estimated fee **not to exceed \$93,450.00** without an approved change order executed by the City of Hanford and Westwood

Scope of Work and Fee Schedule:

See Attached Exhibit "A"

**Tasks to be performed:**

|                                                    |                 |
|----------------------------------------------------|-----------------|
| Task 1 – Project Management & Coordination         | \$4,250         |
| Task 2 – Survey and Mapping                        |                 |
| 2.1 Topographic Survey                             | \$21,145        |
| 2.2 Conceptual Boundary                            | \$8,570         |
| 2.3 Resolved Boundary                              | \$19,460        |
| 2.4 Record of Survey                               | \$14,095        |
| Task 3 – Planning & Conceptual Design Alternatives | \$20,625        |
| Task 4 – ROW Support                               | \$6,110         |
| <b>Total</b>                                       | <b>\$93,450</b> |

Reviewed By: \_\_\_\_\_

Frank Senteno  
Utilities and Engineering Director

By: \_\_\_\_\_

Westwood, Principal-In-Charge

Approved By: \_\_\_\_\_

Chris Tavarez  
City Manager

0011-825605

# Westwood



## CITY OF HANFORD

### Proposal of Services Garner Avenue & Goleta Way Realignment and Reconstruction Project

February 6, 2026 (Revised April 16, 2026)

February 6, 2026 (Revised April 16, 2026)  
Attn: Emily Stadnik  
City of Hanford - Utilities and Engineering Division  
900 S 10th Avenue, Hanford, CA 93230

## Re: Hanford Garner Avenue & Goleta Way Realignment and Reconstruction Project

Dear Ms. Stadnik,

For Hanford residents, Garner Ave. and Goleta Way provide a direct connection from west Hanford neighborhoods to Lacey Blvd., linking residential streets to downtown, nearby commercial areas, and regional routes beyond the city. As one of the key connections between neighborhood streets and a major east to west corridor, how this area functions has a direct impact on safety, circulation, and daily travel for the surrounding community. This planning effort will allow the City to evaluate realignment and circulation concepts that improve safety and access while providing clear direction for future design decisions.

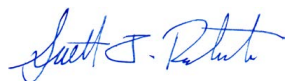
Westwood Professional Services has a strong history of partnering with local agencies throughout the Central Valley to evaluate roadway conditions and develop planning-level concepts that improve safety and circulation. Our approach emphasizes understanding how corridors function within their surrounding neighborhoods and balancing access, pedestrian safety, and traffic operations while remaining grounded in existing conditions and right-of-way constraints. We translate these considerations into clear concepts and visuals that support informed decision-making and future design.

Throughout the Central Valley, Westwood has delivered similar planning and improvement projects that reflect the scale and intent of the Garner Ave. and Goleta Way effort. Recent work includes the HSIP Cycle 11 Safety Improvements for Kings County, where the team evaluated existing roadway conditions and developed safety-driven geometric improvements, as well as the Salado Avenue and 7th Street intersection improvements in Patterson, which involved evaluating alternative configurations to improve operations and pedestrian safety. Additional experience at Riverway Sports Park in Visalia reflects our ability to evaluate access and circulation in active community settings while considering safety, operations, and future implementation.

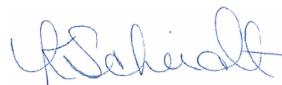
**Kristen Scheidt, PE, will serve as Project Manager and Lead Civil Engineer**, providing day-to-day leadership and coordination throughout the planning process. She brings extensive experience supporting Central Valley roadway and circulation projects that require balancing neighborhood access, safety, and traffic operations within established conditions. Kristen maintains 25 percent availability, ensuring responsive communication and consistent project oversight. Supporting Kristen is a team experienced in roadway planning and surveying that brings the technical depth needed for this planning effort. Nick Villalobos, PE, will serve as Civil Engineer, contributing to roadway evaluation and concept development with 40 percent availability. Scott Roberts, PLS, will provide project oversight as Principal-in-Charge and Lead Land Surveyor with 15 percent availability, supported by Stephen Pyle, PLS, who will serve as Project Surveyor with 35 percent availability.

Westwood Professional Services is prepared to support the City of Hanford with a clear, practical planning approach that informs decision-making and establishes a strong foundation for future design.

Sincerely,



**Scott Roberts, PLS, Principal-in-Charge**  
7108 N Fresno Street, Suite 400, Fresno, CA 93720  
559.668.0009 - scott.roberts@westwoodps.com



**Kristen Scheidt, PE, Project Manager**  
7108 N Fresno Street, Suite 400, Fresno, CA 93720  
209.201.1640 - kristen.scheidt@westwoodps.com



# Work Plan

## Project Understanding

The City of Hanford seeks innovative concepts to realign the intersection of Lacey Blvd. and Garner Ave. This project aims to upgrade road facilities and enhance safety while ensuring smooth traffic flow in this busy area. Concepts will be evaluated by stakeholders, including the public and City Council, and serve as a foundation for a final design to be developed later. Due to potential variations in realignment, accurate base mapping and right-of-way assessments are essential for the final design's scope. **To address budget constraints, we propose completing a conceptual boundary at this time, with the final boundary determination during the final design phase, if required.** Additionally, the City is exploring alternatives to improve and create turnaround opportunities at the end of Goleta Ave. This will help facilitate traffic and service vehicles in the area.

## Scope of Work

### 1.1 Project Management & Coordination

Project management and coordination for the Garner Ave. and Goleta Way realignment effort will focus on maintaining clear communication, coordinated scheduling, and quality control to support timely delivery of planning-level recommendations. This includes establishing and tracking project schedules, coordinating the project team and City stakeholders, managing resources efficiently, identifying and mitigating potential risks, and conducting ongoing quality reviews to ensure deliverables are consistent, accurate, and responsive to City needs.

For the Garner Ave. and Goleta Way Realignment and Reconstruction Project, our commitment to thorough project management and coordination ensures a seamless planning effort and clear, actionable outcomes. To achieve this, we will:

- Attend a pre-design kick-off meeting with City staff to discuss the overall project goals and scope of work, project phasing, project schedule, and budget. We will discuss and document the City's expectations.
- Prepare a project schedule and update as needed throughout the project life to ensure work meets or exceeds project milestones.
- Prepare monthly progress reports and invoices for the City.

#### Deliverables:

- Meeting Notes (PDF)
- Updated Project Schedule (PDF)
- Monthly Progress Reports with Invoice (PDF)

#### Schedule:

- Extends the Length of the Project

## 1.2 Data Collection & Existing Conditions Review

### 1.2.1 Topographic Survey Base Mapping

Ground-based topographic surveying forms the basis of most engineering design projects. This task includes establishing primary survey control to support the project through construction, and detailed collection of site information such as surface features, structures, utilities, and other information that cannot be accurately documented through any other means.

- Perform cross-section survey of linear corridor at 50-foot intervals.
- Perform topographic survey of all hardscape and softscape, including grade breaks, high points, low points. In flat areas, measure spot elevations in a grid pattern at 50-foot intervals.
- Locate surface-visible utility features and improvements, such as signs, fences, walls, buildings, striping, driveways, walkways, drainages, structures, lights, poles, bollards, general limits of vegetated or landscaped areas, USA markings, vaults, valves, meters, boxes, pedestals, cleanouts, manholes, drain inlets, catch basins, culverts, outfalls, and standpipes.
- Locate trees 6" in diameter or larger.
- At manholes and accessible structures measure invert elevation of all gravity storm drains and sewer pipes. Annotate topographic survey drawing with invert elevation, approximate diameter, and orientation of each pipe visible at the time of the survey. Where access is not practical, Westwood shall indicate by notation on the mapping deliverable.
- Create existing ground Civil 3D TIN surface model.
- Prepare topographic survey base map drawing at a 1" = 20' or other suitable scale.

#### Deliverables:

- Digital Copy of the Topographic Survey Base Map Drawing in AutoCAD (Civil 3D 2023)
- Topographic Survey on Westwood Title Block (PDF)

#### Assumptions:

- Client to provide site access.
- Client to provide existing utility records, including as-builts, record drawings, plans, or GIS information, knowingly possessed by or available to client/owner.
- Survey deliverables will be based on the NAD83 horizontal datum and the NAVD88 vertical datum. A survey control statement will be provided, including: the location, elevation, and description of the benchmark utilized, as well as a horizontal survey coordinate table with the point number, northing, easting, and description for at least three (3) points.
- Scope assumes that traffic control will not be required. If traffic control is needed due to project conditions or local agency requirements a briefing with the Client will be arranged, and work will proceed only after authorization from the Client. The Client will be responsible for costs associated with traffic control.



- Obstructed or inaccessible areas may not be mapped.
- Scope does not include mapping of small trees, shrubs, or other minor vegetation.
- Scope does not include research, mapping, potholing, locating, or any other form of subsurface utility investigation or verification.

#### Schedule:

- **Topographic Survey Linework:** 5 Weeks After NTP

#### 1.2.2 Conceptual Boundary Base Mapping

Where high-quality records and information are available, and the project conditions allow for it, a conceptual boundary provides a low-cost option to get an overview of the existing configuration of parcel lines, road rights-of-way, easements, etc. The conceptual boundary base map drawing will give insights into areas where there may be a need for further investigation due to lack of information, conflicting records, or other matters affecting the property.

- Prepare a conceptual property boundary/road right-of-way linework base map drawing covering the subject mapping limits area. Linework will be based solely on record information from filed survey maps, recorded documents, and any other client-provided information, then placed relative to other deliverables using a limited amount of physical evidence.
- Plotting of easements or other encumbrances is limited to readily available information obtained by or discovered throughout the process of researching relevant maps, documents, and title reports (if provided). Additional encumbrances may exist.
- This item is conditional on finding sufficient corners set by previous surveys. If property corner monuments of record have been destroyed, do not fit, or were never set, then pursuant to the Professional Land Surveyors' Act, additional surveying and a "Record of Survey" or a "Corner Record" may be required to resolve the boundary. If additional surveying is necessary, a briefing with the Client will be arranged, and work will proceed only after authorization from the Client.

#### Deliverables:

- Digital Copy of the Conceptual Boundary Linework Drawing in AutoCAD (Civil 3D 2023)

#### Assumptions:

- Client to provide title report(s).
- Scope does not include survey monument preservation as defined and required by Section 8771 of the Professional Land Surveyors' Act.

#### Schedule:

- **Conceptual Boundary Linework:** 7 Weeks After NTP

#### Task 1.2.3: Resolved Boundary

A resolved boundary will provide definitive information that can be used to make precise determinations about the subject property, including matters such as gross/net parcel

area, setbacks, encroachments, etc. It is a critical part of the planning and design process because it brings clarity to the often-uncertain nature of property boundaries, easements, and road rights-of-way, which rarely lie exactly where they are presumed to. A resolved boundary is also essential if improvements are being built close to property lines or near setback minimums. Setting property corners and filing of a Record of Survey will provide lasting evidence of the survey results, satisfy local inspection requirements, and serve as a point of reference for on-site meetings and discussions. The need to file a Record of Survey is driven by statutory requirements outlined in Section 8762(b) of the California Professional Land Surveyors act and is not a discretionary matter.

- Resolve the location of property boundaries, road rights-of-way, and easements as defined by an analysis of available record maps, title report(s), supporting documents, and physical evidence.

#### DELIVERABLES

- Digital copy of the resolved boundary linework drawing in AutoCAD Civil 3D 2023 format.

#### Assumptions:

- Assumes that client will select either Task 1.2.2 Conceptual Boundary Base Mapping or Task 1.2.3 Resolved Boundary and the fees associated with each task are standalone.
- Client to provide site access.
- Client to provide title report(s).
- Scope does not include survey monument preservation as defined and required by Section 8771 of the Professional Land Surveyors' Act.
- Scope does not include preparation of land description packages or other property/right-of-way acquisition documents.
- Scope does not include special title research, preparation of chain-of-title, and research of documents not maintained in the records of the County Surveyor or County Clerk and Recorder.

#### Task 1.2.4: Record of Survey

- Reset missing or damaged property corner monuments as required.
- Prepare and submit a Record of Survey map to Kings County. The Record of Survey Map will comply with Section 8762 of the Professional Land Surveyors' Act.

#### DELIVERABLES

- PDF copy of the final Record of Survey map.

#### Assumptions:

- Client to provide site access.
- Client to provide title report(s).
- Scope does not include survey monument preservation as defined and required by Section 8771 of the Professional Land Surveyors' Act.

- Scope does not include preparation of land description packages or other property/right-of-way acquisition documents.
- Scope does not include special title research, preparation of chain-of-title, and research of documents not maintained in the records of the County Surveyor or County Clerk and Recorder.

### 1.3 Planning & Conceptual Design Alternatives

Collaborating with the City to explore design alternatives will give stakeholders the opportunity to review and decide on the optimal path forward. Westwood will offer essential technical expertise, ensuring that non-engineers can effectively identify the best strategies to achieve the goals and objectives of the upcoming design project. To achieve this, we will:

- Prepare a minimum of two preliminary concepts for the realignment of Garner Ave. and Goleta Way and provide those to stakeholders for their review and comment.
- Prepare a minimum of two intersection alternatives for Lacey Blvd. and Garner Ave. and provide those to stakeholders for their review and comment.
- Prepare a minimum of two turnaround options for Goleta Way at the Lacey West Apartment complex.
- Complete up to two sets of redline revisions to realignment, intersection, and turnaround exhibits as provided by City staff.
- Concept exhibits for alternate design options for triangle at Lacey Blvd. and Garner Ave.
- Complete up to two sets of redline revisions to triangle exhibits as provided by City staff.
- Parking Lot Analysis for nursing home facility based upon impacts due to redesign.
- Preliminary Cost Estimate(s).

#### Deliverables:

- Concept Drawings (PDF)
- Parking Lot Analysis (PDF)

#### Assumptions:

- Assumes two sets of revisions based upon client comments.
- Conceptual property boundary and right-of-way linework will be prepared for planning purposes only, based on filed survey maps, recorded documents, and client-provided information. This mapping is not a resolved boundary and does not include boundary analysis, monumentation, title research, or resolution of conflicting property records.

#### Schedule:

- **Realignment Concepts:** 4 Weeks After Survey Base Mapping Complete
- **Intersection Alternatives for Lacey Blvd. & Garner Ave.:** 4 Weeks After Survey Base Mapping Complete
- **Turnaround Exhibits for Goleta Way:** 4 Weeks After Survey Base Mapping is Complete

- **Revisions Due to City Comments:** 2 Weeks After Receipt of Comments
- **Concept Exhibits for Alternative Design Options for Triangle at Lacey Blvd. & Garner Ave.:** 4 Weeks After Final Comments Received from City Regarding Realignment and Intersection Geometry
- **Parking Lot Analysis:** 4 Weeks After Final Comments Received From City Regarding Realignment and Intersection Geometry

### 1.4 Right-of-Way Support

#### 1.4.1 Right-of-Way Assessment

The right-of-way assessment task will encompass the following activities:

- **Site Inspection:** Conduct on-site evaluations to verify physical boundaries, assess current conditions, and identify any potential encroachments or obstructions.
- **Stakeholder Consultation:** Engage with property owners, local authorities, and other stakeholders to understand concerns and requirements related to the right-of-way.
- **Regulatory Compliance:** Review and ensure compliance with relevant local, state, and federal regulations governing right-of-way usage and acquisition.
- **Impact Analysis:** Evaluate the impact of proposed developments on existing rights-of-way as developed during the survey base mapping phase, including potential relocation or expansion needs.
- **Reporting:** Prepare exhibits detailing findings, recommendations, and any necessary actions to address identified issues.

This assessment will provide a clear understanding of right-of-way constraints and opportunities, facilitating informed decision-making for future project development.

#### 1.4.2 Recommendations for Preparation of Exhibits for Appraisals, Acquisitions, Dedications, and Abandonments in Design Phase

In the conceptual phase, we will provide comprehensive recommendations for the preparation of exhibits related to appraisals, acquisitions, dedications, and abandonments. This scope includes:

- **Needs Assessment:** Provide documentation to confirm the specific types of exhibits needed for appraisals, acquisitions, dedications, and abandonments.
- **Design Guidelines:** Develop minimum standards that ensure consistency and accuracy in exhibit preparation, reflecting project and regulatory requirements.
- **Stakeholder Input:** Collaborate with stakeholders to incorporate their feedback and ensure exhibits meet all necessary legal and procedural requirements.

These recommendations will ensure that all exhibits are effectively prepared to support the appraisal, acquisition, dedication, and abandonment processes.

#### 1.4.2 Recommendations for Preparation of Legal Descriptions for any Required Easements and Acquisitions in the Design Phase

During the conceptual phase, we will provide detailed recommendations for the preparation of legal descriptions for any required easements and acquisitions required during the design phase. This scope includes:

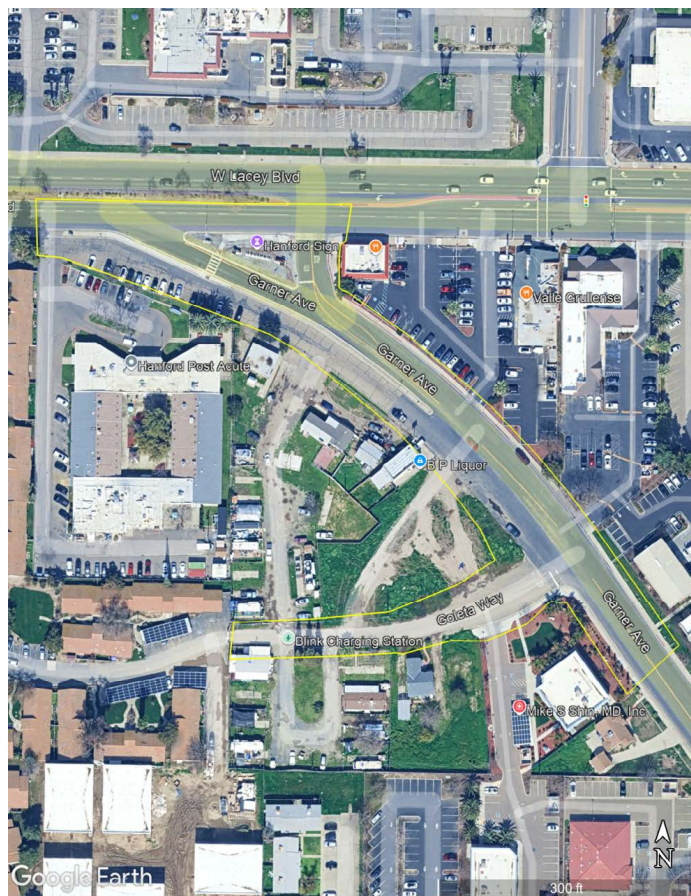
- **Requirement Analysis:** Assess project needs to determine the specific legal descriptions required for easements and acquisitions.
- **Stakeholder Engagement:** Involve relevant stakeholders to gather input and address any concerns related to property boundaries and rights.

These recommendations will ensure that all legal descriptions are meticulously prepared to support the easement and acquisition processes.

#### Schedule:

- **Right-of-Way Support:** 4 Weeks After Final Comments on Conceptual Exhibits

## Mapping Limits



## Schedule

The proposed project schedule is summarized below and will be developed and provided in Microsoft Project, as needed.

| Task                                                    | Duration/Timing                                                                   |
|---------------------------------------------------------|-----------------------------------------------------------------------------------|
| Topographic Survey Linework                             | 5 Weeks after NTP                                                                 |
| Conceptual Boundary/ Right-of-Way Linework              | 7 Weeks after NTP                                                                 |
| Realignment Concepts                                    | 4 Weeks After Survey Base Mapping is Complete                                     |
| Intersection Alternatives: Lacey Blvd. & Garner Ave.    | 4 Weeks After Survey Base Mapping is Complete                                     |
| Turnaround Exhibits: Goleta Way                         | 4 weeks After Survey Base Mapping is Complete                                     |
| Resolved Boundary (if required)                         | 8 Weeks after NTP (Topographic Survey Mobilization)                               |
| Record of Survey (if required)                          | 4 Weeks after Resolved Boundary is Complete                                       |
| Revisions Due to City Comments                          | 2 Weeks After Receipt of Comments                                                 |
| Concept Exhibits: Triangle at Lacey Blvd. & Garner Ave. | 4 Weeks After Final City Comments Regarding Realignment and Intersection Geometry |
| Parking Lot Analysis                                    | 4 Weeks After Final City Comments Regarding Realignment and Intersection Geometry |
| Right-of-Way Support                                    | 4 Weeks After Final Comments on Conceptual Exhibits                               |



7108 N Fresno Street, Suite 400  
Fresno, CA 93720  
main 559.571.1765

February 6, 2026 (Revised April 16, 2026)  
Attn: Emily Stadnik  
City of Hanford - Utilities and Engineering Division  
900 S 10th Avenue, Hanford, CA 93230

**Re: Fee Proposal for the Hanford Garner Avenue & Goleta Way Realignment and Reconstruction Project**

Dear Ms. Stadnik,

Attached is the Westwood Professional Services cost proposal for the Garner Ave. & Goleta Way Realignment and Reconstruction Project. The cost summary and detailed fee schedules, including hourly rates for Westwood and proposed subconsultants, are provided for the City's review.

Sincerely,

A handwritten signature in blue ink, appearing to read "Scott J. Roberts".

**Scott Roberts, PLS, Principal-in-Charge**  
7108 N Fresno Street, Suite 400, Fresno, CA 93720  
559.668.0009 - scott.roberts@westwoodps.com

A handwritten signature in blue ink, appearing to read "Kristen Scheidt".

**Kristen Scheidt, PE, Project Manager**  
7108 N Fresno Street, Suite 400, Fresno, CA 93720  
209.201.1640 - kristen.scheidt@westwoodps.com



# Fee Proposal for Garner Ave. & Goleta Way Realignment and Reconstruction Project

| Westwood Professional Services                     |      |                                                                 |                    |                       |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               |       |               |                |
|----------------------------------------------------|------|-----------------------------------------------------------------|--------------------|-----------------------|------------------------------|------------------------------|--------------------------------------|-----------------|---------------------------|----------------------------|------------------------------------------|-----------------------------------|--------------------------------------|----------------------------------------------|---------------|-------|---------------|----------------|
| Tasks                                              |      |                                                                 | Project Manager IV | Graduate Engineer III | Engineering Tech II (GG, ME) | Landscape Architect III (JG) | Graduate/Landscape Designer III (MS) | Surveyor V (SR) | Surveyor IV (CM, JC, SMP) | Surveyor III (BK, SJP, NT) | Surveyor I & Survey Tech IV (RA, BG, BW) | Survey Tech III (FB, EZ, CRJ, DP) | Survey Field III (Crew Chief) **PW** | Survey Field II (Instrument Operator) **PW** | Reimbursables | Hours | Task Subtotal | Task Total Fee |
|                                                    |      |                                                                 | \$290.00           | \$185.00              | \$135.00                     | \$190.00                     | \$175.00                             | \$260.00        | \$240.00                  | \$220.00                   | \$175.00                                 | \$150.00                          | \$250.00                             | \$210.00                                     |               |       |               |                |
| TASK/DESCRIPTION                                   |      |                                                                 |                    |                       |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               |       |               |                |
| TASK 1 - PROJECT MANAGEMENT & COORDINATION         |      |                                                                 |                    |                       |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 19    | \$4,250       | \$4,250        |
|                                                    | 1.1  | Kick-off Meeting (Assumes In-Person Meeting)                    | 3                  |                       |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 3     | \$870         | \$870          |
|                                                    | 1.2  | Prepare and Update Schedule                                     | 2                  | 4                     |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 6     | \$1,320       | \$1,320        |
|                                                    | 1.3  | Prepare Monthly Progress Reports                                | 2                  | 8                     |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 10    | \$2,060       | \$2,060        |
| TASK 2 - SURVEY AND MAPPING                        |      |                                                                 |                    |                       |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 298   | \$63,165      | \$63,270       |
|                                                    | 2.1  | Topographic Survey Base Mapping                                 |                    |                       |                              |                              |                                      | 1               | 12                        | 0                          | 7                                        | 26                                | 28                                   | 28                                           |               | 102   | \$21,145      | \$21,145       |
|                                                    | 2.2  | Conceptual Boundary                                             |                    |                       |                              |                              |                                      | 0               | 11                        | 0                          | 6                                        | 8                                 | 8                                    | 8                                            |               | 41    | \$8,570       | \$8,570        |
|                                                    | 2.2  | Resolved Boundary                                               |                    |                       |                              |                              |                                      | 0               | 32                        | 0                          | 4                                        | 34                                | 13                                   | 13                                           |               | 96    | \$19,460      | \$19,460       |
|                                                    | 2.2  | Record of Survey                                                |                    |                       |                              |                              |                                      | 0               | 28                        | 0                          | 0                                        | 7                                 | 12                                   | 12                                           | 700           | 59    | \$13,990      | \$14,095       |
| TASK 3 - PLANNING & CONCEPTUAL DESIGN ALTERNATIVES |      |                                                                 |                    |                       |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 119.5 | \$20,625      | \$20,625       |
|                                                    | 3.1  | Preliminary Concepts for Roadway Realignment (2 min.)           | 2                  | 6                     | 8                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 16    | \$2,770       | \$2,770        |
|                                                    | 3.2  | Preliminary Intersection Alternatives for Lacey/Garner (2 min.) | 2                  | 8                     | 8                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 18    | \$3,140       | \$3,140        |
|                                                    | 3.3  | Turnaround Options for Goleta Way (2 min.)                      | 1                  | 4                     | 8                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 13    | \$2,110       | \$2,110        |
|                                                    | 3.4  | Redline Revisions: Roadway Realignment Concepts                 | 0.5                | 2                     | 4                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 6.5   | \$1,055       | \$1,055        |
|                                                    | 3.5  | Redline revisions: Intersection Alternatives                    | 0.5                | 2                     | 4                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 6.5   | \$1,055       | \$1,055        |
|                                                    | 3.6  | Redline Revisions: Turnaround Options                           | 0.5                | 2                     | 4                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 6.5   | \$1,055       | \$1,055        |
|                                                    | 3.7  | Preliminary Concept for Triangle (2 min.)                       | 2                  |                       |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 2     | \$580         | \$580          |
|                                                    | 3.8  | Redline Revisions: Triangle Concepts                            | 2                  | 4                     | 8                            | 4                            | 12                                   |                 |                           |                            |                                          |                                   |                                      |                                              |               | 30    | \$5,260       | \$5,260        |
|                                                    | 3.9  | Parking Lot Analysis for Nursing Home Facility                  | 2                  | 4                     | 8                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 14    | \$2,400       | \$2,400        |
|                                                    | 3.10 | Preliminary Cost Estimate                                       | 1                  | 2                     | 4                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 7     | \$1,200       | \$1,200        |
| TASK 4 - ROW SUPPORT                               |      |                                                                 |                    |                       |                              |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 34    | \$6,110       | \$6,110        |
|                                                    | 4.1  | Right-of-Way Assessment                                         | 2                  | 6                     | 4                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 12    | \$2,230       | \$2,230        |
|                                                    | 4.2  | Recommendations for Preparation of Exhibits                     | 1                  | 6                     | 4                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 11    | \$1,940       | \$1,940        |
|                                                    | 4.3  | Recommendations for Preparation of Legal Descriptions           | 1                  | 6                     | 4                            |                              |                                      |                 |                           |                            |                                          |                                   |                                      |                                              |               | 11    | \$1,940       | \$1,940        |
| TOTAL HOURS                                        |      |                                                                 | 24.5               | 64                    | 68                           | 4                            | 12                                   | 1               | 83                        | 0                          | 17                                       | 75                                | 61                                   | 61                                           |               | 471   |               |                |
| TOTAL COST                                         |      |                                                                 | \$7,105            | \$11,840              | \$9,180                      | \$760                        | \$2,100                              | \$260           | \$19,920                  | \$0                        | \$2,975                                  | \$11,250                          | \$15,250                             | \$12,810                                     | \$0           |       | \$94,150      | \$94,255       |
| GRAND TOTAL                                        |      |                                                                 | \$7,105            | \$11,840              | \$9,180                      | \$760                        | \$2,100                              | \$260           | \$19,920                  | \$0                        | \$2,975                                  | \$11,250                          | \$15,250                             | \$12,810                                     | \$0           |       |               | \$93,450       |

## FEE SCHEDULE FOR PUBLIC INFRASTRUCTURE SERVICES 2026 – California PW

The following is the fee schedule for all work performed under an hourly agreement.

| Classification                 | Hourly Rate |
|--------------------------------|-------------|
| Admin I.....                   | \$125.00    |
| Admin II.....                  | \$135.00    |
| Admin III.....                 | \$145.00    |
| Admin IV.....                  | \$165.00    |
| Admin V.....                   | \$180.00    |
| Intern I.....                  | \$100.00    |
| Intern II.....                 | \$120.00    |
| Intern III.....                | \$135.00    |
| Remote Sensing Tech I.....     | \$140.00    |
| Remote Sensing Tech II.....    | \$155.00    |
| Remote Sensing Tech III.....   | \$180.00    |
| Remote Sensing Tech IV.....    | \$190.00    |
| Remote Sensing Tech V.....     | \$205.00    |
| Remote Sensing Tech VI.....    | \$235.00    |
| Dust Monitor.....              | \$80.00     |
| Construction Observer I.....   | \$125.00    |
| Construction Observer II.....  | \$130.00    |
| Construction Observer III..... | \$145.00    |
| Construction Observer IV.....  | \$170.00    |
| Construction Observer V.....   | \$185.00    |
| Drafter I .....                | \$115.00    |
| Drafter II .....               | \$135.00    |
| Drafter III.....               | \$150.00    |
| Drafter IV.....                | \$170.00    |
| Engineering Tech I.....        | \$115.00    |
| Engineering Tech II.....       | \$135.00    |
| Engineering Tech III.....      | \$150.00    |
| Engineering Tech IV.....       | \$170.00    |
| Engineering Tech V.....        | \$180.00    |
| Engineering Tech VI.....       | \$195.00    |
| Engineering Tech VII.....      | \$215.00    |
| Graduate Engineer I.....       | \$165.00    |
| Graduate Engineer II.....      | \$175.00    |
| Graduate Engineer III.....     | \$185.00    |
| Graduate Engineer IV.....      | \$195.00    |
| Engineer I.....                | \$200.00    |
| Engineer II.....               | \$210.00    |



|                                      |          |
|--------------------------------------|----------|
| Engineer III.....                    | \$225.00 |
| Engineer IV.....                     | \$245.00 |
| Engineer V.....                      | \$285.00 |
| Engineer VI.....                     | \$300.00 |
| Engineer VII.....                    | \$315.00 |
| Environmental Field I.....           | \$115.00 |
| Environmental Field II.....          | \$125.00 |
| Environmental Field III.....         | \$135.00 |
| Environmental Scientist I.....       | \$130.00 |
| Environmental Scientist II.....      | \$145.00 |
| Environmental Scientist III.....     | \$165.00 |
| Environmental Scientist IV.....      | \$180.00 |
| Environmental Scientist V.....       | \$200.00 |
| Environmental Scientist VI.....      | \$215.00 |
| Environmental Scientist VII.....     | \$240.00 |
| Environmental Scientist VIII.....    | \$265.00 |
| GIS I.....                           | \$110.00 |
| GIS II.....                          | \$125.00 |
| GIS III.....                         | \$140.00 |
| GIS IV.....                          | \$155.00 |
| GIS V.....                           | \$185.00 |
| GIS VI.....                          | \$200.00 |
| GIS VII.....                         | \$210.00 |
| GIS VIII.....                        | \$220.00 |
| Graduate/Landscape Designer I.....   | \$155.00 |
| Graduate/Landscape Designer II.....  | \$170.00 |
| Graduate/Landscape Designer III..... | \$180.00 |
| Graduate/Landscape Designer IV.....  | \$195.00 |
| Landscape Architect I.....           | \$175.00 |
| Landscape Architect II.....          | \$185.00 |
| Landscape Architect III.....         | \$195.00 |
| Landscape Architect IV.....          | \$215.00 |
| Landscape Architect V.....           | \$235.00 |
| Landscape Architect VI.....          | \$260.00 |
| Assistant Project Manager I.....     | \$205.00 |
| Assistant Project Manager II.....    | \$220.00 |
| Assistant Project Manager III.....   | \$230.00 |
| PM I.....                            | \$215.00 |
| PM II.....                           | \$240.00 |
| PM III.....                          | \$265.00 |
| PM IV.....                           | \$290.00 |
| PM V.....                            | \$310.00 |
| PM VI.....                           | \$325.00 |
| PM VII.....                          | \$340.00 |

|                                           |          |
|-------------------------------------------|----------|
| Survey Field Travel - CA only.....        | \$55.00  |
| Survey Field Office - CA Only.....        | \$55.00  |
| Survey Field 1 (Rod Person) .....         | \$210.00 |
| Survey Field 2 (Instrument Person) .....  | \$210.00 |
| Survey Field 3 (Crew Chief) .....         | \$250.00 |
| Survey Field 4 (Sr. Crew Chief) .....     | \$275.00 |
| Survey Field 5 (Survey Coordinator) ..... | \$190.00 |
| Survey Field 6 (Field Manager) .....      | \$250.00 |
| Survey Field 7 (One-Person Crew) .....    | \$260.00 |
| Survey Tech I.....                        | \$120.00 |
| Survey Tech II.....                       | \$135.00 |
| Survey Tech III.....                      | \$150.00 |
| Survey Tech IV.....                       | \$175.00 |
| Survey Tech V.....                        | \$195.00 |
| Survey Tech VI.....                       | \$210.00 |
| Graduate Surveyor I.....                  | \$155.00 |
| Graduate Surveyor II.....                 | \$170.00 |
| Graduate Surveyor III.....                | \$180.00 |
| Surveyor I.....                           | \$175.00 |
| Surveyor II.....                          | \$195.00 |
| Surveyor III.....                         | \$220.00 |
| Surveyor IV.....                          | \$240.00 |
| Surveyor V.....                           | \$260.00 |
| Surveyor VI.....                          | \$280.00 |
| Project Processor I.....                  | \$95.00  |
| Project Processor II.....                 | \$115.00 |
| Project Coordinator I.....                | \$145.00 |
| Project Coordinator II.....               | \$155.00 |
| Project Coordinator III.....              | \$165.00 |
| Senior Project Coordinator I.....         | \$175.00 |
| Senior Project Coordinator II.....        | \$190.00 |
| GMS Tech I.....                           | \$90.00  |
| GMS Tech II.....                          | \$100.00 |
| GMS Tech III.....                         | \$110.00 |
| GMS Tech IV.....                          | \$125.00 |
| GMS Engineer I.....                       | \$145.00 |
| GMS Engineer II.....                      | \$160.00 |
| GMS Engineer III.....                     | \$180.00 |
| GMS Engineer IV.....                      | \$195.00 |
| Remote Sensing Field Tech I.....          | \$100.00 |
| Remote Sensing Field Tech II.....         | \$130.00 |
| Remote Sensing Field Tech III.....        | \$140.00 |
| Remote Sensing Field Tech IV.....         | \$165.00 |
| Remote Sensing Field Tech V.....          | \$180.00 |

|                                                                                 |                       |
|---------------------------------------------------------------------------------|-----------------------|
| Remote Sensing Field Tech VI.....                                               | \$195.00              |
| Remote Sensing Field Tech VII.....                                              | \$205.00              |
| Remote Sensing Field Tech VIII.....                                             | \$220.00              |
| 1 Person Geospatial Crew (w/Truck) .....                                        | \$180.00              |
| Business Development I.....                                                     | \$115.00              |
| Business Development II.....                                                    | \$130.00              |
| Business Development III.....                                                   | \$145.00              |
| Business Development IV.....                                                    | \$160.00              |
| Business Development V.....                                                     | \$170.00              |
| Business Development VI.....                                                    | \$175.00              |
| Researcher I.....                                                               | \$95.00               |
| Researcher II.....                                                              | \$105.00              |
| Researcher III.....                                                             | \$125.00              |
| Researcher IV.....                                                              | \$145.00              |
| Field Intern I.....                                                             | \$95.00               |
| Field Intern II.....                                                            | \$110.00              |
| Field Engineer I.....                                                           | \$120.00              |
| Field Engineer II.....                                                          | \$135.00              |
| Field Engineer III.....                                                         | \$155.00              |
| Field Engineer IV.....                                                          | \$165.00              |
| Expert Witness – Court Appearance/Deposition.....                               | 2 x rate              |
| Westwood Current™ (Geospatial Project Management Tool) Setup and Licensing..... | \$600.00+             |
| Specialized Geospatial Equipment – Per Day Use.....                             | \$200.00 – \$3,000.00 |

Charges for Other Direct Costs, Outside Services, and facilities furnished by Westwood are computed on the basis of actual cost plus 15 percent.



## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** CONSENT CALENDAR

### **SUBJECT:**

Authorize the execution of a Work Order with the City's on-call Architecture and Engineering Consultant, Blackwater Engineering of Fresno, CA in the amount of \$757,850 plus 10% contingency in the amount of \$75,785 for the engineering and design services of Municipal Water Wells 53 and 54, and approve an additional appropriation of \$125,235 from the Water Impact Fees fund to fully fund the project design.

---

### **RECOMMENDATION:**

Recommendation:

That the City Council, by motion:

1. Authorize the execution of the attached Work Orders with Black Water Consulting and Engineering for:
  - i. The engineering and design services for Water Well No. 53 in the amount of \$378,925,
  - ii. The engineering and design services for Water Well No. 54 in the amount of \$378,925,
2. Approve an additional appropriation in the amount of \$125,235, including \$75,785 for a 10% contingency from the Water Impact Fees fund to fund the Black Water Engineering project design.

Recommended Motion:

I make a motion to:

1. Authorize the execution of the attached Work Orders with Black Water Consulting and Engineering for:
  - i. The engineering and design services for Water Well No. 53 in the amount of \$378,925,
  - ii. The engineering and design services for Water Well No. 54 in the amount of \$378,925,
2. Approve an additional appropriation in the amount of \$125,235, including \$75,785 for a 10% contingency from the Water Impact Fees fund to fund the Black Water Engineering project design.

### **BACKGROUND:**

To support development growth in Hanford, the City established a goal to design two new groundwater wells every two years. The first year being focused on planning and engineering design, and the second year focused on construction of the wells as was adopted in the City's Capital Improvement Program (CIP). A new well every two years will help to sustain optimal pressure levels within the distribution system. This is crucial for ensuring reliable service to all areas of the city, particularly as new developments are built further from existing infrastructure. Maintaining adequate water pressure is essential for efficient operation and to maintain minimally required consumption and fire protection levels of service. Groundwater Wells 53 and 54 are identified in the 2017 Water Master Plan.

Black Water Engineering is a current on-call Architecture and Engineering consultant with the City with a specialty in water well design. This item recommends that the City Council authorize the City Manager to execute two separate work orders (Attachments 1 and 2) with Black Water Engineering to perform the design services for Well 53 and Well 54.

The design of a new water well is multi-phased and includes obtaining environmental clearance, drilling a test hole approximately 1750 feet deep to determine water aquifer depths and water quality sampling, followed by design of the well, casing, pump, and site facilities. Once these items are completed, the water wells can then be bid for construction.

Water Well 53 is planned on Aquifer Street south of Millenium Street. Black Water design services for Well 53 are estimated per the existing A&E Agreement. These services include professional engineering, hydrogeologic coordination, environmental review, design, permitting, bidding, and construction phase support. Lab testing of water samples and drilling the test hole are separate city-paid costs. Black Water services will include preparing construction bidding documents for a test drill hole and separate construction documents for the development and construction of the well site.

Water Well 54 is planned at the northeast corner area of 12th Avenue and Fargo Avenue. Black Water design services for Well 54 are estimated per the existing A&E Agreement. These services include professional engineering, hydrogeologic coordination, environmental review, design, permitting, bidding, and construction phase support. Lab testing of water samples and drilling the test hole are separate city-paid costs. Blackwater services will include preparing construction bidding documents for a test drill hole and the well development, and separate construction documents for the well site facilities.

The siting of these wells was made based on several variables, including accessibility to nearby water infrastructure and determining more favorable hydrogeologic locations having a higher probable rate of success. A critical need for the above two wells was made known following completion of a Hydraulic Impact Analysis performed by Akel Engineering (the City's Utility Master Plan Update Consultant) that was performed for the two nearby development projects as a process to determine the impacts to the existing utility infrastructure. The study revealed that the City is currently deficient three-wells and a partial tank. Deficiencies are being addressed by Wells 51 & 52, currently under construction and the start of a third well per this report. The fourth well and the balance of a new tank is needed to keep up and accommodate future development growth. The design of a new tank is subject matter of a separate report on this Council Meeting's agenda.

Upon execution of the attached Work Orders, bid documents for the initial drilling of test holes are expected to be completed in two months and brought before the City Council for award of the Test Hole Drilling construction contract, and the two well sites' final construction bid documents will be completed in approximately nine months.

## FISCAL IMPACT:

The FY 25/26 Capital Improvement program provides a budget of \$708,400 from the Water Impact Fee Fund (21850000-826647) for the engineering and design of the municipal water wells 53 and 54. An additional appropriation of \$49,450 is necessary to fully fund the design of this critical infrastructure, along with \$75,785 for a 10% design contingency. This results in a total additional appropriation of \$125,235 from the Water Impact Fee Fund.

Furthermore, for overall project needs, the FY 27/28 Capital Improvement Program shows that construction is budgeted for FY2028 in the amount of \$12,178,400.00 for the construction of three wells. However, FY2028 is in the planning years and therefore not funded. Recent meetings with Blackwater also indicate that well construction costs are significantly greater than what was estimated in the CIP budget, which further exacerbates a pending funding deficit. The project budget is shown below:

### Well 53 and 54 (and Well 55)

#### Project Budget Funding

|                                       |                        |
|---------------------------------------|------------------------|
| FY 25/26 Water System Impact Fees     | \$ 708,400.00          |
| FY 27/28 Water Impact Fees (unfunded) | \$12,178,400.00        |
| Total Project Budget - for 3 wells    | <b>\$12,886,800.00</b> |

#### Well #53 Millenium Estimated Project Costs

|                                                 |                |
|-------------------------------------------------|----------------|
| FY 25/26 Design                                 | \$ 378,925.00  |
| FY 25/26 Test Hole with Well Casing             | \$1,345,200.00 |
| FY 27/28 Complete Conductor Casing and Wellhead | \$2,050,000.00 |
| FY 27/28 Site Facilities                        | \$2,100,000.00 |

#### Well #54 Fargo Village Estimated Project Costs

|                                                      |                |
|------------------------------------------------------|----------------|
| FY 25/26 Design                                      | \$ 378,925.00  |
| FY 25/26 Test Hole with Complete Casing and Wellhead | \$2,966,950.00 |
| FY 27/28 Site Facilities                             | \$2,100,000.00 |

|                                     |                        |
|-------------------------------------|------------------------|
| Total Estimated Costs - for 2 wells | <b>\$11,320,000.00</b> |
|-------------------------------------|------------------------|

|                             |                             |
|-----------------------------|-----------------------------|
| Budget Surplus (or Deficit) | Estimated (\$10,611,600.00) |
|-----------------------------|-----------------------------|

The above Budget Summary reveals a budget deficit for construction of the Wells at this time due to the CIP's Budget planning years being unfunded and the higher costs for wells. Staff will return to Council to address the budget deficit at the time of award of the project's test holes as these activities will need to go out to bid as part of the design process.

## ATTACHMENTS:

1. Work Order 2 - Well 53-Millenium
2. Work Order 3 - Well 54-Fargo





CITY OF HANFORD  
**Department of Public Works**

Focused On Our Community 24/7

900 South 10th Avenue • HANFORD, CA 93230-5234 • (559) 585-2550

**This is an amendment to the agreement between Black Water Consulting Engineers, and the City of Hanford dated April 14, 2025 and therefore all work to be performed under this Work Order shall comply with all provisions of said agreement.**

**Work Order No. 2: Water Well 53 Design PS&E – Millenium at Aquifer**

Work performed shall be paid in accordance with the hourly rates established in the fee schedule contained in the Professional Agreement for On Call Engineering Services attached as “Exhibit A”, for the amount of **\$378,925.00**.

**Scope of Work:**

See attached Work Order

|                                                                     |                     |
|---------------------------------------------------------------------|---------------------|
| Task 1 – Project Management and Coordination                        | \$ 9,732.00         |
| Task 2 – Environmental Review and Site Due Diligence                | \$ 23,237.00        |
| Task 3 – Municipal Well Design, Bidding and Construction Management | \$173,150.00        |
| Task 4 – Pump Station Design                                        | \$113,893.00        |
| Task 5 – Permitting and Agency Coordination                         | \$ 12,095.00        |
| Task 6 – Bidding and Construction Phase Support                     | <u>\$ 46,818.00</u> |
| Total                                                               | \$378,925.00        |

\

By: \_\_\_\_\_  
Frank Senteno  
Utilities and Engineering Director

By: \_\_\_\_\_  
Jeff Black,, P.E  
President

By: \_\_\_\_\_  
Chris Tavaréz  
City Manager

Date: \_\_\_\_\_

21850000 - 826647

## WORK ORDER – WELL 53 – AQUIFER AND MILLENIUM

### City of Hanford – Well 53 Engineering and Design Services

Under On-Call A&E Agreement  
Black Water Consulting Engineers, Inc.  
February 25, 2026

### Scope of Services

Black Water Consulting Engineers (Black Water) will provide professional engineering, hydrogeologic coordination, environmental review, design, permitting, bidding, and construction phase support services for the development of **Municipal Well 53**.

Services include project management and coordination; preparation of a Phase I Environmental Site Assessment and associated CEQA documentation (IS/MND, if required); boundary and topographic survey and site control services; geotechnical investigation; preparation of a Preliminary Well Design Report and Division of Drinking Water (DDW) regulatory offset exhibit; preparation of well drilling specifications and bid documents; bidding support; drilling and construction oversight including lithologic logging, geophysical logging, aquifer testing, Title 22 water quality sampling coordination (laboratory fees excluded), and well acceptance recommendations.

Black Water will prepare plans, specifications, and cost estimates (PS&E) for the Well 53 pump station improvements, including site grading and drainage, well pad and structural improvements, production pump and motor, piping and manifold design, onsite and limited offsite pipeline connections required to make the well operational, chlorine storage and feed system, fencing and site security, generator and electrical coordination, and space allocation for potential future arsenic treatment. Electrical design will include utility service coordination, power distribution, generator and transfer equipment design, and preparation of electrical plans and specifications.

Black Water will assist with required permitting and agency coordination, including preparation of the DDW New Well Permit application, San Joaquin Valley Air Pollution Control District Authority to Construct/Permit to Operate applications, and coordination with Southern California Edison. Construction phase support will be provided on a time-and-materials basis, including responses to RFIs, review of submittals, participation in meetings, and engineering site visits during construction.

All services will be performed in accordance with the Scope of Work dated February 17, 2026, as applicable to Well 53

### Fee

**Not-to-Exceed Amount: \$378,925.00**

All work will be performed on a Time and Materials basis with a Not-to-Exceed amount. Monthly invoices will summarize labor hours by staff classification and task. Subconsultant services will be billed at cost plus 10 percent, consistent with the original proposal.



February 17, 2026

## Exhibit A

Lisa Dock, P.E./QSD – City Engineer  
City of Hanford  
900 S. 10<sup>th</sup> Avenue  
Hanford, CA 93230

Subject: Proposal for Wells 53, Engineering and Design

Dear Lisa,

Black Water Consulting Engineers (Black Water) is pleased to submit the attached scope of work and fee proposal for engineering and design services for the City of Hanford's (City) proposed Wells 53,

The scope of work outlines professional engineering, hydrogeologic coordination, environmental review, design, permitting, and construction support services to be provided under the City's On-Call A&E Agreement with Black Water on a time-and-materials basis with a not-to-exceed amount.

Our team brings extensive experience in municipal groundwater supply projects and includes specialized subconsultants to support hydrogeology, environmental compliance, surveying, geotechnical investigation, and electrical design. Black Water will serve as the City's primary point of contact and provide overall project management to ensure coordination, regulatory compliance, and timely delivery of project milestones.

We appreciate the opportunity to support the City of Hanford and look forward to working with City staff to ensure the successful delivery of Wells 53, Please contact us if you have any questions or would like to discuss this proposal further.

Sincerely,

Jeff Brack

Jeff Black, P.E.  
President

209.322.1817 | [jeff@blackwater-eng.com](mailto:jeff@blackwater-eng.com)

February 17, 2026

## SCOPE OF WORK

Black Water Consulting Engineers (Black Water) will provide professional engineering, hydrogeologic coordination, environmental review, and design services for the City of Hanford's proposed Wells 53 including final production well design, associated site and utility improvements, and construction support. Services will be performed on a time-and-materials basis with a not-to-exceed amount, in accordance with the City's On-Call A&E Agreement.

### Subconsultant Team:

- **Wood Rodgers** – Hydrogeology, well design, logging, analysis, and production well drilling and construction oversight
- **Alpha Environmental** – Phase I ESA and CEQA (IS/MND) documentation
- **Davis Survey (Travis Davis)** – Topographic and boundary survey, lot line adjustment
- **Crawford & Associates** – Geotechnical investigation
- **HCS Engineers** – Electrical design and SCE coordination

### Task 1 – Project Management and Coordination

Black Water will provide overall project management and coordination throughout the duration of the project, including:

- Project kickoff meeting with City staff and subconsultants
- Ongoing coordination with the City, regulatory agencies, and subconsultants
- Schedule management consistent with the Sequence of Work
- Monthly invoicing with labor summaries and task descriptions

**Task 1 Estimated Fee:** \$9,732.00

### Task 2 – Environmental Review and Site Due Diligence

#### Task 2.1 – Phase 1 Environmental Site Assessment

Alpha Environmental will prepare a Phase I ESA for the selected Well 53 sites in accordance with ASTM standards to support property due diligence and permitting.

#### Task 2.2 – CEQA Documentation (IS/MND, if applicable)

Contingent upon the results of the Alpha Environmental Phase I ESA, Black Water will retain additional CEQA services for the preparation of an Initial Study/Mitigated Negative Declaration (IS/MND) for the well projects, with the City of Hanford serving as Lead Agency. At the City's preference, this work may be contracted directly with the City or subcontracted with Black Water.

Services include:

- Environmental analysis of proposed test well and production well facilities
- Preparation of mitigation measures, if required
- Administrative draft and public review draft documents
- Support during public review and response to comments
- Coordination with Black Water and the City through adoption

### **Task 2.3 – Surveying and Site Control**

Davis Survey will perform the following surveying services:

Well 53 – APN’s 011-010-011-000 and 011-010-010-000

- Boundary and topographic survey of the proposed Well 53 site
- Identification of existing improvements and utilities (record-based and field observed)
- Preparation of base mapping for design
- Lot line adjustment services, if required to establish adequate site control

### **Task 2.4 – Geotechnical Investigation**

Crawford & Associates will perform a geotechnical investigation to support site vehicle and equipment access and structural section design, including:

- Field exploration and laboratory testing
- Evaluation of soil conditions for well pad, foundations, and drive paths
- Geotechnical report with design recommendations

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***Deliverables: Phase I and CEQA IS/MND documentation for Well 53- sites; Survey and geotechnical reports***

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**Task 2 Estimated Fee: \$23,237.00**

### **Task 3 – Municipal Well Design, Bidding, and Construction Management**

Wood Rodgers will prepare a Preliminary Well Design Report to guide the development of the technical specifications for the drilling, construction, and testing of Well 53. This report will include confirmation that the selected well site will satisfy regulatory requirements for municipal supply wells, in addition to providing a summary of anticipated groundwater levels and water quality. This understanding will be prepared from existing data and previous municipal well design projects. A preliminary well design will be included to support the bidding process and preparation of technical plans and specifications.

### **Task 3.1 – Preliminary Design Report**

- Prepare Preliminary Design Report
- Prepare DDW Regulatory Offset Exhibit for compliance with regulations

### **Task 3.2 – Specifications**

- Prepare technical specifications and bid documents to construct        municipal well:
- Define performance requirements, drilling methods, depth targets, logging requirements, casing and screen material, inclusion of compression section(s), annular material, well development techniques, and testing protocols
- Coordinate City boilerplate documents provided by the City

### **Task 3.3 – Well Bidding Support**

Assist the City with the procurement of a drilling contractor, including:

- Responding to RFIs from bidders
- Preparation of addenda, if required
- Participation in pre-bid meetings

### **Task 3.4 – Well Construction Management**

- Coordination with the drilling contractor and City staff
- Review of daily drilling logs and contractor submittals
- Coordination with Wood Rodgers for hydrogeologic oversight
- Observation of drilling, logging, sampling, and testing activities
- Documentation of well construction and data collection

Wood Rodgers will lead:

- Compliance with drilling fluid parameters
- Preparation of lithologic descriptions of geologic formations
- Witness of geophysical logging
- Finalization of well design – including total depth, well screen depth intervals and aperture, gravel envelope gradation, and annular cement seal depth
- Witness and documentation of well construction, development, and testing
- Aquifer characterization and step testing
- Full Title 22 water quality sampling (laboratory fees not included)
- Evaluation of well results and recommendation for acceptance, including capacity and pump installation depth

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***Deliverables: Well specifications and bid documents***

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**Task 3 Estimated Fee: \$173,150.00**



## Task 4 – Wells 53

## Pump Station Design (PS&E)

### Task 4.1 – Site Civil and Mechanical Design

Black Water will prepare plans, specifications, and cost estimates for Well 53,

improvements, including:

- Site grading and drainage
- Well pad and structural improvements
- Production well, pump, motor, piping, and manifold design
- Onsite and limited offsite pipeline connections to the City system
- Chlorine storage and feed system
- Site fencing, gates, access, and security features
- Generator and electrical service coordination
- Space allocation and schematic provisions for potential arsenic treatment

Offsite improvements will be limited to those necessary to make the well operational and connected to the existing distribution system.

### Task 4.2 – Electrical Design

HCS Engineers will design and incorporate into the plan set 65%, 90% and 100% submittals of electrical design services, including:

- Utility service coordination and applications
- Power distribution for well equipment
- Generator and transfer equipment design
- Electrical plans, details, and specifications

*SCADA design will be limited to **coordination only**, with Telstar serving as the required construction contractor.*

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**Deliverables:** Final PS&E package for Wells 53,

Engineer's cost estimates

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**Task 4 Estimated Fee: \$113,893.00**

## Task 5 – Permitting and Agency Coordination

Black Water will assist with all required permits and approvals, including:

- California Division of Drinking Water (DDW) New Well Permit application (full package preparation; City signature)
- Prepare applications for SJ Valley Air Pollution Control Board Authority to Construct / Permit to Operate
- Utility coordination and service applications with SCE
- City of Hanford building permits (by City)

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**Deliverables:** Permitting support documentation

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**Task 5 Estimated Fee: \$12,095.00**

## Task 6 – Bidding and Construction Phase Support

Black Water will provide as-needed construction-phase support on a T&M basis, including:

- Responses to bidder inquiries and addenda
- Schedule and conduct pre-bid meeting
- Tabulate and review bids for compliance with specifications
- Review of submittals and RFIs
- Site visits and engineering support during construction

**Task 6 Estimated Fee: \$46,818.00**

**TOTAL ESTIMATED FEE: \$378,925.00**

*All work will be performed on a Time and Materials basis with a Not-to-Exceed amount, with monthly invoicing summarizing labor hours by staff and task.*

### **Exclusions:**

1. Agency fees
2. Offsite design
3. Offsite distribution modeling
4. Laboratory fees
5. SCADA integration

FEE PROPOSAL

| CITY OF HANFORD<br>WELLS 53, 54, AND 55, AND TANK 6B ENGINEERING AND DESIGN<br>2/17/2026<br><br>Fee Proposal<br>Level of Effort |                                                     |           |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |
|---------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|-----------|-------------------------|-----------------|-------------------------------|--------------------|---------------------|------------------|--------------|-------------------------|-----------------|-------------|-----------|-----------|----------|------------|--------------------------|------------------------|
| BLACK WATER                                                                                                                     |                                                     |           |                         |                 |                               |                    |                     |                  |              |                         |                 | Subs        |           |           |          |            | Totals                   |                        |
| Billing Rates \$/hr                                                                                                             |                                                     | 302       | 302                     | 275             | 239                           | 193                | 181                 | 178              | 118          |                         |                 |             |           |           |          |            |                          |                        |
| TASK                                                                                                                            | Task Activity                                       | Principal | Director of Engineering | Project Manager | Associate Engineer / Asst. PM | Assistant Engineer | Engineer Technician | Design/ Drafting | QAQC/ Admin. | Black Water Total Hours | Black Water Fee | Topo Survey | Hydrogeo  | Env/ CEQA | Geotech  | Electrical | Subconsultants Total Fee | Total Fee <sup>3</sup> |
| 1                                                                                                                               | Project Management and Coordination                 |           |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |
| 1.1                                                                                                                             | Kickoff and Monthly Progress Meetings               | 12        | 12                      | 42              |                               | 40                 |                     |                  | 24           | 130                     | \$29,350        |             | \$975     |           |          | \$550      | \$1,525                  | \$31,028               |
| 1.2                                                                                                                             | Project Management and Administration               |           |                         | 21              |                               |                    |                     |                  | 18           | 39                      | \$7,899         |             |           |           |          |            | \$0                      | \$7,899                |
|                                                                                                                                 | Task 1 Total                                        | 12        | 12                      | 63              | 0                             | 40                 | 0                   | 0                | 42           | 169                     | \$37,249        | \$0         | \$975     | \$0       | \$0      | \$550      | \$1,525                  | \$38,927               |
| 2                                                                                                                               | Environmental Review and Site Due Diligence         |           |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |
| 2.1                                                                                                                             | Phase I ESA                                         |           |                         | 2               | 4                             |                    |                     |                  |              | 6                       | \$1,506         |             |           | \$4,100   |          |            | \$4,100                  | \$6,016                |
| 2.2                                                                                                                             | CEQA Documentation (IS/MND if applicable)           |           |                         | 3               | 4                             |                    |                     |                  |              | 7                       | \$1,781         |             |           | \$24,000  |          |            | \$24,000                 | \$28,181               |
| 2.3                                                                                                                             | Property and Site Survey                            |           | 2                       | 2               | 4                             |                    |                     |                  |              | 8                       | \$2,110         | \$9,800     |           |           |          |            | \$9,800                  | \$12,890               |
| 2.4                                                                                                                             | Geotechnical Investigation                          |           |                         |                 | 4                             |                    |                     |                  |              | 4                       | \$956           |             |           |           | \$26,740 |            | \$26,740                 | \$30,370               |
|                                                                                                                                 | Task 2 Total                                        | 0         | 2                       | 7               | 16                            | 0                  | 0                   | 0                | 0            | 25                      | \$6,353         | \$9,800     | \$0       | \$28,100  | \$26,740 | \$0        | \$64,640                 | \$77,457               |
| 3                                                                                                                               | Municipal Well Design, Bidding and CM               |           |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |
| 3.1                                                                                                                             | Well Preliminary Design Report                      |           | 2                       | 2               |                               |                    |                     |                  |              | 4                       | \$1,154         |             | \$25,690  |           |          |            | \$25,690                 | \$29,413               |
| 3.2                                                                                                                             | Specifications                                      |           |                         | 1               | 1                             | 1                  |                     |                  |              | 3                       | \$707           |             | \$25,955  |           |          |            | \$25,955                 | \$29,258               |
| 3.3                                                                                                                             | Well Bidding Support                                |           |                         | 1               | 1                             | 1                  |                     |                  |              | 3                       | \$707           |             | \$5,140   |           |          |            | \$5,140                  | \$6,361                |
| 3.4                                                                                                                             | Well Construction Management                        |           |                         | 4               | 12                            |                    |                     |                  | 12           | 28                      | \$5,384         |             | \$408,213 |           |          |            | \$408,213                | \$454,418              |
|                                                                                                                                 | Task 3 Total                                        | 0         | 2                       | 8               | 14                            | 2                  | 0                   | 0                | 12           | 38                      | \$7,952         | \$0         | \$464,998 | \$0       | \$0      | \$0        | \$464,998                | \$519,450              |
| 4                                                                                                                               | Wells 53, 54 and 55 Pump Station Design             |           |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |
| 4.1                                                                                                                             | 65% PSE                                             | 10        | 30                      | 75              | 150                           | 75                 | 30                  | 300              | 50           | 720                     | \$147,760       |             |           |           |          | \$22,015   | \$22,015                 | \$171,977              |
| 4.2                                                                                                                             | 90% PSE                                             | 10        | 15                      | 45              | 75                            | 75                 | 20                  | 225              | 30           | 495                     | \$99,535        |             |           |           |          | \$8,250    | \$8,250                  | \$108,610              |
| 4.3                                                                                                                             | 100% Final Bid Documents                            | 6         | 8                       | 22              | 45                            | 50                 | 20                  | 75               | 30           | 256                     | \$51,193        |             |           |           |          | \$9,000    | \$9,000                  | \$61,093               |
|                                                                                                                                 | Task 4 Total                                        | 26        | 53                      | 142             | 270                           | 200                | 70                  | 600              | 110          | 1471                    | \$298,488       | \$0         | \$0       | \$0       | \$0      | \$39,265   | \$39,265                 | \$341,680              |
| 5                                                                                                                               | Permitting and Agency Coordination                  |           |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |
| 5.1                                                                                                                             | Prepare DDW Permit                                  |           |                         | 6               | 24                            | 24                 | 40                  |                  |              | 94                      | \$19,258        |             |           |           |          |            | \$0                      | \$19,258               |
| 5.2                                                                                                                             | SCE Service Application                             |           |                         |                 | 6                             |                    |                     |                  |              | 6                       | \$1,434         |             |           |           |          | \$4,500    | \$4,500                  | \$6,384                |
| 5.3                                                                                                                             | SJ Valley Air Pollution Control District ATC/PTO    |           |                         | 4               | 6                             | 12                 | 32                  |                  |              | 54                      | \$10,642        |             |           |           |          |            | \$0                      | \$10,642               |
|                                                                                                                                 | Task 5 Total                                        | 0         | 0                       | 10              | 36                            | 36                 | 72                  | 0                | 0            | 154                     | \$31,334        | \$0         | \$0       | \$0       | \$0      | \$4,500    | \$4,500                  | \$36,284               |
| 6                                                                                                                               | Bidding and Construction Phase Support              |           |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |
| 6.1                                                                                                                             | Schedule and Conduct Pre-Bid Meeting                | 2         |                         | 2               | 8                             | 8                  |                     |                  | 2            | 22                      | \$4,846         |             |           |           |          |            | \$0                      | \$4,846                |
| 6.2                                                                                                                             | RFI's and Prepare Addenda (assume 3)                |           | 12                      | 20              | 28                            | 30                 |                     | 40               |              | 130                     | \$28,726        |             |           |           |          | \$2,500    | \$2,500                  | \$31,476               |
| 6.3                                                                                                                             | Review and Tabulation of Bids                       |           |                         | 2               |                               | 6                  |                     |                  | 1            | 9                       | \$1,826         |             |           |           |          |            | \$0                      | \$1,826                |
| 6.4                                                                                                                             | Review Submittals (est. 80 )                        |           |                         | 20              |                               | 52                 | 100                 |                  | 24           | 196                     | \$36,468        |             |           |           |          | \$4,200    | \$4,200                  | \$41,088               |
| 6.5                                                                                                                             | ESDC and Site Visits (est. 10)                      | 6         | 12                      | 28              | 72                            | 150                |                     |                  |              | 268                     | \$59,294        |             |           |           |          | \$1,750    | \$1,750                  | \$61,219               |
|                                                                                                                                 | Task 6 Total                                        | 8         | 24                      | 72              | 108                           | 246                | 100                 | 40               | 27           | 625                     | \$131,160       | \$0         | \$0       | \$0       | \$0      | \$8,450    | \$8,450                  | \$140,455              |
| 7                                                                                                                               | Tank 6B Engineering Design and Construction Support |           |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |
| 7.1                                                                                                                             | Information Collection and Review                   | 2         |                         | 8               | 8                             | 8                  |                     |                  | 2            | 28                      | \$6,496         | \$5,500     |           |           |          |            | \$5,500                  | \$12,546               |
| 7.2                                                                                                                             | Construction Drawings                               |           | 8                       | 16              | 24                            | 24                 |                     | 60               |              | 132                     | \$27,864        |             |           |           |          | \$4,500    | \$4,500                  | \$32,814               |
| 7.3                                                                                                                             | Tank Specifications                                 |           |                         | 8               | 16                            | 16                 |                     |                  | 8            | 48                      | \$10,056        |             |           |           | \$17,240 | \$1,200    | \$18,440                 | \$30,340               |
| 7.4                                                                                                                             | Bidding Assistance                                  |           | 2                       | 12              |                               | 24                 | 40                  |                  | 16           | 94                      | \$17,664        |             |           |           |          | \$1,500    | \$1,500                  | \$19,314               |
| 7.5                                                                                                                             | ESDC and Site Visits (est. 5)                       | 2         | 4                       | 15              | 20                            | 60                 | 40                  |                  |              | 141                     | \$29,537        |             |           |           |          | \$2,500    | \$2,500                  | \$32,287               |
| 7.6                                                                                                                             | DDW Permit Assistance                               |           |                         | 4               | 12                            | 12                 | 24                  |                  | 2            | 54                      | \$10,864        |             |           |           |          |            | \$0                      | \$10,864               |
|                                                                                                                                 | Task 7 Total                                        | 4         | 14                      | 63              | 80                            | 144                | 104                 | 60               | 28           | 497                     | \$102,481       | \$5,500     | \$0       | \$0       | \$17,240 | \$9,700    | \$32,440                 | \$138,165              |
| TOTALS                                                                                                                          |                                                     | 50        | 107                     | 365             | 524                           | 668                | 346                 | 700              | 219          | 2,979                   | \$615,017       | \$15,300    | \$465,973 | \$28,100  | \$43,980 | \$62,465   | \$615,818                | \$1,292,417            |
|                                                                                                                                 |                                                     | TOTAL FEE |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          | \$1,292,417            |

Notes:  
1. All scope items and associated fees are based on the best approximation we can make given the current level of information we have.  
2. Black Water will discuss and/or negotiate with the Client any scope or fee item shown on this Proposal.  
3. Subconsultant work is charged at cost plus 10 percent.

## 2026 RATE SCHEDULE

| ENGINEERING:                   | HOURLY RATE |
|--------------------------------|-------------|
| Engineering Intern .....       | \$118.00    |
| Engineer Technician.....       | \$181.00    |
| Assistant Engineer .....       | \$193.00    |
| Associate Engineer.....        | \$239.00    |
| Assistant Project Manager..... | \$239.00    |
| Project Manager .....          | \$275.00    |
| Director of Engineering.....   | \$302.00    |
| Principal .....                | \$302.00    |
| <b>TECHNICAL STAFF:</b>        |             |
| CAD Technician .....           | \$155.00    |
| Senior CAD Technician .....    | \$178.00    |
| Senior CAD Designer .....      | \$213.00    |
| <b>FIELD SERVICES:</b>         |             |
| Construction Intern.....       | \$118.00    |
| Construction Engineer .....    | \$222.00    |
| Construction Manager .....     | \$275.00    |
| <b>ADMINISTRATION:</b>         |             |
| Administration I .....         | \$118.00    |
| Administration II .....        | \$155.00    |
| Project Coordinator .....      | \$181.00    |
| <b>EXPERT WITNESS:</b> .....   | \$ 392.00   |
| <b>MILEAGE:</b> .....          | IRS rate    |

*The above rate schedule is subject to adjustment on July 1, 2026.*



CITY OF HANFORD  
**Department of Public Works**

Focused On Our Community 24/7

900 South 10th Avenue • HANFORD, CA 93230-5234 • (559) 585-2550

**This is an amendment to the agreement between Black Water Consulting Engineers, and the City of Hanford dated April 14, 2025 and therefore all work to be performed under this Work Order shall comply with all provisions of said agreement.**

**Work Order No. 2: Water Well 53 Design PS&E – Millenium at Aquifer**

Work performed shall be paid in accordance with the hourly rates established in the fee schedule contained in the Professional Agreement for On Call Engineering Services attached as “Exhibit A”, for the amount of **\$378,925.00**.

**Scope of Work:**

See attached Work Order

|                                                                     |                     |
|---------------------------------------------------------------------|---------------------|
| Task 1 – Project Management and Coordination                        | \$ 9,732.00         |
| Task 2 – Environmental Review and Site Due Diligence                | \$ 23,237.00        |
| Task 3 – Municipal Well Design, Bidding and Construction Management | \$173,150.00        |
| Task 4 – Pump Station Design                                        | \$113,893.00        |
| Task 5 – Permitting and Agency Coordination                         | \$ 12,095.00        |
| Task 6 – Bidding and Construction Phase Support                     | <u>\$ 46,818.00</u> |
| Total                                                               | \$378,925.00        |

\

By: \_\_\_\_\_  
Frank Senteno  
Utilities and Engineering Director

By: \_\_\_\_\_  
Jeff Black,, P.E  
President

By: \_\_\_\_\_  
Chris Tavaréz  
City Manager

Date: \_\_\_\_\_

21850000 - 826647

## **WORK ORDER – Well 54**

### **LOCATED ON Fargo Avenue east of 12<sup>th</sup> Avenue**

#### **City of Hanford – Well 54 Engineering and Design Services**

Under On-Call A&E Agreement  
Black Water Consulting Engineers, Inc.  
February 25, 2026

#### **Scope of Services**

Black Water Consulting Engineers (Black Water) will provide professional engineering, hydrogeologic coordination, environmental review, design, permitting, bidding, and construction phase support services for the development of **Municipal Well 54**.

Services include project management and coordination; preparation of a Phase I Environmental Site Assessment and associated CEQA documentation (IS/MND, if required); boundary and topographic survey and site control services; geotechnical investigation; preparation of a Preliminary Well Design Report and Division of Drinking Water (DDW) regulatory offset exhibit; preparation of well drilling specifications and bid documents; bidding support; drilling and construction oversight including lithologic logging, geophysical logging, aquifer testing, Title 22 water quality sampling coordination (laboratory fees excluded), and well acceptance recommendations.

Black Water will prepare plans, specifications, and cost estimates (PS&E) for the Well 54 pump station improvements, including site grading and drainage, well pad and structural improvements, production pump and motor, piping and manifold design, onsite and limited offsite pipeline connections required to make the well operational, chlorine storage and feed system, fencing and site security, generator and electrical coordination, and space allocation for potential future arsenic treatment. Electrical design will include utility service coordination, power distribution, generator and transfer equipment design, and preparation of electrical plans and specifications.

Black Water will assist with required permitting and agency coordination, including preparation of the DDW New Well Permit application, San Joaquin Valley Air Pollution Control District Authority to Construct/Permit to Operate applications, and coordination with Southern California Edison. Construction phase support will be provided on a time-and-materials basis, including responses to RFIs, review of submittals, participation in meetings, and engineering site visits during construction.

All services will be performed in accordance with the Scope of Work dated February 17, 2026, as applicable to Well 54

**Fee \$378,925.00**

#### **Not-to-Exceed Amount:**

All work will be performed on a Time and Materials basis with a Not-to-Exceed amount. Monthly invoices will summarize labor hours by staff classification and task. Subconsultant services will be billed at cost plus 10 percent, consistent with the original proposal.



# BLACK WATER

February 17, 2026

Exhibit "A"

Lisa Dock, P.E./QSD – City Engineer  
City of Hanford  
900 S. 10<sup>th</sup> Avenue  
Hanford, CA 93230

Subject:            Proposal for Well        54                    Engineering and Design

Dear Lisa,

Black Water Consulting Engineers (Black Water) is pleased to submit the attached scope of work and fee proposal for engineering and design services for the City of Hanford's (City) proposed Well:    54,

The scope of work outlines professional engineering, hydrogeologic coordination, environmental review, design, permitting, and construction support services to be provided under the City's On-Call A&E Agreement with Black Water on a time-and-materials basis with a not-to-exceed amount.

Our team brings extensive experience in municipal groundwater supply projects and includes specialized subconsultants to support hydrogeology, environmental compliance, surveying, geotechnical investigation, and electrical design. Black Water will serve as the City's primary point of contact and provide overall project management to ensure coordination, regulatory compliance, and timely delivery of project milestones.

We appreciate the opportunity to support the City of Hanford and look forward to working with City staff to ensure the successful delivery of Well        54                    Please contact us if you have any questions or would like to discuss this proposal further.

Sincerely,



Jeff Black, P.E.  
President

209.322.1817 | [jeff@blackwater-eng.com](mailto:jeff@blackwater-eng.com)

February 17, 2026

## SCOPE OF WORK

Black Water Consulting Engineers (Black Water) will provide professional engineering, hydrogeologic coordination, environmental review, and design services for the City of Hanford's proposed Well: 54, including final production well design, associated site and utility improvements, and construction support. Services will be performed on a time-and-materials basis with a not-to-exceed amount, in accordance with the City's On-Call A&E Agreement.

### Subconsultant Team:

- **Wood Rodgers** – Hydrogeology, well design, logging, analysis, and production well drilling and construction oversight
- **Alpha Environmental** – Phase I ESA and CEQA (IS/MND) documentation
- **Davis Survey (Travis Davis)** – Topographic and boundary survey, lot line adjustment
- **Crawford & Associates** – Geotechnical investigation
- **HCS Engineers** – Electrical design and SCE coordination

### Task 1 – Project Management and Coordination

Black Water will provide overall project management and coordination throughout the duration of the project, including:

- Project kickoff meeting with City staff and subconsultants
- Ongoing coordination with the City, regulatory agencies, and subconsultants
- Schedule management consistent with the Sequence of Work
- Monthly invoicing with labor summaries and task descriptions

**Task 1 Estimated Fee: \$9,732.00**

### Task 2 – Environmental Review and Site Due Diligence

#### Task 2.1 – Phase 1 Environmental Site Assessment

Alpha Environmental will prepare a Phase I ESA for the selected Well: site: in accordance with ASTM standards to support property due diligence and permitting.

#### Task 2.2 – CEQA Documentation (IS/MND, if applicable)

Contingent upon the results of the Alpha Environmental Phase I ESA, Black Water will retain additional CEQA services for the preparation of an Initial Study/Mitigated Negative Declaration (IS/MND) for the well projects, with the City of Hanford serving as Lead Agency. At the City's preference, this work may be contracted directly with the City or subcontracted with Black Water.

Services include:

- Environmental analysis of proposed test well and production well facilities
- Preparation of mitigation measures, if required
- Administrative draft and public review draft documents
- Support during public review and response to comments
- Coordination with Black Water and the City through adoption

### **Task 2.3 – Surveying and Site Control**

Davis Survey will perform the following surveying services:

#### **Well 54 – Fargo/Singh Site**

- Boundary and topographic survey of the proposed Well 54 site
- Identification of existing improvements and utilities (record-based and field observed)
- Preparation of base mapping for design

### **Task 2.4 – Geotechnical Investigation**

Crawford & Associates will perform a geotechnical investigation to support site vehicle and equipment access and structural section design, including:

- Field exploration and laboratory testing
- Evaluation of soil conditions for well pad, foundations, and drive paths
- Geotechnical report with design recommendations

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***Deliverables: Phase I and CEQA IS/MND documentation for Well 54 site. Survey and geotechnical reports***

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**Task 2 Estimated Fee: \$23,237.00**

### **Task 3 – Municipal Well Design, Bidding, and Construction Management**

Wood Rodgers will prepare a Preliminary Well Design Report to guide the development of the technical specifications for the drilling, construction, and testing of Well 54. This report will include confirmation that the selected well site will satisfy regulatory requirements for municipal supply wells, in addition to providing a summary of anticipated groundwater levels and water quality. This understanding will be prepared from existing data and previous municipal well design projects. A preliminary well design will be included to support the bidding process and preparation of technical plans and specifications.

### **Task 3.1 – Preliminary Design Report**

- Prepare Preliminary Design Report
- Prepare DDW Regulatory Offset Exhibit for compliance with regulations

### **Task 3.2 – Specifications**

- Prepare technical specifications and bid documents to construct both municipal wells
- Define performance requirements, drilling methods, depth targets, logging requirements, casing and screen material, inclusion of compression section(s), annular material, well development techniques, and testing protocols
- Coordinate City boilerplate documents provided by the City

### **Task 3.3 – Well Bidding Support**

Assist the City with the procurement of a drilling contractor, including:

- Responding to RFIs from bidders
- Preparation of addenda, if required
- Participation in pre-bid meetings

### **Task 3.4 – Well Construction Management**

- Coordination with the drilling contractor and City staff
- Review of daily drilling logs and contractor submittals
- Coordination with Wood Rodgers for hydrogeologic oversight
- Observation of drilling, logging, sampling, and testing activities
- Documentation of well construction and data collection

Wood Rodgers will lead:

- Compliance with drilling fluid parameters
- Preparation of lithologic descriptions of geologic formations
- Witness of geophysical logging
- Finalization of well design – including total depth, well screen depth intervals and aperture, gravel envelope gradation, and annular cement seal depth
- Witness and documentation of well construction, development, and testing
- Aquifer characterization and step testing
- Full Title 22 water quality sampling (laboratory fees not included)
- Evaluation of well results and recommendation for acceptance, including capacity and pump installation depth

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***Deliverables: Well specifications and bid documents***

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**Task 3 Estimated Fee: \$173,150.00**

## Task 4 – Well 54, Pump Station Design (PS&E)

### Task 4.1 – Site Civil and Mechanical Design

Black Water will prepare plans, specifications, and cost estimates for Well 54, improvements, including:

- Site grading and drainage
- Well pad and structural improvements
- Production well, pump, motor, piping, and manifold design
- Onsite and limited offsite pipeline connections to the City system
- Chlorine storage and feed system
- Site fencing, gates, access, and security features
- Generator and electrical service coordination
- Space allocation and schematic provisions for potential arsenic treatment

Offsite improvements will be limited to those necessary to make the well operational and connected to the existing distribution system.

### Task 4.2 – Electrical Design

HCS Engineers will design and incorporate into the plan set 65%, 90% and 100% submittals of electrical design services, including:

- Utility service coordination and applications
- Power distribution for well equipment
- Generator and transfer equipment design
- Electrical plans, details, and specifications

*SCADA design will be limited to **coordination only**, with Telstar serving as the required construction contractor.*

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**Deliverables:** Final PS&E package for Well. 54, Engineer's cost estimates

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**Task 4 Estimated Fee: \$113,893.00**

## Task 5 – Permitting and Agency Coordination

Black Water will assist with all required permits and approvals, including:

- California Division of Drinking Water (DDW) New Well Permit application (full package preparation; City signature)
- Prepare applications for SJ Valley Air Pollution Control Board Authority to Construct / Permit to Operate
- Utility coordination and service applications with SCE
- City of Hanford building permits (by City)

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**Deliverables:** Permitting support documentation

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**Task 5 Estimated Fee: \$12,095.00**

## Task 6 – Bidding and Construction Phase Support

Black Water will provide as-needed construction-phase support on a T&M basis, including:

- Responses to bidder inquiries and addenda
- Schedule and conduct pre-bid meeting
- Tabulate and review bids for compliance with specifications
- Review of submittals and RFIs
- Site visits and engineering support during construction

**Task 6 Estimated Fee: \$46,818.00**

**TOTAL ESTIMATED FEE: \$378,925.00**

*All work will be performed on a Time and Materials basis with a Not-to-Exceed amount, with monthly invoicing summarizing labor hours by staff and task.*

### **Exclusions:**

1. Agency fees
2. Offsite design
3. Offsite distribution modeling
4. Laboratory fees
5. SCADA integration



FEE PROPOSAL

| BLACK  WATER<br>CONSULTING ENGINEERS |                                                     | CITY OF HANFORD<br>WELLS 53, 54, AND 55, AND TANK 6B ENGINEERING AND DESIGN |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
|-----------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------------------------------|-------------------------|-----------------|-------------------------------|--------------------|---------------------|------------------|--------------|-------------------------|-----------------|-------------|-----------|-----------|----------|------------|--------------------------|------------------------|-------------|
| 2/17/2026                                                                                                             |                                                     |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| Fee Proposal<br>Level of Effort                                                                                       |                                                     |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| BLACK  WATER                       |                                                     |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 | Subs        |           |           |          |            | Totals                   |                        |             |
| Billing Rates \$/hr                                                                                                   |                                                     | 302                                                                         | 302                     | 275             | 239                           | 193                | 181                 | 178              | 118          |                         |                 |             |           |           |          |            |                          |                        |             |
| TASK                                                                                                                  | Task Activity                                       | Principal                                                                   | Director of Engineering | Project Manager | Associate Engineer / Asst. PM | Assistant Engineer | Engineer Technician | Design/ Drafting | QAQC/ Admin. | Black Water Total Hours | Black Water Fee | Topo Survey | Hydrogeo  | Env/ CEQA | Geotech  | Electrical | Subconsultants Total Fee | Total Fee <sup>3</sup> |             |
| 1                                                                                                                     | Project Management and Coordination                 |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 1.1                                                                                                                   | Kickoff and Monthly Progress Meetings               | 12                                                                          | 12                      | 42              |                               | 40                 |                     |                  | 24           | 130                     | \$29,350        |             | \$975     |           |          | \$550      | \$1,525                  | \$31,028               |             |
| 1.2                                                                                                                   | Project Management and Administration               |                                                                             |                         | 21              |                               |                    |                     |                  | 18           | 39                      | \$7,899         |             |           |           |          |            | \$0                      | \$7,899                |             |
|                                                                                                                       | Task 1 Total                                        | 12                                                                          | 12                      | 63              | 0                             | 40                 | 0                   | 0                | 42           | 169                     | \$37,249        | \$0         | \$975     | \$0       | \$0      | \$550      | \$1,525                  | \$38,927               |             |
| 2                                                                                                                     | Environmental Review and Site Due Diligence         |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 2.1                                                                                                                   | Phase I ESA                                         |                                                                             |                         | 2               | 4                             |                    |                     |                  |              | 6                       | \$1,506         |             |           | \$4,100   |          |            | \$4,100                  | \$6,016                |             |
| 2.2                                                                                                                   | CEQA Documentation (IS/MND if applicable)           |                                                                             |                         | 3               | 4                             |                    |                     |                  |              | 7                       | \$1,781         |             |           | \$24,000  |          |            | \$24,000                 | \$28,181               |             |
| 2.3                                                                                                                   | Property and Site Survey                            |                                                                             | 2                       | 2               | 4                             |                    |                     |                  |              | 8                       | \$2,110         | \$9,800     |           |           |          |            | \$9,800                  | \$12,890               |             |
| 2.4                                                                                                                   | Geotechnical Investigation                          |                                                                             |                         |                 | 4                             |                    |                     |                  |              | 4                       | \$956           |             |           |           | \$26,740 |            | \$26,740                 | \$30,370               |             |
|                                                                                                                       | Task 2 Total                                        | 0                                                                           | 2                       | 7               | 16                            | 0                  | 0                   | 0                | 0            | 25                      | \$6,353         | \$9,800     | \$0       | \$28,100  | \$26,740 | \$0        | \$64,640                 | \$77,457               |             |
| 3                                                                                                                     | Municipal Well Design, Bidding and CM               |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 3.1                                                                                                                   | Well Preliminary Design Report                      |                                                                             | 2                       | 2               |                               |                    |                     |                  |              | 4                       | \$1,154         |             | \$25,690  |           |          |            | \$25,690                 | \$29,413               |             |
| 3.2                                                                                                                   | Specifications                                      |                                                                             |                         | 1               | 1                             | 1                  |                     |                  |              | 3                       | \$707           |             | \$25,955  |           |          |            | \$25,955                 | \$29,258               |             |
| 3.3                                                                                                                   | Well Bidding Support                                |                                                                             |                         | 1               | 1                             | 1                  |                     |                  |              | 3                       | \$707           |             | \$5,140   |           |          |            | \$5,140                  | \$6,361                |             |
| 3.4                                                                                                                   | Well Construction Management                        |                                                                             |                         | 4               | 12                            |                    |                     |                  | 12           | 28                      | \$5,384         |             | \$408,213 |           |          |            | \$408,213                | \$454,418              |             |
|                                                                                                                       | Task 3 Total                                        | 0                                                                           | 2                       | 8               | 14                            | 2                  | 0                   | 0                | 12           | 38                      | \$7,952         | \$0         | \$464,998 | \$0       | \$0      | \$0        | \$464,998                | \$519,450              |             |
| 4                                                                                                                     | Wells 53, 54 and 55 Pump Station Design             |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 4.1                                                                                                                   | 65% PSE                                             | 10                                                                          | 30                      | 75              | 150                           | 75                 | 30                  | 300              | 50           | 720                     | \$147,760       |             |           |           |          | \$22,015   | \$22,015                 | \$171,977              |             |
| 4.2                                                                                                                   | 90% PSE                                             | 10                                                                          | 15                      | 45              | 75                            | 75                 | 20                  | 225              | 30           | 495                     | \$99,535        |             |           |           |          | \$8,250    | \$8,250                  | \$108,610              |             |
| 4.3                                                                                                                   | 100% Final Bid Documents                            | 6                                                                           | 8                       | 22              | 45                            | 50                 | 20                  | 75               | 30           | 256                     | \$51,193        |             |           |           |          | \$9,000    | \$9,000                  | \$61,093               |             |
|                                                                                                                       | Task 4 Total                                        | 26                                                                          | 53                      | 142             | 270                           | 200                | 70                  | 600              | 110          | 1471                    | \$298,488       | \$0         | \$0       | \$0       | \$0      | \$39,265   | \$39,265                 | \$341,680              |             |
| 5                                                                                                                     | Permitting and Agency Coordination                  |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 5.1                                                                                                                   | Prepare DDW Permit                                  |                                                                             |                         | 6               | 24                            | 24                 | 40                  |                  |              | 94                      | \$19,258        |             |           |           |          |            | \$0                      | \$19,258               |             |
| 5.2                                                                                                                   | SCE Service Application                             |                                                                             |                         |                 | 6                             |                    |                     |                  |              | 6                       | \$1,434         |             |           |           |          | \$4,500    | \$4,500                  | \$6,384                |             |
| 5.3                                                                                                                   | SJ Valley Air Pollution Control District ATC/PTO    |                                                                             |                         | 4               | 6                             | 12                 | 32                  |                  |              | 54                      | \$10,642        |             |           |           |          |            | \$0                      | \$10,642               |             |
|                                                                                                                       | Task 5 Total                                        | 0                                                                           | 0                       | 10              | 36                            | 36                 | 72                  | 0                | 0            | 154                     | \$31,334        | \$0         | \$0       | \$0       | \$0      | \$4,500    | \$4,500                  | \$36,284               |             |
| 6                                                                                                                     | Bidding and Construction Phase Support              |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 6.1                                                                                                                   | Schedule and Conduct Pre-Bid Meeting                | 2                                                                           |                         | 2               | 8                             | 8                  |                     |                  | 2            | 22                      | \$4,846         |             |           |           |          |            | \$0                      | \$4,846                |             |
| 6.2                                                                                                                   | RFI's and Prepare Addenda (assume 3)                |                                                                             | 12                      | 20              | 28                            | 30                 |                     | 40               |              | 130                     | \$28,726        |             |           |           |          | \$2,500    | \$2,500                  | \$31,476               |             |
| 6.3                                                                                                                   | Review and Tabulation of Bids                       |                                                                             |                         | 2               |                               | 6                  |                     |                  | 1            | 9                       | \$1,826         |             |           |           |          |            | \$0                      | \$1,826                |             |
| 6.4                                                                                                                   | Review Submittals (est. 80 )                        |                                                                             |                         | 20              |                               | 52                 | 100                 |                  | 24           | 196                     | \$36,468        |             |           |           |          | \$4,200    | \$4,200                  | \$41,088               |             |
| 6.5                                                                                                                   | ESDC and Site Visits (est. 10)                      | 6                                                                           | 12                      | 28              | 72                            | 150                |                     |                  |              | 268                     | \$59,294        |             |           |           |          | \$1,750    | \$1,750                  | \$61,219               |             |
|                                                                                                                       | Task 6 Total                                        | 8                                                                           | 24                      | 72              | 108                           | 246                | 100                 | 40               | 27           | 625                     | \$131,160       | \$0         | \$0       | \$0       | \$0      | \$8,450    | \$8,450                  | \$140,455              |             |
| 7                                                                                                                     | Tank 6B Engineering Design and Construction Support |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 7.1                                                                                                                   | Information Collection and Review                   | 2                                                                           |                         | 8               | 8                             | 8                  |                     |                  | 2            | 28                      | \$6,496         | \$5,500     |           |           |          |            | \$5,500                  | \$12,546               |             |
| 7.2                                                                                                                   | Construction Drawings                               |                                                                             | 8                       | 16              | 24                            | 24                 |                     | 60               |              | 132                     | \$27,864        |             |           |           |          | \$4,500    | \$4,500                  | \$32,814               |             |
| 7.3                                                                                                                   | Tank Specifications                                 |                                                                             |                         | 8               | 16                            | 16                 |                     |                  | 8            | 48                      | \$10,056        |             |           |           | \$17,240 | \$1,200    | \$18,440                 | \$30,340               |             |
| 7.4                                                                                                                   | Bidding Assistance                                  |                                                                             | 2                       | 12              |                               | 24                 | 40                  |                  | 16           | 94                      | \$17,664        |             |           |           |          | \$1,500    | \$1,500                  | \$19,314               |             |
| 7.5                                                                                                                   | ESDC and Site Visits (est. 5)                       | 2                                                                           | 4                       | 15              | 20                            | 60                 | 40                  |                  |              | 141                     | \$29,537        |             |           |           |          | \$2,500    | \$2,500                  | \$32,287               |             |
| 7.6                                                                                                                   | DDW Permit Assistance                               |                                                                             |                         | 4               | 12                            | 12                 | 24                  |                  | 2            | 54                      | \$10,864        |             |           |           |          |            | \$0                      | \$10,864               |             |
|                                                                                                                       | Task 7 Total                                        | 4                                                                           | 14                      | 63              | 80                            | 144                | 104                 | 60               | 28           | 497                     | \$102,481       | \$5,500     | \$0       | \$0       | \$17,240 | \$9,700    | \$32,440                 | \$138,165              |             |
| TOTALS                                                                                                                |                                                     | 50                                                                          | 107                     | 365             | 524                           | 668                | 346                 | 700              | 219          | 2,979                   | \$615,017       | \$15,300    | \$465,973 | \$28,100  | \$43,980 | \$62,465   | \$615,818                | \$1,292,417            |             |
|                                                                                                                       |                                                     |                                                                             |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          | TOTAL FEE              | \$1,292,417 |

Notes:  
1. All scope items and associated fees are based on the best approximation we can make given the current level of information we have.  
2. Black Water will discuss and/or negotiate with the Client any scope or fee item shown on this Proposal.  
3. Subconsultant work is charged at cost plus 10 percent.

## 2026 RATE SCHEDULE

| ENGINEERING:                    | HOURLY RATE |
|---------------------------------|-------------|
| Engineering Intern .....        | \$118.00    |
| Engineer Technician .....       | \$181.00    |
| Assistant Engineer .....        | \$193.00    |
| Associate Engineer .....        | \$239.00    |
| Assistant Project Manager ..... | \$239.00    |
| Project Manager .....           | \$275.00    |
| Director of Engineering .....   | \$302.00    |
| Principal .....                 | \$302.00    |
| <b>TECHNICAL STAFF:</b>         |             |
| CAD Technician .....            | \$155.00    |
| Senior CAD Technician .....     | \$178.00    |
| Senior CAD Designer .....       | \$213.00    |
| <b>FIELD SERVICES:</b>          |             |
| Construction Intern .....       | \$118.00    |
| Construction Engineer .....     | \$222.00    |
| Construction Manager .....      | \$275.00    |
| <b>ADMINISTRATION:</b>          |             |
| Administration I .....          | \$118.00    |
| Administration II .....         | \$155.00    |
| Project Coordinator .....       | \$181.00    |
| <b>EXPERT WITNESS:</b> .....    | \$ 392.00   |
| <b>MILEAGE:</b> .....           | IRS rate    |

*The above rate schedule is subject to adjustment on July 1, 2026.*

## RIGHT OF ENTRY AGREEMENT

This Right of Entry Agreement ("Agreement") is made as of March 16, 2026, between:  
Property Owner(s): Paul Sing Limited Partnership, Paul Sing, and individual  
("Owner") and Swarn K Singh, an individual  
and

CITY OF HANFORD, a California municipal corporation  
("City").

### RECITALS

#### **1. Property**

Owner is the owner of the property located at:

Address(es): North East corner of 12th and Targa Avenue

APN(s): 007-360-18 and 007-010-031

("Property").

#### **2. Purpose**

The City is evaluating the Property as a possible location for a municipal water well and regional basin. To do that, the City needs access to conduct due diligence related to evaluating the Property.

#### **3. Permission to Enter**

Owner gives the City and its employees, consultants, surveyors, engineers, environmental professionals, appraisers, and contractors permission to enter the Property for the following purposes:

- Conduct a Phase I Environmental Site Assessment (ESA). A Phase 1 ESA is a preliminary study to identify potential contamination on a property, which will include a visual site inspection and examination of historic records.
- Perform land surveying, including boundary verification, topographic survey, and locating visible improvements and utilities.
- Conduct an appraisal inspection.
- Complete other non-invasive due diligence related to evaluating the Property for a well site.

This Agreement does not allow drilling, soil borings, groundwater sampling, or other invasive testing. A separate agreement will be established to address these matters should the City's initial evaluation efforts produce favorable results for a City well site.

#### **4. Term**

This permission starts on March 14, 2024 and ends on April 30, 2024, unless extended by mutual written agreement. The City and its employees, consultants, surveyors, engineers, environmental professionals, appraisers, and contractors will enter the Property during normal business hours unless otherwise agreed.

#### **5. Notice**

The City will make reasonable efforts to notify the Owner before entering the Property and will coordinate access when practical. If there are access limitations, tenant coordination issues, locked gates, livestock, weather conditions, or other unforeseen circumstances that may affect entry, both parties agree to communicate promptly and work in good faith to schedule a mutually reasonable time for access. Neither party shall unreasonably delay or interfere with access necessary to complete the authorized activities.

#### **6. Insurance and Responsibility**

Third party consultants, surveyors, engineers, environmental professionals, appraisers, and contractors hired by the City for evaluation of the Property will carry insurance as required by their contracts with the City.

The City remains responsible for the acts of its employees as provided under California law.

#### **7. Indemnity**

To the maximum extent permitted by law, Owner shall defend, indemnify, and hold harmless the City and its officers, employees, agents, consultants, and contractors from and against any and all claims, demands, damages, losses, liabilities, liens, costs, and expenses, including, without limitation, reasonable attorney's fees and costs of defense, arising out of or relating to: (i) condition of the Property; or (ii) the acts or omissions of the Owner, its tenants, agents, invitees, or third parties; provided however, such duty to indemnify, defend, and hold harmless will not apply with respect to the negligent acts or intentional misconduct of the City or its employees, consultants, surveyors, engineers, environmental professionals, appraisers, and contractors.

#### **8. No Obligation to Purchase**

This Agreement only allows the City to evaluate the Property. It does not require the City to purchase the Property or any portion of it.

#### **9. No Transfer of Property Rights**

This Agreement grants only temporary permission to enter the Property. It does not create an easement, lease, or other property interest.

#### **10. Owner Authority**

Owner confirms that they are authorized to grant this permission.

#### **11. Entire Agreement**

This document contains the entire agreement regarding access to the Property and may only be changed in writing signed by both parties.

**12. Attorneys' Fees**

If an action at law or in equity is necessary to enforce or interpret the terms of this Agreement, the prevailing party shall be entitled to reasonable attorneys' fees, costs and necessary disbursements in addition to any other reasonable relief to which he may be entitled.

OWNER:

Paul Singh

Name:

Date:

Swarajit K. Singh

Name (if additional owner):

Date:

CITY OF HANFORD

By: Lisa Dock

Name: Lisa Dock, PE/QSD

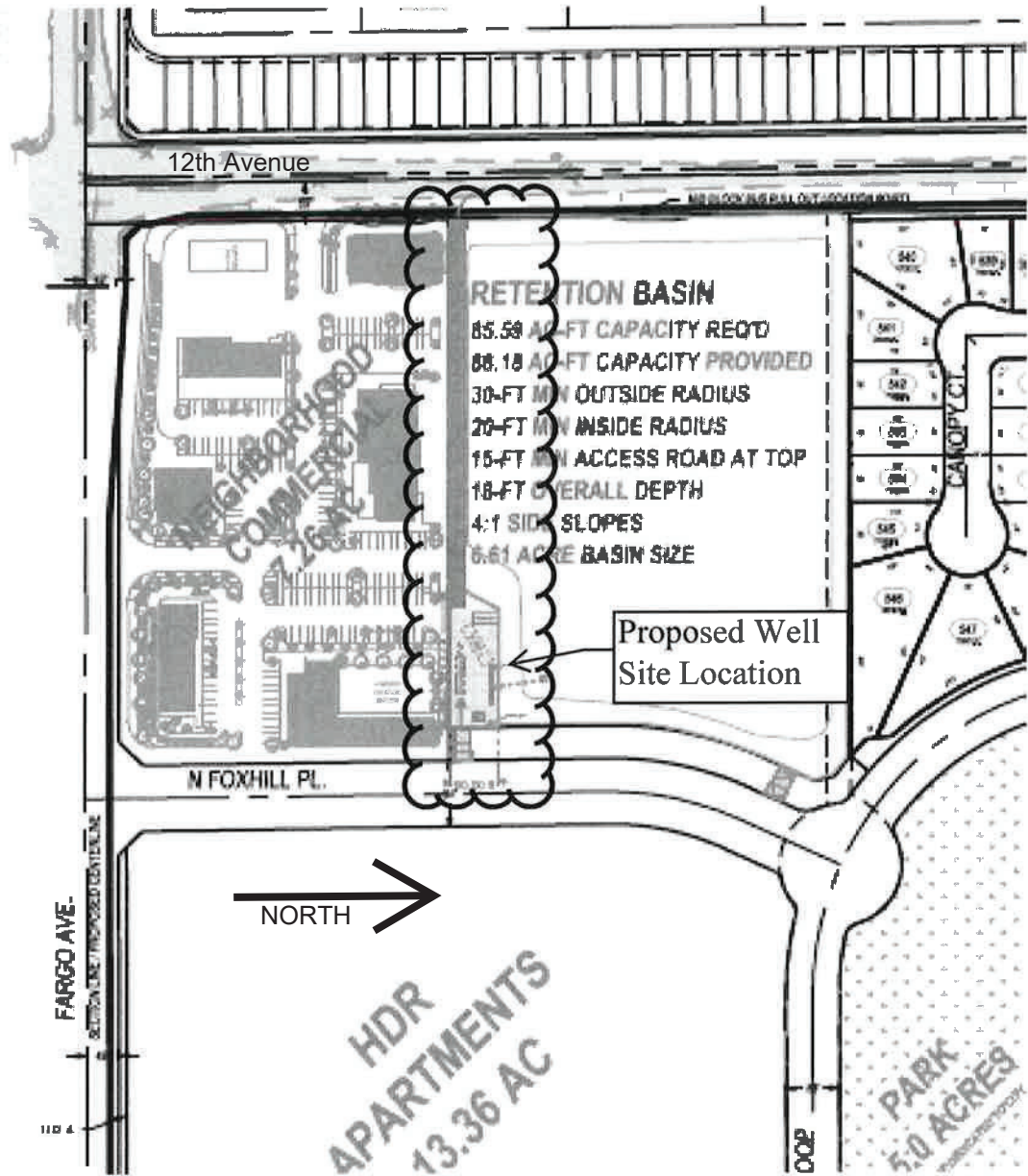
Title: City Engineer

Date: 3/18/2026

## Right of Entry – Exhibit A

### Proposed Well Site location

(NE corner of 12<sup>th</sup> Avenue and Fargo Avenue)







## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** CONSENT CALENDAR

**SUBJECT:**

Authorization to execute a Work Order with the City's on-call Architecture and Engineering Consultant, Blackwater Engineering, of Fresno CA, in the amount of \$155,643 for the engineering and design services of Municipal Water Storage Tank 6B.

**RECOMMENDATION:**

Recommendation:

That the City Council, by motion:

1. Authorize the execution of a Work Order with Black Water Consulting and Engineering for the engineering and design of Water Storage Tank 6B in the amount of \$155,643
2. Authorize the City Manager to approve changes and/or change orders as necessary within the project budget

Recommended Motion:

I make a motion to:

1. Authorize the execution of a Work Order with Black Water Consulting and Engineering for the engineering and design of Water Storage Tank 6B in the amount of \$155,643
2. Authorize the City Manager to approve changes and/or change orders as necessary within the project budget

**BACKGROUND:**

The City has the existing Water Storage Tank 6A located at 1200 W. Fargo Avenue. The original Water Storage Tank 6A site design included the installation of the needed infrastructure for a future 1 million gallon storage tank to be constructed at a later date. This second tank, Tank 6B, will provide the required storage capacity to maintain adequate pressure, especially during peak usage, and to maintain adequate fire protection.

Following completion of a Hydraulic Impact Analysis performed by Akel Engineering (the City's Utility Master Plan Update Consultant), it was determined that water storage tank 6B is required to meet water demand due to ongoing development growth and sufficient storage capacity crucial to maintain consistent water pressure and meet fire demand across the water system within the neighborhood water network. Water Storage Tank 6B is identified in the 2017 Water Master Plan. This new Tank will provide the needed storage capacity to meet the demands of new development generally located at the northeast and northwest corners of 12th Avenue and Fargo Avenue.

Black Water Engineering is on the City's on-call Architecture and Engineering consultant list, having a focus on utility infrastructure with a specialty in water well and storage tank design. This item is a request to authorize the execution of a work order with Black Water Engineering to perform engineering and design services for water storage tank 6B.

Black Water design services for Water Storage Tank 6B are estimated per the attached A&E Proposal. These services include professional engineering design services to prepare the construction documents for the water storage tank and includes bidding and construction phase support.

Water Storage Tank 6B will be constructed by the subdivision developer with a proposed planned development near this location and will be reimbursed by the city through Impact Fees. Upon execution of the Work Order, bid documents for the Water Storage Tank are expected to be completed in nine months.

#### **FISCAL IMPACT:**

There are sufficient funds in the project budget to fund engineering and design services, therefore no additional appropriations are needed at this time.

Furthermore, for overall project needs, the FY 25/26 Capital Improvement Program allocates \$250,000 for design services in FY2026 and \$3,750,000 for the design and construction of Water Storage Tank 6B in FY2028, which is in the first planning year and thus currently unfunded. The project budget for the Water System Impact Fee Fund (0185) is shown below.

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#### **Project Budget Funding**

|                                            |                     |
|--------------------------------------------|---------------------|
| FY25/26 Water System Impact Fees           | \$ 250,000.00       |
| FY25/26 Water System Impact Fees(Unfunded) | \$3,500,000.00      |
| <b><u>Total Project Budget</u></b>         | <b>\$250,000.00</b> |

#### **Estimated Project Costs**

|                               |                       |
|-------------------------------|-----------------------|
| Project Design                | \$155,643.00          |
| Project Construction (FY2028) | \$3,500,000.00        |
| <b>Total Estimated Costs</b>  | <b>\$3,655,643.00</b> |

**Estimated Budget Surplus or (Deficit): (\$3,405,643.00)**

The above Budget Summary reveals a budget deficit for construction of Tank 6B at this time due to the CIP's Budget planning years being unfunded. Staff will return to Council at the time of award for construction to address the project's budget deficit.

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#### **ATTACHMENTS:**

1. Work Order 1 - Well Tank 6B Design





CITY OF HANFORD  
**Department of Public Works**

Focused On Our Community 24/7

900 South 10th Avenue • HANFORD, CA 93230-5234 • (559) 585-2550

**This is an amendment to the agreement between Black Water Consulting Engineers, and the City of Hanford dated April 14, 2025 and therefore all work to be performed under this Work Order shall comply with all provisions of said agreement.**

**Work Order No. 1: Water Storage Tank 6B - Design PS&E**

Work performed shall be paid in accordance with the hourly rates established in the fee schedule contained in the Professional Agreement for On Call Engineering Services attached as “Exhibit A”, for an amount of **\$155,643.00**.

**Scope of Work:**

See attached Work Order

By: \_\_\_\_\_  
Frank Senteno  
Utilities and Engineering Director

By: \_\_\_\_\_  
Jeff Black,, P.E  
President

By: \_\_\_\_\_  
Chris Tavarez  
City Manager

Date: \_\_\_\_\_

## **WORK ORDER – TANK 6B**

**Located at the existing City Tank #6 site on Fargo Avenue west of BNSF Railroad**

### **City of Hanford – Tank 6B Engineering and Design Services**

Under On-Call A&E Agreement  
Black Water Consulting Engineers  
February 25, 2026

#### **Scope of Services**

Black Water Consulting Engineers (Black Water) will provide professional engineering, environmental review coordination, design, bidding assistance, and construction phase support services for the installation of **Tank 6B** at the existing Tank 6 facility located at Fargo/BNSF.

Services include project management and coordination; preparation of a Phase I Environmental Site Assessment and associated CEQA documentation (IS/MND, if required) applicable to the Tank 6B improvements; and overall coordination with the City and regulatory agencies.

Black Water will prepare a stand-alone set of plans, specifications, and bid documents for the construction of Tank 6B. Services include background information collection and review; preparation of construction drawings; preparation of technical specifications; bidding assistance including responses to RFIs and preparation of addenda; and Engineering Services During Construction (ESDC), including site visits and participation in project meetings.

Black Water will also assist the City with preparation of the Division of Drinking Water (DDW) permit amendment associated with installation of Tank 6B.

All services will be performed in accordance with the Scope of Work dated February 17, 2026, as applicable to Tank 6B

#### **Fee**

**Not-to-Exceed Amount: \$155,643.00**

All work will be performed on a Time and Materials basis with a Not-to-Exceed amount. Monthly invoices will summarize labor hours by staff classification and task. Subconsultant services will be billed at cost plus 10 percent, consistent with the original proposal.



February 17, 2026

## Exhibit A

Lisa Dock, P.E./QSD – City Engineer  
City of Hanford  
900 S. 10<sup>th</sup> Avenue  
Hanford, CA 93230

Subject: Proposal for Tank 6B Engineering and Design

Dear Lisa,

Black Water Consulting Engineers (Black Water) is pleased to submit the attached scope of work and fee proposal for engineering and design services for the City of Hanford's (City)

Tank 6B to be located at the Fargo/BSNF tank site. It is understood that the construction documents for Tank 6B will be stand-alone

The scope of work outlines professional engineering, hydrogeologic coordination, environmental review, design, permitting, and construction support services to be provided under the City's On-Call A&E Agreement with Black Water on a time-and-materials basis with a not-to-exceed amount.

Our team brings extensive experience in municipal groundwater supply projects and includes specialized subconsultants to support hydrogeology, environmental compliance, surveying, geotechnical investigation, and electrical design. Black Water will serve as the City's primary point of contact and provide overall project management to ensure coordination, regulatory compliance, and timely delivery of project milestones.

We appreciate the opportunity to support the City of Hanford and look forward to working with City staff to ensure the successful delivery of Tank 6B. Please contact us if you have any questions or would like to discuss this proposal further.

Sincerely,

Jeff Brack

Jeff Black, P.E.  
President

209.322.1817 | [jeff@blackwater-eng.com](mailto:jeff@blackwater-eng.com)



February 17, 2026

## SCOPE OF WORK

Black Water Consulting Engineers (Black Water) will provide professional engineering, hydrogeologic coordination, environmental review, and design services for the City of Hanford's proposed Tank 6B, including associated site and utility improvements, and construction support. Services will be performed on a time-and-materials basis with a not-to-exceed amount, in accordance with the City's On-Call A&E Agreement.

### Subconsultant Team:

- **Wood Rodgers** – Hydrogeology, well design, logging, analysis, and production well drilling and construction oversight
- **Alpha Environmental** – Phase I ESA and CEQA (IS/MND) documentation
- **Davis Survey (Travis Davis)** – Topographic and boundary survey, lot line adjustment
- **Crawford & Associates** – Geotechnical investigation
- **HCS Engineers** – Electrical design and SCE coordination

### Task 1 – Project Management and Coordination

Black Water will provide overall project management and coordination throughout the duration of the project, including:

- Project kickoff meeting with City staff and subconsultants
- Ongoing coordination with the City, regulatory agencies, and subconsultants
- Schedule management consistent with the Sequence of Work
- Monthly invoicing with labor summaries and task descriptions

**Task 1 Estimated Fee: \$9,732.00**

### Task 2 – Site Due Diligence and Environmental

Black Water will prepare a Phase 1 Environmental Site Assessment and associated CEQA documentation (IS/MND, if required) applicable to the Tank 6B improvements

**Task 2 Estimated Fee: \$7,746.00**

### Task 3– Tank 6B Engineering Design and Construction Support

Black Water will provide design and construction documents, including Engineering Services During Construction for the installation of Tank 6B at the existing Tank 6 facility located at Fargo/BNSF. The City will provide Black Water with DWG files and the as-built drawings for the existing tank site. The deliverable for this task consists of a stand-alone set of bid documents for the construction of Tank 6B. Sub-tasks include:

- Background information collection and review
- Prepare construction drawings
- Prepare project specifications
- Bidding assistance
- Engineering Services During Construction, site visits, and project meetings
- Assist the City with the preparation of the DDW permit amendment

**Task 3 Estimated Fee: \$138,165.00**

**TOTAL ESTIMATED FEE: \$155,643.00**

*All work will be performed on a Time and Materials basis with a Not-to-Exceed amount, with monthly invoicing summarizing labor hours by staff and task.*

#### **Exclusions:**

1. Agency fees
2. Offsite design
3. Offsite distribution modeling
4. Laboratory fees
5. SCADA integration

FEE PROPOSAL

| BLACK  WATER<br>CONSULTING ENGINEERS |                                                     | CITY OF HANFORD<br>WELLS 53, 54, AND 55, AND TANK 6B ENGINEERING AND DESIGN<br>2/17/2026 |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
|-----------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|------------------------------------------------------------------------------------------|-------------------------|-----------------|-------------------------------|--------------------|---------------------|------------------|--------------|-------------------------|-----------------|-------------|-----------|-----------|----------|------------|--------------------------|------------------------|-------------|
| Fee Proposal<br>Level of Effort                                                                                       |                                                     |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| BLACK  WATER                       |                                                     |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 | Subs        |           |           |          |            | Totals                   |                        |             |
| Billing Rates \$/hr                                                                                                   |                                                     | 302                                                                                      | 302                     | 275             | 239                           | 193                | 181                 | 178              | 118          |                         |                 |             |           |           |          |            |                          |                        |             |
| TASK                                                                                                                  | Task Activity                                       | Principal                                                                                | Director of Engineering | Project Manager | Associate Engineer / Asst. PM | Assistant Engineer | Engineer Technician | Design/ Drafting | QAQC/ Admin. | Black Water Total Hours | Black Water Fee | Topo Survey | Hydrogeo  | Env/ CEQA | Geotech  | Electrical | Subconsultants Total Fee | Total Fee <sup>3</sup> |             |
| 1                                                                                                                     | Project Management and Coordination                 |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 1.1                                                                                                                   | Kickoff and Monthly Progress Meetings               | 12                                                                                       | 12                      | 42              |                               | 40                 |                     |                  | 24           | 130                     | \$29,350        |             | \$975     |           |          | \$550      | \$1,525                  | \$31,028               |             |
| 1.2                                                                                                                   | Project Management and Administration               |                                                                                          |                         | 21              |                               |                    |                     |                  | 18           | 39                      | \$7,899         |             |           |           |          |            | \$0                      | \$7,899                |             |
|                                                                                                                       | Task 1 Total                                        | 12                                                                                       | 12                      | 63              | 0                             | 40                 | 0                   | 0                | 42           | 169                     | \$37,249        | \$0         | \$975     | \$0       | \$0      | \$550      | \$1,525                  | \$38,927               |             |
| 2                                                                                                                     | Environmental Review and Site Due Diligence         |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 2.1                                                                                                                   | Phase I ESA                                         |                                                                                          |                         | 2               | 4                             |                    |                     |                  |              | 6                       | \$1,506         |             |           | \$4,100   |          |            | \$4,100                  | \$6,016                |             |
| 2.2                                                                                                                   | CEQA Documentation (IS/MND if applicable)           |                                                                                          |                         | 3               | 4                             |                    |                     |                  |              | 7                       | \$1,781         |             |           | \$24,000  |          |            | \$24,000                 | \$28,181               |             |
| 2.3                                                                                                                   | Property and Site Survey                            |                                                                                          | 2                       | 2               | 4                             |                    |                     |                  |              | 8                       | \$2,110         | \$9,800     |           |           |          |            | \$9,800                  | \$12,890               |             |
| 2.4                                                                                                                   | Geotechnical Investigation                          |                                                                                          |                         |                 | 4                             |                    |                     |                  |              | 4                       | \$956           |             |           |           | \$26,740 |            | \$26,740                 | \$30,370               |             |
|                                                                                                                       | Task 2 Total                                        | 0                                                                                        | 2                       | 7               | 16                            | 0                  | 0                   | 0                | 0            | 25                      | \$6,353         | \$9,800     | \$0       | \$28,100  | \$26,740 | \$0        | \$64,640                 | \$77,457               |             |
| 3                                                                                                                     | Municipal Well Design, Bidding and CM               |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 3.1                                                                                                                   | Well Preliminary Design Report                      |                                                                                          | 2                       | 2               |                               |                    |                     |                  |              | 4                       | \$1,154         |             | \$25,690  |           |          |            | \$25,690                 | \$29,413               |             |
| 3.2                                                                                                                   | Specifications                                      |                                                                                          |                         | 1               | 1                             | 1                  |                     |                  |              | 3                       | \$707           |             | \$25,955  |           |          |            | \$25,955                 | \$29,258               |             |
| 3.3                                                                                                                   | Well Bidding Support                                |                                                                                          |                         | 1               | 1                             | 1                  |                     |                  |              | 3                       | \$707           |             | \$5,140   |           |          |            | \$5,140                  | \$6,361                |             |
| 3.4                                                                                                                   | Well Construction Management                        |                                                                                          |                         | 4               | 12                            |                    |                     |                  | 12           | 28                      | \$5,384         |             | \$408,213 |           |          |            | \$408,213                | \$454,418              |             |
|                                                                                                                       | Task 3 Total                                        | 0                                                                                        | 2                       | 8               | 14                            | 2                  | 0                   | 0                | 12           | 38                      | \$7,952         | \$0         | \$464,998 | \$0       | \$0      | \$0        | \$464,998                | \$519,450              |             |
| 4                                                                                                                     | Wells 53, 54 and 55 Pump Station Design             |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 4.1                                                                                                                   | 65% PSE                                             | 10                                                                                       | 30                      | 75              | 150                           | 75                 | 30                  | 300              | 50           | 720                     | \$147,760       |             |           |           |          | \$22,015   | \$22,015                 | \$171,977              |             |
| 4.2                                                                                                                   | 90% PSE                                             | 10                                                                                       | 15                      | 45              | 75                            | 75                 | 20                  | 225              | 30           | 495                     | \$99,535        |             |           |           |          | \$8,250    | \$8,250                  | \$108,610              |             |
| 4.3                                                                                                                   | 100% Final Bid Documents                            | 6                                                                                        | 8                       | 22              | 45                            | 50                 | 20                  | 75               | 30           | 256                     | \$51,193        |             |           |           |          | \$9,000    | \$9,000                  | \$61,093               |             |
|                                                                                                                       | Task 4 Total                                        | 26                                                                                       | 53                      | 142             | 270                           | 200                | 70                  | 600              | 110          | 1471                    | \$298,488       | \$0         | \$0       | \$0       | \$0      | \$39,265   | \$39,265                 | \$341,680              |             |
| 5                                                                                                                     | Permitting and Agency Coordination                  |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 5.1                                                                                                                   | Prepare DDW Permit                                  |                                                                                          |                         | 6               | 24                            | 24                 | 40                  |                  |              | 94                      | \$19,258        |             |           |           |          |            | \$0                      | \$19,258               |             |
| 5.2                                                                                                                   | SCE Service Application                             |                                                                                          |                         |                 | 6                             |                    |                     |                  |              | 6                       | \$1,434         |             |           |           |          | \$4,500    | \$4,500                  | \$6,384                |             |
| 5.3                                                                                                                   | SJ Valley Air Pollution Control District ATC/PTO    |                                                                                          |                         | 4               | 6                             | 12                 | 32                  |                  |              | 54                      | \$10,642        |             |           |           |          |            | \$0                      | \$10,642               |             |
|                                                                                                                       | Task 5 Total                                        | 0                                                                                        | 0                       | 10              | 36                            | 36                 | 72                  | 0                | 0            | 154                     | \$31,334        | \$0         | \$0       | \$0       | \$0      | \$4,500    | \$4,500                  | \$36,284               |             |
| 6                                                                                                                     | Bidding and Construction Phase Support              |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 6.1                                                                                                                   | Schedule and Conduct Pre-Bid Meeting                | 2                                                                                        |                         | 2               | 8                             | 8                  |                     |                  | 2            | 22                      | \$4,846         |             |           |           |          |            | \$0                      | \$4,846                |             |
| 6.2                                                                                                                   | RFI's and Prepare Addenda (assume 3)                |                                                                                          | 12                      | 20              | 28                            | 30                 |                     | 40               |              | 130                     | \$28,726        |             |           |           |          | \$2,500    | \$2,500                  | \$31,476               |             |
| 6.3                                                                                                                   | Review and Tabulation of Bids                       |                                                                                          |                         | 2               |                               | 6                  |                     |                  | 1            | 9                       | \$1,826         |             |           |           |          |            | \$0                      | \$1,826                |             |
| 6.4                                                                                                                   | Review Submittals (est. 80 )                        |                                                                                          |                         | 20              |                               | 52                 | 100                 |                  | 24           | 196                     | \$36,468        |             |           |           |          | \$4,200    | \$4,200                  | \$41,088               |             |
| 6.5                                                                                                                   | ESDC and Site Visits (est. 10)                      | 6                                                                                        | 12                      | 28              | 72                            | 150                |                     |                  |              | 268                     | \$59,294        |             |           |           |          | \$1,750    | \$1,750                  | \$61,219               |             |
|                                                                                                                       | Task 6 Total                                        | 8                                                                                        | 24                      | 72              | 108                           | 246                | 100                 | 40               | 27           | 625                     | \$131,160       | \$0         | \$0       | \$0       | \$0      | \$8,450    | \$8,450                  | \$140,455              |             |
| 7                                                                                                                     | Tank 6B Engineering Design and Construction Support |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          |                        |             |
| 7.1                                                                                                                   | Information Collection and Review                   | 2                                                                                        |                         | 8               | 8                             | 8                  |                     |                  | 2            | 28                      | \$6,496         | \$ 5,500    |           |           |          |            | \$5,500                  | \$12,546               |             |
| 7.2                                                                                                                   | Construction Drawings                               |                                                                                          | 8                       | 16              | 24                            | 24                 |                     | 60               |              | 132                     | \$27,864        |             |           |           |          | \$4,500    | \$4,500                  | \$32,814               |             |
| 7.3                                                                                                                   | Tank Specifications                                 |                                                                                          |                         | 8               | 16                            | 16                 |                     |                  | 8            | 48                      | \$10,056        |             |           |           | \$17,240 | \$1,200    | \$18,440                 | \$30,340               |             |
| 7.4                                                                                                                   | Bidding Assistance                                  |                                                                                          | 2                       | 12              |                               | 24                 | 40                  |                  | 16           | 94                      | \$17,664        |             |           |           |          | \$1,500    | \$1,500                  | \$19,314               |             |
| 7.5                                                                                                                   | ESDC and Site Visits (est. 5)                       | 2                                                                                        | 4                       | 15              | 20                            | 60                 | 40                  |                  |              | 141                     | \$29,537        |             |           |           |          | \$2,500    | \$2,500                  | \$32,287               |             |
| 7.6                                                                                                                   | DDW Permit Assistance                               |                                                                                          |                         | 4               | 12                            | 12                 | 24                  |                  | 2            | 54                      | \$10,864        |             |           |           |          |            | \$0                      | \$10,864               |             |
|                                                                                                                       | Task 7 Total                                        | 4                                                                                        | 14                      | 63              | 80                            | 144                | 104                 | 60               | 28           | 497                     | \$102,481       | \$5,500     | \$0       | \$0       | \$17,240 | \$9,700    | \$32,440                 | \$138,165              |             |
| TOTALS                                                                                                                |                                                     | 50                                                                                       | 107                     | 365             | 524                           | 668                | 346                 | 700              | 219          | 2,979                   | \$615,017       | \$15,300    | \$465,973 | \$28,100  | \$43,980 | \$62,465   | \$615,818                | \$1,292,417            |             |
|                                                                                                                       |                                                     |                                                                                          |                         |                 |                               |                    |                     |                  |              |                         |                 |             |           |           |          |            |                          | TOTAL FEE              | \$1,292,417 |

Notes:  
1. All scope items and associated fees are based on the best approximation we can make given the current level of information we have.  
2. Black Water will discuss and/or negotiate with the Client any scope or fee item shown on this Proposal.  
3. Subconsultant work is charged at cost plus 10 percent.

## 2026 RATE SCHEDULE

| ENGINEERING:                    | HOURLY RATE |
|---------------------------------|-------------|
| Engineering Intern .....        | \$118.00    |
| Engineer Technician .....       | \$181.00    |
| Assistant Engineer .....        | \$193.00    |
| Associate Engineer .....        | \$239.00    |
| Assistant Project Manager ..... | \$239.00    |
| Project Manager .....           | \$275.00    |
| Director of Engineering .....   | \$302.00    |
| Principal .....                 | \$302.00    |
| <b>TECHNICAL STAFF:</b>         |             |
| CAD Technician .....            | \$155.00    |
| Senior CAD Technician .....     | \$178.00    |
| Senior CAD Designer .....       | \$213.00    |
| <b>FIELD SERVICES:</b>          |             |
| Construction Intern .....       | \$118.00    |
| Construction Engineer .....     | \$222.00    |
| Construction Manager .....      | \$275.00    |
| <b>ADMINISTRATION:</b>          |             |
| Administration I .....          | \$118.00    |
| Administration II .....         | \$155.00    |
| Project Coordinator .....       | \$181.00    |
| <b>EXPERT WITNESS:</b> .....    | \$ 392.00   |
| <b>MILEAGE:</b> .....           | IRS rate    |

*The above rate schedule is subject to adjustment on July 1, 2026.*



## AGENDA STAFF REPORT

**MEETING DATE:** 5/5/2026

**AGENDA SECTION:** CONSENT CALENDAR

**SUBJECT:**

Adoption of Resolution 26-22-R for the acceptance of Carbon Reduction Program Federal Funds in the amount of \$161,000 for the preparation of an Intelligent Transportation Systems (ITS) Strategic Plan for the City of Hanford. Amend the budget to recognize the grant funding amount, appropriate \$183,000 (including \$22,000 of local match) in the Transportation Fund, and authorize the City Manager to execute the grant agreement.

**RECOMMENDATION:**

Recommendation:

Staff recommends that the City Council, by motion,

1. Adoption of Resolution No. 26-22-R for the acceptance of Carbon Reduction Program Federal Funds in the amount of \$161,000 for the preparation of an Intelligent Transportation Systems (ITS) Strategic Plan for the City of Hanford,
2. Amend the budget to recognize the grant funding amount and appropriate \$183,000 (including \$22,000 of local match) in the Transportation Fund;
3. Authorize the City Manager to execute the grant agreement.

Recommended Motion:

I move to :

1. Adopt Resolution No. 26-22-R for the acceptance of Carbon Reduction Program Federal Funds in the amount of \$161,000 for the preparation of an Intelligent Transportation Systems (ITS) Strategic Plan for the City of Hanford,
2. Amend the budget to recognize the grant funding amount and appropriate \$183,000 (including \$22,000 of local match) in the Transportation Fund;
3. Authorize the City Manager to execute the grant agreement

**BACKGROUND:**

The purpose of this funding request is for the City to acquire professional services for the development of an Intelligent Transportation Systems (ITS) Strategic Plan . The goal of the ITS

Strategic Plan is to better manage traffic by addressing all modes of transportation (I.E., “complete streets”) and to provide a safe travel experience for passenger vehicles, and transit users, as well as bicyclists and pedestrians.

The development and implementation of the ITS Strategic Plan will serve as the basis to plan, design and ultimately deploy an ITS program within Hanford. Furthermore, it will allow the City to seek other funding sources on future ITS and CMAQ projects as well as provide clear direction to the various development projects throughout the City of Hanford.

An intelligent traffic signal communications system is beneficial in many ways and promotes the goals of the CMAQ funding guidelines. This includes increased roadway safety, optimizing signal timing, reduce congestion with real-time data, travel reliability, transit priority, reduced greenhouse gasses, economic and sustainable growth, and increased mobility at signalized intersections for all modes of travel including motorists, bicyclists, pedestrians, transit, and emergency vehicles.

Key objectives will include:

- Assessment of both current and forecasted conditions
- Plan for future growth by identifying corridors for interconnections between traffic signals and City Facilities, identify the minimum equipment requirements to propagate and effective traffic management program.
- To utilize technology to provide a safe, sustainable, and robust transportation network
- Identify what needs to be constructed along with development (equipment, conduits, etc.) as part of a traffic management network to mitigate traffic impacts.
- Research opportunities to partner with outside agencies on multi-jurisdictional corridors

In summary, the ITS plan will assess transportation challenges and opportunities, identify technological solutions, traffic management strategies, and provide an implementation road map. Altogether, the plan will work to improve transportation safety and operational efficiencies in the City’s arterial and collector roadways. The ITS plan will develop a framework to help guide transportation planning in response to the City of Hanford’s continuing growth and development and its direct impact and reliance on the City’s transportation network.

The next step in the project will be preparation of an RFP to solicit proposals from qualified consultants. Staff will need to follow a Federal procurement process due to the involvement of Federal Funds.

**FISCAL IMPACT:**

The total estimated project is \$183,000 and is broken down as follows:

|                                             |                    |
|---------------------------------------------|--------------------|
| Project Cost.....                           | \$ 183,000         |
| Carbon Reduction Program Federal Funds..... | <u>\$(161,000)</u> |
| Transportation Fund (local match).....      | \$ 22,000          |

The grant entails an approximate 12% match in which the Transportation Fund will fund in the amount of \$22,000.



**ATTACHMENTS:**

1. Resolution 26-22-R Execution of State Funding Agreements
2. Program Supplement F042

**RESOLUTION NO. 26-22-R**

**RESOLUTION OF THE CITY COUNCIL OF THE CITY OF HANFORD  
AUTHORIZING EXECUTION OF THE MASTER AGREEMENT  
ADMINISTERING AGENCY - STATE AGREEMENTS FOR FEDERAL  
AID PROJECTS**

At a regular meeting of the City Council of the City of Hanford duly called and held on the 5<sup>th</sup> day of May 2026, at 7:00PM and on motion made by Council Member \_\_\_\_\_ and seconded by Council Member \_\_\_\_\_, and duly carried that the following resolution be adopted:

WHEREAS, the City of Hanford is eligible to receive Federal and/or State funding for certain Transportation Projects, through the California Department of Transportation and

WHEREAS, Master Agreements, Program Supplemental Agreements, Fund Exchange Agreements and/or Fund Transfer Agreements need to be executed with the California Department of Transportation before such funds could be claimed, and

WHEREAS the City wishes to delegate authorization to execute these agreements and any amendments thereto to the City Manager.

NOW, THEREFORE, BE IT RESOLVED that the City Manager be authorized to execute the Master Agreements, Program Supplemental Agreements, Fund Exchange Agreements, Fund Transfer Agreements and any amendments thereto with the California Department of Transportation.

PASSED, ADOPTED AND APPROVED at a regular meeting of the City Council of the City of Hanford duly called and held on the 5th day of May 2026, by the following vote:

AYES: \_\_\_\_\_

NOES: \_\_\_\_\_

ABSTAIN: \_\_\_\_\_

ABSENT: \_\_\_\_\_

APPROVED:

\_\_\_\_\_  
Mark Kairis  
Mayor of the City of Hanford

ATTEST:

\_\_\_\_\_  
Natalie Corral  
City Clerk

State of California )  
County of Kings ) ss  
City of Hanford )

I, Natalie Corral, City Clerk of the City of Hanford, do hereby certify the foregoing Resolution was duly passed and adopted at a regular meeting of the City Council of the City of Hanford held on the 5<sup>th</sup> day of May 2026.

Date: \_\_\_\_\_ City Clerk \_\_\_\_\_

PROGRAM SUPPLEMENT NO. F042  
to  
ADMINISTERING AGENCY-STATE AGREEMENT  
FOR FEDERAL-AID PROJECTS NO 06-5091F15

Adv. Project ID  
0625000001

Date: March 12, 2026  
Location: 06-KIN-0-HAN  
Project Number: CRPL-5091(069)  
E.A. Number:  
Locode: 5091

This Program Supplement hereby adopts and incorporates the Administering Agency-State Agreement for Federal Aid which was entered into between the Administering Agency and the State on 11/01/2016 and is subject to all the terms and conditions thereof. This Program Supplement is executed in accordance with Article I of the aforementioned Master Agreement under authority of Resolution No. approved by the Administering Agency on (See copy attached).

The Administering Agency further stipulates that as a condition to the payment by the State of any funds derived from sources noted below obligated to this PROJECT, the Administering Agency accepts and will comply with the special covenants or remarks set forth on the following pages.

PROJECT LOCATION: CITY OF HANFORD

TYPE OF WORK: Interconnect Signals

LENGTH: 0.0(MILES)

| Estimated Cost | Federal Funds |              | Matching Funds |  |        |
|----------------|---------------|--------------|----------------|--|--------|
|                | Y606          | \$161,000.00 | LOCAL          |  | OTHER  |
| \$183,000.00   |               |              | \$22,000.00    |  | \$0.00 |

CITY OF HANFORD

STATE OF CALIFORNIA  
Department of Transportation

By \_\_\_\_\_

By \_\_\_\_\_

Title \_\_\_\_\_

Chief, Office of Project Management Oversight  
Division of Local Assistance

Date \_\_\_\_\_

Date \_\_\_\_\_

Attest \_\_\_\_\_

I hereby certify upon my personal knowledge that budgeted funds are available for this encumbrance:

Accounting Officer Apicha Xu

Date 03/19/26

\$161,000.00

## SPECIAL COVENANTS OR REMARKS

1. A. The ADMINISTERING AGENCY will advertise, award and administer this project in accordance with the current published Local Assistance Procedures Manual.

B. ADMINISTERING AGENCY agrees that it will only proceed with work authorized for specific phase(s) with an "Authorization to Proceed" and will not proceed with future phase(s) of this project prior to receiving an "Authorization to Proceed" from the STATE for that phase(s) unless no further State or Federal funds are needed for those future phase(s).

C. STATE and ADMINISTERING AGENCY agree that any additional funds which might be made available by future Federal obligations will be encumbered on this PROJECT by use of a STATE-approved "Authorization to Proceed" and Finance Letter. ADMINISTERING AGENCY agrees that Federal funds available for reimbursement will be limited to the amounts obligated by the Federal Highway Administration.

D. Award information shall be submitted by the ADMINISTERING AGENCY to the District Local Assistance Engineer within 60 days of project contract award and prior to the submittal of the ADMINISTERING AGENCY'S first invoice for the construction contract.

Failure to do so will cause a delay in the State processing invoices for the construction phase. Attention is directed to Section 15.6 "Award Package" of the Local Assistance Procedures Manual.

E. ADMINISTERING AGENCY agrees, as a minimum, to submit invoices at least once every six months commencing after the funds are encumbered for each phase by the execution of this Project Program Supplement Agreement, or by STATE's approval of an applicable Finance Letter. STATE reserves the right to suspend future authorizations/obligations for Federal aid projects, or encumbrances for State funded projects, as well as to suspend invoice payments for any on-going or future project by ADMINISTERING AGENCY if PROJECT costs have not been invoiced by ADMINISTERING AGENCY for a six-month period.

If no costs have been invoiced for a six-month period, ADMINISTERING AGENCY agrees to submit for each phase a written explanation of the absence of PROJECT activity along with target billing date and target billing amount.

ADMINISTERING AGENCY agrees to submit the final report documents that collectively constitute a "Report of Expenditures" within one hundred eighty (180) days of PROJECT completion. Failure of ADMINISTERING AGENCY to submit a "Final Report of Expenditures" within 180 days of PROJECT completion will result in STATE imposing sanctions upon ADMINISTERING AGENCY in accordance with the current Local Assistance Procedures Manual.

## SPECIAL COVENANTS OR REMARKS

F. Administering Agency shall not discriminate on the basis of race, religion, age, disability, color, national origin, or sex in the award and performance of any Federal-assisted contract or in the administration of its DBE Program Implementation Agreement. The Administering Agency shall take all necessary and reasonable steps under 49 CFR Part 26 to ensure nondiscrimination in the award and administration of Federal-assisted contracts. The Administering Agency's DBE Implementation Agreement is incorporated by reference in this Agreement. Implementation of the DBE Implementation Agreement, including but not limited to timely reporting of DBE commitments and utilization, is a legal obligation and failure to carry out its terms shall be treated as a violation of this Agreement. Upon notification to the Administering Agency of its failure to carry out its DBE Implementation Agreement, the State may impose sanctions as provided for under 49 CFR Part 26 and may, in appropriate cases, refer the matter for enforcement under 18 U.S.C. 1001 and/or the Program Fraud Civil Remedies Act of 1986 (31 U.S.C. 3801 et seq.).

G. Any State and Federal funds that may have been encumbered for this project are available for disbursement for limited periods of time. For each fund encumbrance the limited period is from the start of the fiscal year that the specific fund was appropriated within the State Budget Act to the applicable fund Reversion Date shown on the State approved project finance letter. Per Government Code Section 16304, all project funds not liquidated within these periods will revert unless an executed Cooperative Work Agreement extending these dates is requested by the ADMINISTERING AGENCY and approved by the California Department of Finance.

ADMINISTERING AGENCY should ensure that invoices are submitted to the District Local Assistance Engineer at least 75 days prior to the applicable fund Reversion Date to avoid the lapse of applicable funds. Pursuant to a directive from the State Controller's Office and the Department of Finance; in order for payment to be made, the last date the District Local Assistance Engineer can forward an invoice for payment to the Department's Local Programs Accounting Office for reimbursable work for funds that are going to revert at the end of a particular fiscal year is May 15th of the particular fiscal year. Notwithstanding the unliquidated sums of project specific State and Federal funding remaining and available to fund project work, any invoice for reimbursement involving applicable funds that is not received by the Department's Local Programs Accounting Office at least 45 days prior to the applicable fixed fund Reversion Date will not be paid. These unexpended funds will be irrevocably reverted by the Department's Division of Accounting on the applicable fund Reversion Date.

H. As a condition for receiving federal-aid highway funds for the PROJECT, the Administering Agency certifies that NO members of the elected board, council, or other key decision makers are on the Federal Government Exclusion List. Exclusions can be found at [www.sam.gov](http://www.sam.gov).

## SPECIAL COVENANTS OR REMARKS

2.
  - A. ADMINISTERING AGENCY shall conform to all State statutes, regulations and procedures (including those set forth in the Local Assistance Procedures Manual and the Local Assistance Program Guidelines, hereafter collectively referred to as "LOCAL ASSISTANCE PROCEDURES") relating to the federal-aid program, all Title 23 Code of Federal Regulation (CFR) and 2 CFR Part 200 federal requirements, and all applicable federal laws, regulations, and policy and procedural or instructional memoranda, unless otherwise specifically waived as designated in the executed project-specific PROGRAM SUPPLEMENT.
  - B. Invoices shall be formatted in accordance with LOCAL ASSISTANCE PROCEDURES.
  - C. ADMINISTERING AGENCY must have at least one copy of supporting backup documentation for costs incurred and claimed for reimbursement by ADMINISTERING AGENCY. ADMINISTERING AGENCY agrees to submit supporting backup documentation with invoices if requested by State. Acceptable backup documentation includes, but is not limited to, agency's progress payment to the contractors, copies of cancelled checks showing amounts made payable to vendors and contractors, and/or a computerized summary of PROJECT costs.
  - D. Indirect Cost Allocation Plan/Indirect Cost Rate Proposals (ICAP/ICRP), Central Service Cost Allocation Plans and related documentation are to be prepared and provided to STATE (Caltrans Audits & Investigations) for review and approval prior to ADMINISTERING AGENCY seeking reimbursement of indirect costs incurred within each fiscal year being claimed for State and federal reimbursement. ICAPs/ICRPs must be prepared in accordance with the requirements set forth in 2 CFR, Part 200, Chapter 5 of the Local Assistance Procedural Manual, and the ICAP/ICRP approval procedures established by STATE.
  - E. STATE will withhold the greater of either two (2) percent of the total of all federal funds encumbered for each PROGRAM SUPPLEMENT or \$40,000 until ADMINISTERING AGENCY submits the Final Report of Expenditures for each completed PROGRAM SUPPLEMENT PROJECT.
  - F. Payments to ADMINISTERING AGENCY for PROJECT-related travel and subsistence (per diem) expenses of ADMINISTERING AGENCY forces and its contractors and subcontractors claimed for reimbursement or as local match credit shall not exceed rates authorized to be paid rank and file STATE employees under current State Department of Personnel Administration (DPA) rules. If the rates invoiced by ADMINISTERING AGENCY are in excess of DPA rates, ADMINISTERING AGENCY is responsible for the cost difference, and any overpayments inadvertently paid by STATE shall be reimbursed to STATE by ADMINISTERING AGENCY on demand within thirty (30) days of such invoice.



## SPECIAL COVENANTS OR REMARKS

G. ADMINISTERING AGENCY agrees to comply with 2 CFR, Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirement for Federal Awards.

H. ADMINISTERING AGENCY agrees, and will assure that its contractors and subcontractors will be obligated to agree, that Contract Cost Principles and Procedures, 48 CFR, Federal Acquisition Regulations System, Chapter 1, Part 31, et seq., shall be used to determine the allowability of individual PROJECT cost items.

I. Every sub-recipient receiving PROJECT funds under this AGREEMENT shall comply with 2 CFR, Part 200, 23 CFR, 48 CFR Chapter 1, Part 31, Local Assistance Procedures, Public Contract Code (PCC) 10300-10334 (procurement of goods), PCC 10335-10381 (non-A&E services), and other applicable STATE and FEDERAL regulations.

J. Any PROJECT costs for which ADMINISTERING AGENCY has received payment or credit that are determined by subsequent audit to be unallowable under 2 CFR, Part 200, 23 CFR, 48 CFR, Chapter 1, Part 31, and other applicable STATE and FEDERAL regulations, are subject to repayment by ADMINISTERING AGENCY to STATE.

K. STATE reserves the right to conduct technical and financial audits of PROJECT WORK and records and ADMINISTERING AGENCY agrees, and shall require its contractors and subcontractors to agree, to cooperate with STATE by making all appropriate and relevant PROJECT records available for audit and copying as required by the following paragraph:

ADMINISTERING AGENCY, ADMINISTERING AGENCY'S contractors and subcontractors, and STATE shall each maintain and make available for inspection and audit by STATE, the California State Auditor, or any duly authorized representative of STATE or the United States all books, documents, papers, accounting records, and other evidence pertaining to the performance of such contracts, including, but not limited to, the costs of administering those various contracts and ADMINISTERING AGENCY shall furnish copies thereof if requested. All of the above referenced parties shall make such AGREEMENT, PROGRAM SUPPLEMENT, and contract materials available at their respective offices at all reasonable times during the entire PROJECT period and for three (3) years from the date of submission of the final expenditure report by the STATE to the FHWA.

L. ADMINISTERING AGENCY, its contractors and subcontractors shall establish and maintain a financial management system and records that properly accumulate and segregate reasonable, allowable, and allocable incurred PROJECT costs and matching funds by line item for the PROJECT. The financial management system

### SPECIAL COVENANTS OR REMARKS

of ADMINISTERING AGENCY, its contractors and all subcontractors shall conform to Generally Accepted Accounting Principles, enable the determination of incurred costs at interim points of completion, and provide support for reimbursement payment vouchers or invoices set to or paid by STATE.

M. ADMINISTERING AGENCY is required to have an audit in accordance with the Single Audit Act of 2 CFR 200 if it expends \$750,000 or more in Federal Funds in a single fiscal year of the Catalogue of Federal Domestic Assistance.

N. ADMINISTERING AGENCY agrees to include all PROGRAM SUPPLEMENTS adopting the terms of this AGREEMENT in the schedule of projects to be examined in ADMINISTERING AGENCY's annual audit and in the schedule of projects to be examined under its single audit prepared in accordance with 2 CFR, Part 200.

O. ADMINISTERING AGENCY shall not award a non-A&E contract over \$5,000, construction contracts over \$10,000, or other contracts over \$25,000 [excluding professional service contracts of the type which are required to be procured in accordance with Government Code sections 4525 (d), (e) and (f)] on the basis of a noncompetitive negotiation for work to be performed under this AGREEMENT without the prior written approval of STATE. Contracts awarded by ADMINISTERING AGENCY, if intended as local match credit, must meet the requirements set forth in this AGREEMENT regarding local match funds.

P. Any subcontract entered into by ADMINISTERING AGENCY as a result of this AGREEMENT shall contain provisions B, C, F, H, I, K, and L under Section 2 of this agreement.

3. In the event that construction of this project of the initial federal authorization for right of way is not started by the close of the twentieth fiscal year following the fiscal year in which the right of way is authorized, the ADMINISTERING AGENCY shall repay the Federal Highway Administration through Caltrans the sum of Federal funds paid under the terms of this agreement.

Authorizing the ROW phase of a project as Advance Construction does not exempt the project from the provisions of 23 U.S.C. 108(a)(2), and 23 CFR 630.112(c)(1).

4. Appendix E of the Title VI Assurances (US DOT Order 1050.2A)

During the performance of this agreement, the ADMINISTERING AGENCY, ADMINISTERING AGENCY'S contractors and subcontractor, (hereinafter referred to as the "contractor") agrees to comply with the following nondiscrimination statutes and authorities; including but not limited to:

Pertinent Nondiscrimination Authorities:

A. Title VI of the Civil Rights Act of 1964 (42 U.S.C. 2000d et seq., 78 stat. 252), (prohibits discrimination on the basis of race, color, national origin); and 49 CFR

## SPECIAL COVENANTS OR REMARKS

Part 21.

B. The Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970, (42 U.S.C. 4601), (prohibits unfair treatment of persons displaced or whose property has been acquired because of Federal or Federal-aid programs and projects);

C. Federal-Aid Highway Act of 1973, (23 U.S.C. 324 et seq.), (prohibits discrimination on the basis of sex);

D. Section 504 of the Rehabilitation Act of 1973, (29 U.S.C. 794 et seq.), as amended, (prohibits discrimination on the basis of disability); and 49 CFR Part 27;

E. The Age Discrimination Act of 1975, as amended, (42 U.S.C. 6101 et seq.), (prohibits discrimination on the basis of age);

F. Airport and Airway Improvement Act of 1982, (49 U.S.C. 4 71, Section 4 7123), as amended, (prohibits discrimination based on race, creed, color, national origin, or sex);

G. The Civil Rights Restoration Act of 1987, (PL 100-209), (Broadened the scope, coverage and applicability of Title VI of the Civil Rights Act of 1964, The Age Discrimination Act of 1975 and Section 504 of the Rehabilitation Act of 1973, by expanding the definition of the terms "programs or

activities" to include all of the programs or activities of the Federal-aid recipients, subrecipients and contractors, whether such programs or activities are Federally funded or not);

H. Titles II and III of the Americans with Disabilities Act, which prohibit discrimination on the basis of disability in the operation of public entities, public and private transportation systems, places of public accommodation, and certain testing entities (42 U.S.C. 12131-12189) as implemented by Department of Transportation regulations at 49 C.F.R. parts 37 and 38;

I. The Federal Aviation Administration's Nondiscrimination statute (49 U.S.C. 47123) (prohibits discrimination on the basis of race, color, national origin, and sex);

J. Executive Order 13166, Improving Access to Services for Persons with Limited English Proficiency, and resulting agency guidance, national origin discrimination includes discrimination because of limited English proficiency (LEP). To ensure compliance with Title VI, you must take reasonable steps to ensure that LEP persons have meaningful access to your programs (70 Fed. Reg. at 74087 to 74100);

K. Title IX of the Education Amendments of 1972, as amended, which prohibits you from discriminating because of sex in education programs or activities (20 U.S.C. 1681 et seq).

| Council Future Agenda Items |                                           |              |               |               |
|-----------------------------|-------------------------------------------|--------------|---------------|---------------|
| Originated Date             | Item                                      | Originator   | Staff Lead    | Date Estimate |
| 11/4/2025                   | Artificial Intelligence Policy Discussion | City Council | Chris Tavarez | TBD           |
| 11/18/2025                  | RFP for City Attorney Services            | City Council | Chris Tavarez | Mid 2027      |